

THE PENNSYLVANIA STATE UNIVERSITY
SCHREYER HONORS COLLEGE

DEPARTMENT OF MANAGEMENT AND ORGANIZATION

ACADEMIC RESEARCH TODAY: ESTABLISHING A COLLABORATIVE
RESEARCH AGENDA IN SUPPLY CHAIN MANAGEMENT BETWEEN
PROCUREMENT, MARKETING, OPERATIONS, AND INFORMATION
TECHNOLOGY

JOSEPH R. PAZAK

SPRING 2010

A thesis
submitted in partial fulfillment
of the requirements
for a baccalaureate degree
in Management
with honors in Management

Reviewed and approved* by the following:

Diane H. Parente
Professor of Management
Thesis Supervisor

Mark Bestoso
Lecturer in Management
Honors Advisor

Randy Brown
Lecturer in Finance and Management
Faculty Reader

Abstract

The primary objective of this study is to identify research opportunities in the procurement field using an interdisciplinary model linking research in the purchasing/logistics, operations, information technology (IT), and marketing fields. Since supply chain touches so many different parts throughout all stages of the business process, it is claimed by several different functions within a business. This means that researchers in multiple areas (such as operations, purchasing, marketing, and information technology) have an interest in investigating various aspects of the supply chain and supply chain management. In order to identify potential research opportunities in the supply chain, major procurement journals were chosen based on relevance and rating. Information was gathered from these journals issued from January 2005 through December 2008. The keywords “supply chain management” and “SCM” were utilized to identify relevant articles. The information gathered enabled the identification of research areas from each of the interdisciplinary areas, with purchasing being the focal point. The results provided overlapping research areas which are now being concurrently, but not necessarily collaboratively, investigated. Further, this study identifies areas that called for collaboration between each function and the purchasing field. Thus, the study identifies a collaborative research agenda for procurement researchers.

Table of Contents

| | |
|--|----|
| Introduction..... | 1 |
| An interdisciplinary model of supply chain management research | 5 |
| Model description | 8 |
| Functional foundation of the model..... | 10 |
| Linkages..... | 12 |
| SCM procurement/logistics research agendas | 19 |
| Summary..... | 20 |
| Additional Conclusions..... | 21 |
| Limitations and future research | 22 |
| References..... | 23 |
| Appendix 1..... | 26 |
| Appendix II..... | 35 |

Tables

| | |
|--|----|
| Table I: Procurement journals selected for review | 13 |
| Table II: SCM articles in procurement/logistics journals | 15 |
| Table III: Journals selected for review in IT, marketing, and operations | 16 |
| Table IV: Current Collaborative Research Agenda Topics | 18 |
| Table V: Research topic agendas for Procurement..... | 19 |

Figures

| | |
|--|----|
| Figure 1: Interdisciplinary Model of Supply Chain Research | 5 |
| Figure 2: Intersection Example | 8 |
| Figure 3: Model of linkages with procurement..... | 9 |
| Figure 4: Porter's Value Chain | 12 |

Introduction

Supply chain management (SCM) is a term that describes the movement of materials from raw materials through the transformation process to after-sales service ("CSCMP supply chain management definitions," 2010). Supply chain has undergone a number of transitions over the past two decades. Since supply chain touches so many parts of the production and sales process, it is claimed by several different functions within a business. For example, SCM is often claimed as a part of operations since it is responsible for delivering the raw materials for production. It is also claimed by purchasing, since it is responsible for purchasing the raw materials for production. It has been claimed by marketing since it is also responsible for delivering finished goods to a customer (Caddy & Helou, 2007). Finally, it is claimed by information technology since it often involves a large ERP system or the supply chain is facilitated through information technology (Su & Yang, 2010). As a result, in academia as in industry, the knowledge of and management of the supply chain is appropriated by multiple functions. From an academic sense, this means that researchers in multiple areas (such as operations, purchasing, marketing, and information technology) have an interest in investigating various aspects of the supply chain and supply chain management.

As organizations have taken on such cost-cutting concepts as “lean manufacturing”, the role of supply chain management has become more important to firms (Caddy & Helou, 2007). Not only are costs important, but the overall operational efficiency of the supply chain has become a focal point. Therefore, both academics and practitioners alike have a significant interest in finding new ways to obtain competitive advantage (Walters, 2008).

In recent years, supply chain management has been a more recognizable term in business because it has been a focal point of company success. A poor supply chain adversely affects performance. Firms are beginning to realize the importance of supply chain management and are making their supply chain a priority (Wagner, Eggert, & Lindemann, 2010). As a result, companies are improving their supply chain processes to become more profitable and efficient (Griffith, 2010).

Every function of a business plays an integral part in the supply chain. Business functions such as procurement/logistics, marketing, operations, and IT all contribute to the transformation and flow of goods throughout a company. Each function has the opportunity to add value and help a company save money if they operate at an optimal level (Walters, 2008). The identification of supply chain management processes and process links have drawn attention from both researchers and businesses. A more flexible or responsive supply chain can provide a company with significant advantages in terms of production and operations. This can also allow a company to outperform the competition through quicker reactions to market demand and changes in preferences. Companies are constantly scanning their supply chain in order to identify ways to achieve a cost savings and ultimately gain a competitive advantage (Walters, 2008).

The interaction of functions is evident with the emergence of enterprise resource planning (ERP) systems such as SAP and Oracle (Akkermans, Bogerd, Yücesan, & van Wassenhove, 2003). Companies are relying on these software programs to help coordinate activities across all business functions to maintain an efficient and effective supply chain (Su & Yang, 2010).

Thus, as the role of supply chain management has expanded, its definition has also become somewhat more complex. The Council of Supply Chain Management Professionals (CSCMP) has defined supply chain management as:

“Supply chain management encompasses the planning and management of all activities involved in sourcing and procurement, conversion, and all logistics management activities. Importantly, it also includes coordination and collaboration with channel partners, which can be suppliers, intermediaries, third party service providers, and customers. In essence, supply chain management integrates supply and demand management within and across companies (“CSCMP supply chain management definitions,” 2010).”

This definition shows the significance of supply chain management and how every aspect of the business needs to work together to be efficient. The definition also encompasses the immense impact the supply chain has on a business.

This paper uses an interdisciplinary model for supply chain management research to develop a research agenda for supply chain management, specifically as it relates to procurement. Initially presented at the annual Decision Sciences Institute Conference in November 2001 (Parente, Ishman, Roth, & Lee) and also referenced in a management interdisciplinary model research agenda developed in 2005 (Parente, Ishman, Roth, & Lee, 2008). A prior study (Parente, et al., 2008) used the same model to develop a research agenda for marketing as it relates to the supply chain.

In this study, I have reviewed key purchasing journals to identify articles on SCM. I have also reviewed marketing, operations, and information technology journals for articles on SCM. I then categorized the articles and related them to the set of articles in the other discipline’s journals. Simply, I used the interdisciplinary model to develop two mappings that would lead to a research agenda:

1. SCM topics currently being researched in Purchasing journals and the other discipline journals (Purchasing:Operations; Purchasing:Marketing; Purchasing:Information Technology). These topics can be the basis for collaboration between the discipline pairs.
2. SCM topics in the other discipline's journals that are mapped to Purchasing but are not being researched in Purchasing journals (SCM topics in Operations journals that are not in Purchasing journals but are related to Purchasing concepts; SCM topics in Marketing journals that are not in Purchasing journals but are related to Purchasing topics; SCM topics in Information Technology journals that are not in Purchasing journals but are related to Purchasing topics). These topics can form the basis of a research agenda for Purchasing on SCM. These topics may be pursued as collaborative projects with researchers from the other disciplines.

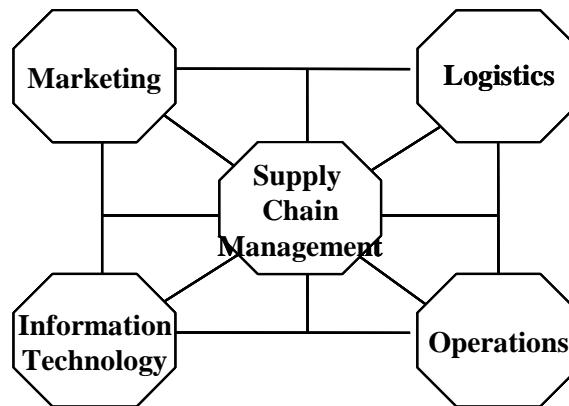
In the next section, there is a general description of the model and research design in the *interdisciplinary model of supply chain management research* section. The *model design section* identifies the four functional components of the model along with the definition of supply chain management from each individual perspective. Finally, results from the academic journals and research agenda are presented and examined. These articles were published from January 2005 to December 2008. Each of these procurement articles was then mapped to one of the three areas along with the SCM articles in each of these articles back to procurement. The *functional foundation of the model* section goes on to discuss the six intersections or dyads between the functions.

These intersections allowed for the identification of overlap in topics along with missing links between functions (Parente, et al., 2008).

Each of these three intersections presents the key question in this research: is the intersection extraneous or should there be collaboration between the functional disciplines? Areas that call for collaboration help establish a specific interdisciplinary agenda for SCM research in procurement. The conclusion also addresses limitations and implementation of the research.

An interdisciplinary model of supply chain management research

Figure 1: Interdisciplinary Model of Supply Chain Research



The interdisciplinary model of supply chain research is shown in Figure 1 (Parente, et al., 2008). In this study, the supply chain linkages were formed without regard to intra and inter-organizational components. This was done because linkages in the supply chain can be found from the raw material stage to the after-sales service stage and supply chain management may take on inter-organizational, intra, and inter-functional forms. Identifying linkages in this fashion allowed for the focus on the interdisciplinary opportunities for research in supply chain management. This was very

complex due to the depth and variety of the topics related to the supply chain in a selection of very different types of businesses.

The procurement function of a business has become a vital part of any organizational operation. Procurement, when done effectively, can positively affect the bottom line and have a significant impact on the success or failure of a business.

Procurement is an area where there can be significant cost savings which is essential in a tough economy. Successful procurement execution can lead to an increase in margin, more project bids accepted, and building relationships with suppliers (Castro-Lacouture, Medaglia, & Skibniewski, 2007). This is a function that does not always jump out as a critical part of a business. Further research in the procurement area allows businesses to discover initiatives that are taking place in other functions that are actually related to the purchasing function. Also, this allows procurement to see initiatives which are taking place in the purchasing function that need to be collaborated with another function. This research uncovers a different perspective which will allow for conclusions to be made on the missing gaps between business functions.

The research questions for this study are:

- Does purchasing belong in SCM research? Does procurement play a role in the supply chain that is supported by the articles in procurement journals? For example, do the journals relate to the supply chain and relevant procurement areas?
- What role does the area of procurement research have in relation to other functional areas? Is there any collaboration between procurement research and

other functional areas? What role does this collaboration play, if any?

Investigation of these articles will be able to answer these questions

- Will this research be beneficial? Will the interdisciplinary research provide significant information? While this research is narrowly focused in procurement and the supply chain, narrowly focused research has proven to be beneficial in the past in other areas. Is the topic of supply chain research any different?

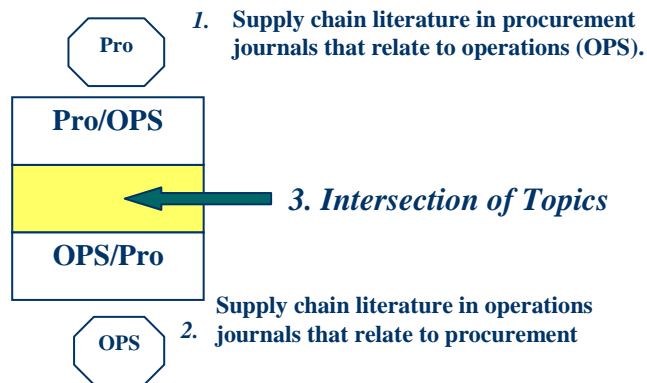
If supply chain research is proven to be interdisciplinary a new set of questions arises from the research.

- What are the intersections between procurement and the other functions? The intersections and perspectives of each of the four functions identified need to have topics of common interest in order to be mapped to each other.
- What is the content of each intersection? Between procurement/logistics and operations? Between procurement/logistics and marketing? Between procurement/logistics and IT? Do these present common areas of interest or are there none?
- Is there an opportunity to establish a collaborative research agenda from this research? Does the manner in which the research is being done provide opportunities for collaborative research to take place? Are there additional topics from outside of the procurement function which call to be researched from the procurement perspective?

Model description

The model in Figure 1 was utilized as the basis of this research. The specific area of interest in this article is identified in Figure 2 (Parente, et al., 2008). The point of intersection in the shaded area will identify topics that are currently being collaboratively researched in SCM. The topics that will be in the un-shaded areas show us where there is room for collaboration between the functions and is the focus of interest for this article.

Figure 2: Intersection Example

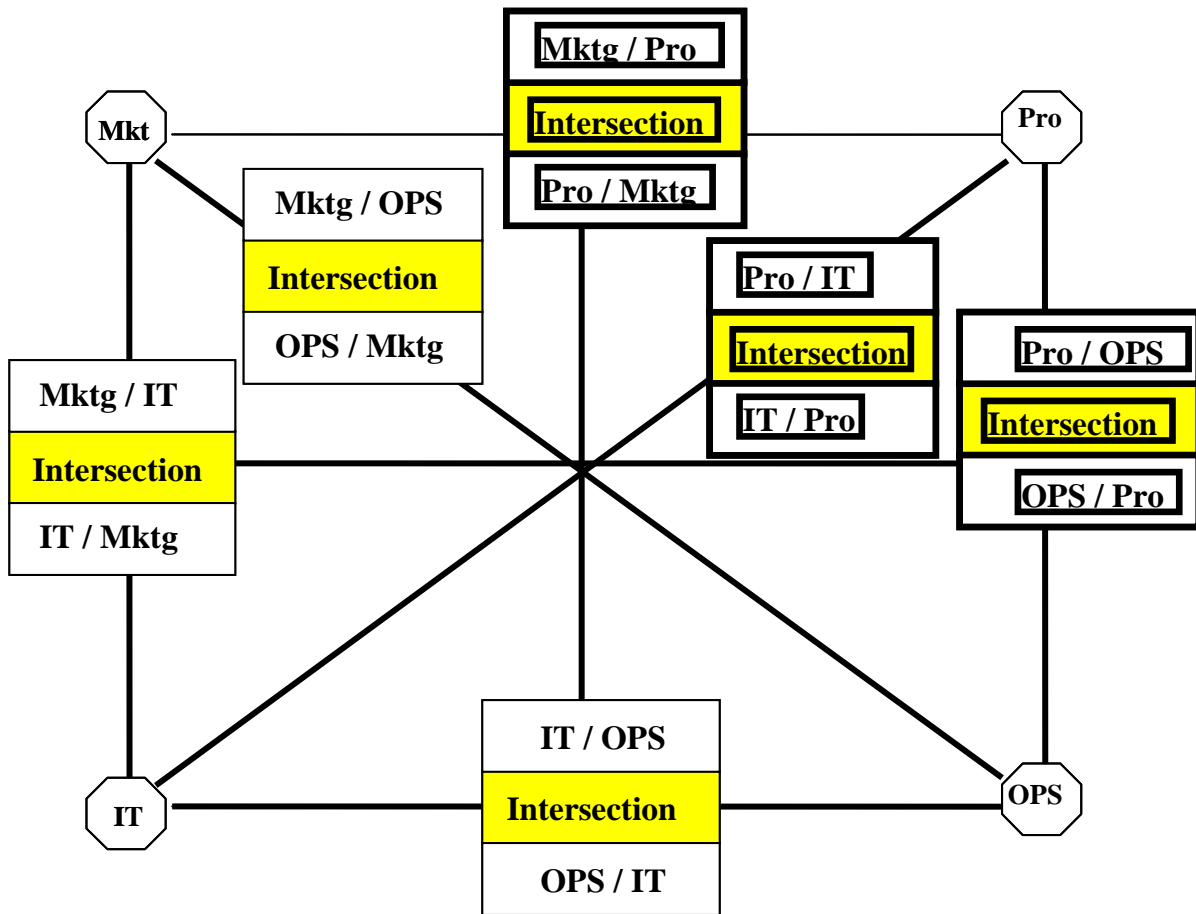


The full model in Figure 3 shows the model of linkages with procurement/logistics highlighted. For the purposes of this article, I concentrated on the intersection of topics between procurement/logistics and three other functions: marketing, operations, and IT. These four functions, pictured at the corner points of Figure 3, create six dyadic relationships which are all interconnections. This interconnectedness represents how every function ideally interconnects and works with one another in the supply chain.

Previous research has been done linking marketing and supply chain management fields of study with the same model, but further study including different functional

perspectives still needs to be addressed (Parente, et al., 2008). This paper attempts to address one of the intersecting functions.

Figure 3: Model of linkages with procurement



To summarize the model, the contents of the three shaded boxes with thick black lines in Figure 3 are the basis for the potential interdisciplinary agenda between procurement and supply chain research. The un-shaded boxes represent an opportunity for other research to be completed with procurement and SCM with different outlets with their field of study. All six boxes represent opportunities for future collaboration. This

model will be used to identify the research topics that could benefit from collaborative supply chain research.

Functional foundation of the model

This section explores each of the four functions in the interdisciplinary model: purchasing/logistics, information technology, operations, and marketing. Each function is an integral part of the supply chain. Collaboration between and among these activities allows a company to operate at an optimal level of efficiency.

The function of logistics/purchasing focuses on the procurement of raw goods or parts for manufacturing or assembling a final product ("What is logistics?," 2010). The marketing function includes promoting and selling products to customers. During the transformation process of raw materials into finished products, operations plays an integral part in how the product is manufactured. The information technology function supports the other functions by providing electronic means of sending and sharing (Parks, 2003).

Today, we conduct business in a global marketplace (Griffith, 2010). A global marketplace expands the introduction definition of supply chain management from CSCMP to many different countries all over the world. Businesses now encounter new challenges of operating in this global marketplace in many aspects such as communication, government regulations, information sharing, and market preferences (Griffith, 2010).

The purchasing/logistics function is involved with buying goods and services ranging from raw materials to office supplies through the distribution and delivery of goods ("What is logistics?," 2010). This function is an area where significant cost

savings can be achieved. Recently there has been a greater emphasis on sustainability which can be achieved here through reducing waste and being more eco-friendly.

Technology has become more advanced and the evolution of electronic business services and processes has been cutting edge in this function. Allowing customers to review, track, and instantaneously change orders via the internet has made a significant impact on the way companies conduct business (Gunasekaran & Ngai, 2004).

IT has really transformed the supply chain in a variety of different ways (Parks, 2003). The speed and accuracy of information that can now be received allows for all aspects of the business to make more informed decisions. With the utilization of ERP systems, each function is given the information needed to operate efficiently and effectively (Akkermans, et al., 2003). The information flow and informed decisions businesses can now make using this data has proven to be essential for long term success. The internet is an essential tool for success in today's business environment, but only if it is done right (Parks, 2003). Having the right IT functions on your website is essential and in turn is collaborative with the respective function of the business. Whether it is strategically marketing your business online or having the necessary online capabilities, the internet has become a focus with many businesses operating entirely online (Zhao, Xia, Shaw, & Subramaniam, 2009).

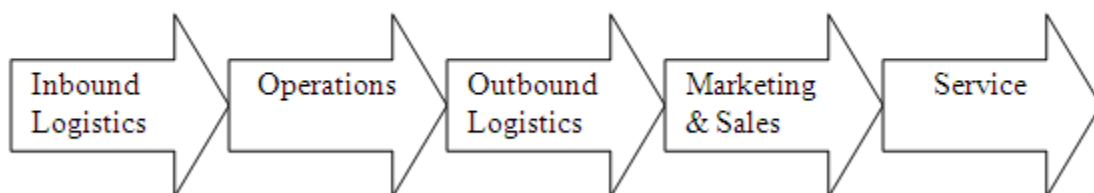
The operations function is involved primarily with the transformation process in a business ("What is operations?," 2010). Operations can be expanded to the efficiency and procedures as well. This function has been the focal point of cost cutting techniques the past few years through reduction in lead time and inventory, along with improved forecasting ("What is operations?," 2010).

Marketing is involved throughout the supply chain process managing customers both before and after the product sales ("Market and price," 2010). Effective advertising for businesses is essential in order to inform customers about their products/services. If a customer does not know about a product or service, it is impossible to sell that product or service to them. Marketing initiatives that result in positive new releases provide selling points and businesses can take advantage of the positive effects of eco-friendly initiatives, awards, or charity (Parks, 2003).

All of these functions work together from start to finish. This is portrayed in Porter's value chain model shown in Figure 4. Information is exchanged between all of these areas in order to create additional value, thus profit margin ("The value chain," 2010). These linkages allow a company to run efficiently and effectively. A call for greater collaboration between these functions in their initiatives creates a synergy that develops into a competitive advantage.

Figure 4

*Porter's Model
Primary Value Chain Activities*



Linkages

In order to identify the linkages between functions, the following steps were taken (Parente et al, 2008). Supply chain management topics were identified from the most relevant and most read journals for each respective function. The journal search was

completed for purchasing/logistics, IT, operations, and marketing. Journals were selected in coordination with a previous study, *Marketing and supply chain management: A collaborative research agenda* (Parente, et al., 2008). Additional journals were selected based on high ranking and relevance. Some journals were dismissed on the basis that they did not provide significant research results. The resulting journals researched contained top cutting edge topics which were used for research.

The search identified articles that used “supply chain management” (SCM) in the journal article title, abstract, or keyword. Any articles that were either introductory or less than five pages were excluded. These were excluded because they did not provide enough information in their claims for this research. All articles meeting the above criteria were then mapped to the marketing, IT, or operations functions.

Table I: Procurement journals selected for review

| Journals Selected | Articles Reviewed | Total of Articles on SCM | Articles on SCM (%) | Articles mapped to operations | Articles mapped to IT | Articles mapped to marketing |
|--|--------------------------|---------------------------------|----------------------------|--------------------------------------|------------------------------|-------------------------------------|
| Supply Chain Management (SCM) | 207 | 176 | 85.02% | 63 | 42 | 71 |
| Supply Chain Management Review (SCMR) | 456 | 60 | 13.16% | 30 | 12 | 19 |
| Journal of Purchasing and Supply Management (JPSM) | 134 | 13 | 9.70% | 5 | 2 | 6 |
| Journal of Business Logistics (JBL) | 129 | 77 | 59.69% | 32 | 11 | 33 |
| International Journal of Physical Distribution and Logistics Management (IJPDLM) | 192 | 156 | 81.25% | 62 | 26 | 68 |
| International Journal of Logistics Management (IJLM) | 75 | 70 | 93.33% | 30 | 14 | 26 |
| Transportation Journal (TJ) | 118 | 21 | 17.80% | 13 | 2 | 6 |
| Transportation Research, Part E (TR-E) | 211 | 10 | 4.74% | 2 | 3 | 5 |
| Total | 1522 | 583 | 38.30% | 237 | 112 | 234 |

When mapping the articles, the following questions were addressed:

- This article resides in a procurement/logistics journal, but which other function is this topic addressing? Would these two functions benefit from collaboration?

- What function would benefit from reading this? Is marketing/IT/operations aware that procurement/logistics is currently doing this? As a manager of one of these other functions, would there be interest in further exploration of this topic?

Table I has the results of the search and mapping. This table shows the article percentages related to SCM in each journal and the number of procurement/logistics journals which were mapped to the corresponding disciplines. After mapping each of the procurement/logistics article to each of the disciplines, the main topic in each article was identified. Overall, there were 583 mapped journals relating to SCM that met the search criteria. From this table, it is shown that there were four primary articles relating to supply chain management. These primary journals were: SCM, JBL, IJPDLM, and IJLM. When these journals were mapped to each of the other disciplines, the operations or marketing disciplines were found as the main topic twice as much as IT.

Table II shows the topics presented in the reviewed articles and the function the topic was mapped to. Articles from operations, IT, and marketing journals were then categorized using the same process.

Table II: SCM articles in procurement/logistics journals

| Mapped To: Topic | Number of articles relating to this topic | Mapped To: | Topic | Number of articles relating to this topic |
|--|--|-------------------|--------------------------------|--|
| Operations Inventory Management | 32 | IT | Technology Planning | 20 |
| Outsourcing | 17 | | Information Sharing | 16 |
| Risk Management | 17 | | Electronic Commerce | 15 |
| Distribution Management | 16 | | RFID | 12 |
| Globalization | 16 | | Information System Utilization | 9 |
| Demand Management | 15 | | Supply Networks | 9 |
| Integration | 13 | | Integration | 8 |
| Managerial Skills | 11 | | B2B Commerce | 7 |
| Benchmarking | 9 | | Implementation | 6 |
| Competitive Advantage | 9 | | Optimization | 5 |
| Inventory Control | 9 | | Knowledge Management | 3 |
| Lean Manufacturing | 9 | | Electronic Data Interchange | 2 |
| Forecasting | 7 | | Total | 112 |
| Organizational Behavior | 6 | Marketing | Vendor Supplier Relationships | 46 |
| Project Management | 6 | | Supply Networks | 27 |
| Freight Forwarding | 5 | | Market Orientation | 26 |
| Implementation | 5 | | Customer Focus | 22 |
| International Trade | 5 | | Sustainability Management | 15 |
| Production Planning | 5 | | Organizational Behavior | 9 |
| Quality Emphasis | 5 | | Product Development | 9 |
| Decision Making | 4 | | Relationship Marketing | 9 |
| Product Design | 4 | | Globalization | 8 |
| Emergency Preparedness | 3 | | Reverse Logistics | 8 |
| Regulation | 3 | | Quality Emphasis | 7 |
| Employee Turnover | 2 | | Risk Management | 7 |
| Safety Management | 2 | | Integration | 6 |
| Supply Networks | 2 | | Consumer Behavior | 5 |
| Business Ethics | 1 | | Implementation | 5 |
| Collaboration | 1 | | Outsourcing | 5 |
| Financial Performance | 1 | | Organizational Learning | 4 |
| Transshipment | 1 | | Pricing Policies | 4 |
| Total | 241 | | Managerial Skills | 2 |
| | | | Product Returns | 2 |
| | | | Collaboration | 1 |
| | | | Decision Making | 1 |
| | | | Profitability | 1 |
| | | | Total | 229 |

Note: Researched articles located in Appendix I

Table III: Journals selected for review in IT, marketing, and operations

| Journals selected (abbreviation) | Articles Reviewed | Total of Articles on SCM | Articles on SCM (%) | Mapped to Purch/Log |
|---|--------------------------|---------------------------------|----------------------------|----------------------------|
| Operations Journals | | | | |
| International Journal of Operations & Production Management (IJOPM) | 281 | 169 | 60.14% | 62 |
| Journal of Operations Management (JOM) | 288 | 60 | 20.83% | 23 |
| Production Operations Management (POM) | 248 | 110 | 44.35% | 28 |
| IEEE Transactions on Engineering Management (IEEE) | 183 | 10 | 5.46% | 3 |
| Management Science (MS) | 668 | 74 | 11.08% | 43 |
| Manufacturing Services Operations Management (MSOM) | 172 | 46 | 26.74% | 21 |
| Operations Journals Total | 1840 | 469 | 25.49% | 180 |
| IT Journals | | | | |
| Communications of the ACM (CACM) | 1022 | 25 | 2.45% | 10 |
| Decision Sciences (DS) | 133 | 47 | 35.34% | 19 |
| Information Systems Management (ISM) | 216 | 22 | 10.19% | 6 |
| Journal of Global Information Technology Management (JIGTM) | 128 | 3 | 2.34% | 0 |
| Journal of Management Information Systems (JMIS) (2005-2007) | 103 | 9 | 8.74% | 6 |
| MIS Quarterly (MISQ) | 152 | 7 | 4.61% | 2 |
| IT Journals Total | 1754 | 113 | 6.44% | 43 |
| Marketing Journals | | | | |
| Industrial Marketing Management (IMM) | 335 | 23 | 6.87% | 10 |
| Journal of Marketing (JOM) | 205 | 6 | 2.93% | 3 |
| Journal of Business and Industrial Marketing (JBIM) | 204 | 49 | 24.02% | 38 |
| Academy of Marketing Science (AMS) | 218 | 8 | 3.67% | 6 |
| Marketing Journals Total | 962 | 86 | 8.94% | 57 |

The categories related to procurement/logistics were identified by the topic addressed in each article. Table III identifies the article selection from each function: the number of articles related to SCM, and the number of articles that were mapped to the procurement/logistics function. When the identification and mapping processed were complete, a “matching up” technique was utilized to identify areas of intersection and

areas needed for collaboration. All topics found in the procurement/logistics journals were put into an excel sheet separated by the function mapped to.

Several observations can be taken from Table III. The operations function was linked to procurement three times as much as marketing journals and over four times as much as the IT journals. The operations journals contained supply chain articles roughly 25% of the time. This was over double the amount of time when compared to the marketing and IT journals. Researchers in the operations field are spending over twice the amount of time studying supply chain, making it possible to argue the “supply chain” as theirs.

Next, the topics identified in the operations, IT, and marketing journals were “matched up” against the topics found in the procurement/logistics journals. All topics that were identified in both journals were viewed as an intersection of topics. Figure 3 shows the model of linkages while Figure 2 shows a snapshot of one of the intersections as previously mentioned. The *Intersection of topics* shaded area is where these topics would reside. This means that there is a match for collaborative research for these topics. The topics identified are shown in Table IV.

Table IV: Current Collaborative Research Agenda Topics

| Dyad Functions | Topics | Dyad Functions | Topics |
|-------------------------------|-------------------------------|-----------------------|-------------------------------|
| PUR/OPS | Benchmarking | PUR/IT | Business to business commerce |
| | Business to business commerce | | Competitive Advantage |
| | Competitive Advantage | | Electronic Commerce |
| | Customer Focus | | Electronic Data Interchange |
| | Decision Making | | Implementation |
| | Demand Management | | Information Sharing |
| | Distribution Management | | Integration |
| | Electronic Commerce | | Inventory Management |
| | Globalization | | Optimization |
| | Implementation | | Organizational Behavior |
| | Integration | | Outsourcing |
| | Inventory Control | | Pricing Policies |
| | Inventory Management | | Quality Emphasis |
| | Managerial Skills | | RFID |
| | Organizational Behavior | | Risk Management |
| | Outsourcing | | Technology Planning |
| | Pricing Policies | | Vendor Supplier Relationships |
| | Production Planning | | PUR/MKTG |
| | Profitability | | Business to business commerce |
| | Quality Emphasis | Collaboration | |
| Regulation | Competitive Advantage | | |
| Risk Management | Customer Focus | | |
| Supply Networks | Electronic Commerce | | |
| Transshipment | Integration | | |
| Vendor Supplier Relationships | Organizational Behavior | | |
| | Pricing Policies | | |
| | Relationship Marketing | | |
| | Reverse Logistics | | |
| | Supply Networks | | |
| | Vendor Supplier Relationships | | |

Table IV topics include topics that are currently researched from both perspectives; procurement/logistics and operations, procurement/logistics and IT, or procurement/logistics and marketing. The remaining topics resided in the white areas of Figure 2 and Figure 3 and are the focal point of the study. These topics are currently

researched by one function of the dyad, but not the other. Table V identifies the topics that are candidates for an interdisciplinary research agenda.

Table V topics include the following:

- These are topics currently researched from the purchasing/logistics perspective but relate to one of the other functions (operations, IT, or marketing) and these functions are not concurrently researching this topic
- These topics are currently researched from the Operations, IT, or Marketing perspective, the topic is related to procurement/logistics, but is not being researched by procurement/logistics areas

Table V: Research topic agendas for Procurement

| Function | Topics |
|------------------|------------------------|
| OPS | Auctions |
| | Electronic Procurement |
| | SC Flexibility |
| | Order Processing |
| | Contracts |
| IT | Customization |
| | SC Flexibility |
| Marketing | Auctions |
| | CRM |
| | Consumer Behavior |
| | Distribution Channels |
| | SC Flexibility |

SCM procurement/logistics research agendas

The model provided many results showing both current collaborative research (shaded portion) and possibilities for future research (white portions). The collaborative research results in Table IV identified topics both functions are researching and working on currently. This is important because it identifies current trends and recognizes that research is being completed on these topics.

The model presented results for future research located in Table V. Table V identifies each function and the opportunities to look for potential collaboration between the functions and openings for further research. Research opportunities in SCM for each function highlighted here. For example, if you are a marketing researcher, you would include the topics listed currently being researched in procurement/logistics. In the research, there were articles in procurement journals addressing sustainability which were mapped to the marketing function. No articles published in the marketing journals addressed this topic, thus this topic (along with the others listed in Table V) would call for further research in regards to supply chain.

Summary

Utilizing the model in Figure 3, an interdisciplinary model of supply chain research including four disciplines was presented. The ultimate goal of this research was to identify a current and future collaborative research study of the disciplines in regards to supply chain research. The research began by asking the following questions:

- What is happening in SCM research? Are there opportunities here?
- How do these opportunities relate to different functions? How can these opportunities be explored/identified?

The model previously established allowed these questions to be answered by identifying these opportunities. The results are very promising. The topics that were identified reveal areas of opportunities for future researchers from different disciplines to collaborate on these topics.

The supply chain involves many different functions; this model provides a narrow focus for the linkages to four functions. The interdisciplinary approach is essential in supply chain management, where multiple functions work together in order for a company to run efficiently and effectively. Likewise, it would appear to benefit the SCM field for researchers from different functional areas to collaborate. If supply chain research is done with only a single perspective, there is room for many other factors to be ignored and the cohesiveness of a supply chain will be lost.

This approach to supply chain research allows for all activities across the supply chain to be considered and identifies gaps in the research agenda for future research and collaboration between the functions. The ability to see that issues do exist gives both managers and researchers a jump start in identifying a solution to these objectives.

Additional Conclusions

There are additional conclusions that can be found from this research when done in comparison with Parente's *Marketing and supply chain management: a collaborative research agenda* article (Parente, et al., 2008).

- There were over five hundred more qualifying articles found using the same search process and using most of the same journals. Businesses have realized the importance of utilizing their supply chain and thus more research has gone into the supply chain field of study.
- There are still some of the same topics that call for collaboration between the functions as in 2002, but there are also many new areas presenting opportunities for further research. This tells us two things. The research method utilized by Dr. Parente in the previous article was successful in identifying areas for necessary

collaboration (Parente, et al., 2008). The results produced in this article do, in fact, present additional areas for further collaboration and research.

Limitations and future research

This research approach has several limitations. Public databases were used to achieve an automated extraction of articles which can be the source of many inconsistencies of results. All categories were double checked and done with consistency criteria for categorization, but they were all reviewed by one person. That being said, the whole research process was documented and cross-validated.

Language was another limitation. Different functions and journals use different keywords to identify topics. The language was interpreted from the function it originated from and taken in that context. This was a crucial task in mapping the articles to a topic and function.

Each article was mapped to one of the other three functions it was related to. The model limited the mapping to the four functions in the model and in some cases the article interrelated to more than just one topic. The function to which those articles were most closely related is where the article was mapped to.

There are many areas for future research, such as this same type of approach in relation to the other three functions (operations, IT, and marketing). Research in expanding this model further with the separation of logistics and procurement provides a myriad of more research opportunities as well.

References

- Akkermans, H. A., Bogerd, P., Yücesan, E., & van Wassenhove, L. N. (2003). The impact of ERP on supply chain management: Exploratory findings from a European Delphi study. *European Journal of Operational Research*, *146*(2), 284-301.
- Caddy, I. N., & Helou, M. M. (2007). Supply chains and their management: Application of general systems theory. *Journal of Retailing and Consumer Services*, *14*(5), 319-327.
- Castro-Lacouture, D., Medaglia, A. L., & Skibniewski, M. (2007). Supply chain optimization tool for purchasing decisions in B2B construction marketplaces. *Automation in Construction*, *16*(5), 569-575.
- CSCMP supply chain management definitions (2010). *Council of Supply Chain Management Professionals* Retrieved 04/18/2010, from <http://cscmp.org/aboutcscmp/definitions.asp>
- Griffith, D. A. (2010). Understanding multi-level institutional convergence effects on international market segments and global marketing strategy. *Journal of World Business*, *45*(1), 59-67.
- Gunasekaran, A., & Ngai, E. W. T. (2004). Information systems in supply chain integration and management. *European Journal of Operational Research*, *159*(2), 269-295.
- Market and price (2010). *US Small Business Administration* Retrieved 04/18/2010, from http://www.sba.gov/smallbusinessplanner/manage/marketandprice/SERV_UNDMARKETING.html

- Parente, D. H., Ishman, M. D., Roth, A. V., & Lee, P. D. (2001, November). *At the intersections of the disciplines: Null set or collaboration in supply chain management research?* Paper presented at the Decision Science Institute Conference, San Francisco.
- Parente, D. H., Ishman, M. D., Roth, A. V., & Lee, P. D. (2008). Marketing and supply chain management: a collaborative research agenda. *The Journal of Business & Industrial Marketing*, 23(8), 520.
- Parks, M. S. (2003). The evolution of the corporate IT function and the role of the CIO at Texaco - How do perceptions of IT's performance get formed? *Allbusiness.com* Retrieved 04/18/2010, from <http://www.allbusiness.com/technology/3502736-1.html>
- Su, Y.-f., & Yang, C. (2010). Why are enterprise resource planning systems indispensable to supply chain management? *European Journal of Operational Research*, 203(1), 81-94.
- The value chain (2010). *Quick MBA* Retrieved 04/18/2010, from <http://www.quickmba.com/strategy/value-chain/>
- Wagner, S. M., Eggert, A., & Lindemann, E. (2010). Creating and appropriating value in collaborative relationships. *Journal of Business Research*, *In Press, Corrected Proof*.
- Walters, P. G. P. (2008). Adding value in global B2B supply chains: Strategic directions and the role of the Internet as a driver of competitive advantage. *Industrial Marketing Management*, 37(1), 59-68.

What is logistics? (2010). *Logistics World: The Worldwide Directory of Transportation and Logistics*. Retrieved 04/18/2010, from

<http://www.logisticsworld.com/logistics.htm>

What is operations? (2010). *MIT SLOAN SCHOOL OF MANAGEMENT* Retrieved

04/18/2010, from <http://mitsloan.mit.edu/omg/om-definition.php>

Zhao, K., Xia, M., Shaw, M. J., & Subramaniam, C. (2009). The sustainability of B2B e-marketplaces: Ownership structure, market competition, and prior buyer-seller connections. *Decision Support Systems*, 47(2), 105-114.

Appendix 1

| Mapped To: | Topic | Research Articles |
|-------------------|-------------------------|--|
| Operations | Benchmarking | Chris, Gardner, Harrity Cheryl, and Vitasek Kate. (2005); Diane, Mollenkopf, and G. Peter Dapiran. (2005); Gengui, Zhou, et al.; (2008); Hokey, Min, and Joo Seong Jong (2006); Jeff Hoi Yan, Yeung, et al (2006); Jeffrey, J. Glueck, Koudal Peter, and Vaessen Wim. (2006); John, P. Saldanha, M. Russell Dawn, and E. Tyworth John. (2006); Michael, J. Gravier, and M. Theodore Farris. "An Analysis of Logistics Pedagogical Literature." (2008); Robert, Lieb, and A. Bentz Brooks. (2005) |
| | Business Ethics | Göran, Svensson, and Bååth Hans. (2008) |
| | Collaboration | Kampstra, R. P., J. Ashayeri, et al. (2006) |
| | Competitive Advantage | Bernd, Huber, and Sweeney Edward. (2007); Esper, T., B. Fugate, and B. Davis-Sramek. (2007); Joseph, W. K. Chan. (2005); Kevin, Burgess, and J. Singh Prakash. (2006); Laurie, Bonney, et al. (2007); Lifang, Wu, Yue Xiaohang, and Sim Thaddeus. (2006); Michael, Tracey, Lim Jeen-Su, and A. Vonderembse Mark. (2005); Sahay, B. S., N. D. Gupta Jatinder, and Mohan Ramneesh. (2006); Theodore, P. Stank, R. Davis Beth, and S. Fugate Brian. (2005) |
| | Decision Making | Alan, Smart, and Dudas Andreas. (2007); Amit, Sachan, and Datta Subhash. (2005); Brian, J. Gibson, M. Rutner Stephen, and B. Manrodt Karl. (2005); Craig, R. Carter, Kaufmann Lutz, and Michel Alex. (2007) |
| | Demand Management | Bradley, Z. Hull. (2005); David, H. Taylor. (2006); David, H. Taylor, and Fearne Andrew. (2006); David, Walters. (2008): 699. David, Walters. (2006); George, Stalk, Jr. (2006); Jan, Holmström, et al. (2006); Joe, Sanderson, and Cox Andrew. (2008); John, D. Blascovich, and J. Markham William. (2005); Kenneth, B. Kahn, N. Maltz Elliot, and T. Mentzer John. (2006); Kevin, O'Marah. (2005); Lokesh, Nagar, and Jain Karuna. (2008); Mario Duarte, Canever, C. M. Van Trijp Hans, and Beers George. (2008); Matthew, A. Waller, D. Williams Brent, and Eroglu Cuneyt. (2008); Riikka, Kaipia, Korhonen Hille, and Hartiala Helena. (2006) |
| | Distribution Management | Fabio, Nonino, and Panizzolo Roberto. (2007); Fredrik, Nilsson. (2006); George, A. Zsidisin, L. Ragatz Gary, and A. Melnyk Steven. (2005); Gyöngyi, Kovács, and M. Spens Karen. (2005); Hokey, Min. (2007); Lalwani, C. S., S. M. Disney, and M. M. Naim. (2006); Manoj, Kumar, Vrat Prem, and Shankar Ravi. "A Multi-Objective 3pl Allocation Problem for Fish Distribution (2006); Marcia, Perry. (2007); Mark, Francis, Simons David, and Bourlakis Michael. (2008); Michael, Maloni, and C. Jackson Eric. (2005); Nathalie, Fabbe-Costes, Jahre Marianne, and Rouquet Aurélien. (2006); Patricia, Everaert, et al. (2008); Premaratne, Samaranayake. |

| | |
|------------------------|--|
| | (2005); Remko van, Hoek, E. Ellinger Alexander, and Johnson Mark. (2008); Robert, Frankel, Naslund Dag, and Bolumole Yemisi. (2005); Tom, Tiede, and Lee Kay Ree. (2005) |
| Emergency Preparedness | Gyöngyi, Kovács, and M. Spens Karen. (2007); Richard, Oloruntoba, and Gray Richard. (2006); Trevor, Hale, and R. Moberg Christopher (2005) |
| Employee Turnover | Garver, M., Z. Williams, and G. Taylor. (2008); Yoshinori, Suzuki. (2007) |
| Financial Performance | Juuso, Toyli, et al. (2008) |
| Forecasting | Astrid, Vigtil. (2007); Drew, Stapleton, B. Hanna Joe, and R. Ross Jonathan. (2006); Harri, Lorentz, Wong Chee Yew, and Hilmola Olli-Pekka. (2007); Jari, Collin, and Lorenzin Dennis. (2006); Raul Rodriguez, Rodriguez, et al. (2008); Thomas, Thron, Nagy Gábor, and Wassan Niaz. (2006); Tien-Hsiang, Chang, et al. (2007) |
| Freight Forwarding | Alan, C. McKinnon, and Ge Yongli. (2006); Anthony, S. Humphrey, et al. (2007); John, Mangan, Lalwani Chandra, and Fynes Brian. (2008); Marcus, Einbock. (2006); Vassilis, Markides, and Holweg Matthias. (2006) |
| Globalization | Alexandre, M. Rodrigues, J. Bowersox Donald, and J. Calantone Roger. (2005); Bhutta, M. Khurram S., I. Rana Arif, and Asad Usman. (2007); Chaodong, Han, Dresner Martin, and J. Windle Robert. (2008); Gelderman, Cees J., and Janjaap Semeijn. (2006) Joe, Miemczyk, and Howard Mickey. (2008); John Paul, Quinn. (2005); Maha, Muzumdar, and Fontanella John. (2006); Martin, Christopher, Peck Helen, and Towill Denis. (2006); Mary, R. Brooks, and Ritchie Pamela. (2006); Meixell, Mary J., and Vidyaranya B. Gargeya. (2005); Ravi, Sarathy. (2006); Stephen, M. Rutner, and E. Fawcett Stanley. (2005); Teng, S. Gary, and Jaramillo Hector. (2005); Thomas, M. Corsi, et al. (2006); Xun, Li, et al. (2008); Yen-Chun Jim, Wu. (2007) |
| Implementation | Ganesan, Kannabiran, and Bhaumik Saumen. (2005); Kazim, Sari. (2007); Kevin, McCormack, Ladeira Marcelo Bronzo, and Oliveira Marcos Paulo Valadares de. (2008); Marc, Wouters. (2006); Tummala, V. M. Rao, L. M. Phillips Cheryl, and Johnson Melanie. (2006) |
| Integration | Douglas, M. Lambert, J. García-Dastugue Sebastián, and L. Croxton Keely. (2005); Geoffrey, Briscoe, and Dainty Andrew. (2005); Grimson, J. Andrew, and F. Pyke David. (2007); Nathalie, Fabbe-Costes, and Jahre Marianne. (2008); Grimson, J. Andrew, and F. Pyke David. (2007); Nathalie, Fabbe-Costes, and Jahre Marianne. (2007); Paulraj, Antony, Injazz J. Chen, and James Flynn. (2006); Peter, W. Stonebraker, and Liao Jianwen. (2006); Photis, M. Panayides, and Song Dong-Wook. (2008); Richard, Germain, and N. S. Iyer Karthik. (2006); Roland, Y. G. Lim, et al. (2006); Sha, D. Y., P. K. Chen, and Chen Yung-Hsin. (2008); Vernon, Francis. (2008); Violeta, Roso. (2008) |

| | |
|-------------------------|---|
| International Trade | Anthony, L. Patti. (2006); Christopher, D. Norek, and Isbell Monica. (2005); Diana, L. Haytko, L. Kent John, and Hausman Angela. (2007); Joseph, R. Carter, et al. " (2008); Zhiliang, Mei, and Dinwoodie John. (2005) |
| Inventory Control | Bülent, S. (2006); Disney, S. M. and D. R. Towill (2006); Faizul, H., A. Sanjay, et al. (2005); Jennifer, S., N. Malini, et al. (2007); John, F. and B. G. David (2008). Karl, I. (2005); Katerina, P. and M. Panagiotis (2008); Ronald, H. B. (2005); Thomas, T., N. Gábor, et al. (2007) |
| Inventory Management | Alok, K. V. (2006); Archie, L., III (2008); Benita, M. B. and A. K. Stephen (2006); Brent, D. W. and T. Travis (2008); Chad, W. A., E. G. Stanley, et al. (2005); Charles, C. P. and J. Q. Francis (2006); Chee Yew, W. and J. John (2006); David, J. C., A. M. Diane, et al. (2005); Don, D., B. Jim, et al. (2005); Elliot, R. (2005); Faizul, H., C. Kenneth, et al. (2006); Foster, F. and K. Chap (2005); Galbreth, M., J. Hill, et al. (2008); Göran, S. (2005); Henry, C. W. L., K. M. L. Carman, et al. (2006); Hongze, M. and S. Chenxia (2006); Ioannis, M., P. Marion, et al. (2006); Jack, E. M. and O. M. Jessica (2007); James, R. S. and C. J. Broadus (2006); John, D., J. C. David, et al. (2006); Karen, M. S. and K. Gyöngyi (2006); Keely, L. C. and Z. Walter (2005); Kim, D., S. John, et al. (2006); Larry, C. G., P. Kishore Gopalakrishna, et al. (2005); Mark, B. and K. Sham (2005); Mary, J. M. and N. Mario (2008); Matthew, A. W., N. Heather, et al. (2006); Peter, B. (2007); Sebastián, J. G.-D. and M. L. Douglas (2007); Teng, S. G. and J. Hector (2006); Thomas, T. S. (2005); Wagner, S. (2008) |
| Lean Manufacturing | Andrew, F. and F. Nicholas (2006); David, H. T. (2006); Francis, Q. (2005); Kate, V., B. M. Karl, et al. (2005); Kathryn, D. (2005); Robert, E. S. (2006); Robert, L. C., G. Brian, et al. (2005); Thomas, J. G., E. G. Stanley, et al. (2006); Waller, M. A., C. R. Cassady, et al. (2006) |
| Managerial Skills | Craig, R. C., B. V. David, et al. (2005); Griffis, S., T. Goldsby, et al. (2007); John, M. and C. Martin (2005); Johnson, P. F. and M. R. Leenders (2006); Paul, R. M. and F. P. Richard (2006); Peter, G. B., L. L. Gloria, et al. (2005); Philip, M. P. (2006); Richey, R. G., T. Mert, et al. (2006); Robert, J. T. (2005); Sanjay, J. and S. Ravi (2006); Yen-Chun Jim, W. (2006) |
| Organizational Behavior | Autry, C., Z. Zacharia, et al. (2008); Brian, J. G., T. M. John, et al. (2005); Charvet, F., M. Cooper, et al. (2008); Davis-Sramek, B. and B. Fugate (2007); Liang-Chieh, C. and M. G. Curtis (2006); Min, S., S. Kim, et al. (2008) |

| | | |
|-----------|-----------------------|--|
| | Outsourcing | Alan, W. (2008); Arun, K., O. Linet, et al. (2008); Bryan, A., M. Arnold, et al. (2005); Dean, E., M. William, et al. (2008); Deepen, J., T. Goldsby, et al. (2008); Eleonora, B. and R. Antonio (2006); Glenn, P., J.-M. Mike, et al. (2006); Kumar, S. and K. Kopitzke (2008); Kwok Hung, L. and Z. Jianmei (2006); Linda Boardman, L., B. Paul, et al. (2008); Luitzen de, B., G. Juan, et al. (2006); Michael, J. M. and R. C. Craig (2006); Mohammed Sadiq, S. and A.-A. Obaid Saad (2005); Nada, R. S. and L. Arthur (2005); Robert, B. H. and M. Kevin (2005); Sahay, B. S. and M. Ramneesh (2006); Yemisi, A. B., F. Robert, et al. (2007) |
| | Product Design | Ellram, L. M. and L. L. Stanley (2008); Erik, S. and O. Jan (2007); Jason, A. and C. Brian (2005); Sameer, K., A. D. Rebecca, et al. (2008) |
| | Production Planning | Helena, F. (2006); Irina, G., O. G. Bjørn, et al. (2006); Ismail, H. S. and H. Sharifi (2006); Mentzer, J., T. Stank, et al. (2008); William, J. C., N. G. Richard, et al. (2007). |
| | Project Management | Chandika Diran, W., S. C. L. Koh, et al. (2007); Hong Mo, Y., C. Byung Seok, et al. (2007); Larry, L. (2006); Malik, M. A. K., M. Peter, et al. (2007); Mick, C. (2005); Peter, B. and H. Zaheed (2007) |
| | Quality Emphasis | Geir Grundvåg, O. (2006); Ismail, S., E. Maling, et al. (2006); Patrik, J. and G. Mattias (2008); Victor, H. Y. L. and Y. Alice (2006); Vijay, R. K. and T. Keah Choon (2007) |
| | Regulation | Marc, T., R. B. Mary, et al. (2006); Michael Ka-Yiu, F., Z. Anming, et al. (2005); Nadler, S. and J. Kros (2008) |
| | Risk Management | Chad, W. A. and L. M. Bobbitt (2008); Christopher, A. B., W. C. Christopher, et al. (2007); Debra, E., B. H. Robert, et al. (2005); Denis, R. T. (2005); Helen, P. (2005); Ila, M. and T. M. John (2008); Ioannis, S. P. (2006); James, K. and C. George (2006); Manuj, I. and J. Mentzer (2008); Ming-Chih, T., L. Chun-Hua, et al. (2008); Omera, K. and B. Bernard (2007); Schoenherr, T., V. M. Rao Tummala, et al. (2008); Tibor, K., T. Oya Icmeli, et al. (2006); Uta, J. (2005); Wagner, S. and C. Bode (2008); Wagner, S. M. and C. Bode (2006); Zachary, W., E. L. Jason, et al. (2008) |
| | Safety Management | David, E. C. (2008); Evren, S., B. Mohamed Zied, et al. (2007) |
| | Supply Networks | Matopoulos, A., M. Vlachopoulou, et al. (2007); Vasco Sanchez, R., S. Damian, et al. (2008) |
| | Transshipment Problem | Pedro, M. R. (2006) |
| IT | B2B Commerce | Damien, P. (2005); Kenneth, J. P., A. O. Jeffrey, et al. (2007); Paul, H., M. Ronan, et al. (2006); Rebecca, A. and N. Ravi (2007); Scott, D., M. E. Johnson, et al. (2007); Tim, F. (2007); Webster, M., R. Beach, et al. (2006) |

| | |
|--------------------------------|--|
| Electronic Commerce | Alan, S. (2005); Anand, N. (2005); Bailey, J. P. and E. Rabinovich (2005); Cristina, G. and R. L. Helena (2008); David, S. and H. Paul (2007); Emiliani, M. L. and D. J. Stec (2005); Gerard, J. L., G. Gary, et al. (2005); Hult, G., K. Boyer, et al. (2007); Jaana, A., K. Jouni, et al. (2005); Jay Joong-Kun, C., O. John, et al. (2008); Norm, A., W. Shan, et al. (2008); Sanders, N. (2007); Thomas, P. and A. Rainer (2005); Ying, Y., H. Paul, et al. (2006); Yingli, W. and S. L. Chandra (2007) |
| Electronic Data Interchange | Katerina, P. (2007); Lori, N. K. L. and D. Christine Clemons (2006) |
| Implementation | Chwen, S., L. Lilly, et al. (2006); Håkan, A. and B. Maria Hüge (2006); Ola, J. and H. Daniel (2007); Paul, D. L., F. P. Richard, et al. (2007); Susan, A. S. (2005); Uma, V. S., W. R. Caines, et al. (2005) |
| Information Sharing | Foster, F. and S. Sanjay (2005); Francis, Q. (2005); Gang, L., Y. Hong, et al. (2005); Gang, L., L. Yi, et al. (2006); Gang, L., L. Yi, et al. (2007); Gunnar, S. (2006); Ik-Whan, G. K. and S. Taewon (2005); Jeff Hoi Yan, Y., S. Willem, et al. (2007); Mikko, K., L. Sanna, et al. (2007); Neil, T. and B. Bernard (2008); Stanley, E. F., O. Paul, et al. (2007); Stefansson, G. and D. Russell (2008); Togar, M. S. and S. Ramaswami (2005); Toivonen, J., A. Kleemola, et al. (2006); Yao, Y. and M. Dresner (2008); Zachary, W. and M. Robert (2007) |
| Information System Utilization | Byrd, T., J. Pitts, et al. (2008); David, J. C., S. Morgan, et al. (2005); David, L. B., W. S. Edmund, et al. (2005); Edmund, P. (2005); Howard, F. and K. L. Susan (2005); Kee-Hung, L., E. W. T. Ngai, et al. (2005); Lusine, H. A., G. J. M. O. L. Alfons, et al. (2007); Pietro, E. and S. Edward (2006); Shaukat, A. B. and L. Hua Ying (2006) |
| Integration | Bülent, S. (2008); Cristina, G. (2006); Damien, P. (2005); Dawn, H. P. and C. G. Larry (2008); Koh, S. C. L., S. Saad, et al. (2006); Peter, T., S. Mojca Indihar, et al. (2007); Prabir, K. B. and S.-L. Tage (2005); Soo Wook, K. (2006) |
| Knowledge Management | Adebisi, A. (2005); Chuni, W. (2008); Mahesh, S. R. and L. M. Laura (2005) |
| Optimization | Blankley, A., M. Khouja, et al. (2008); Brian, F., S. Funda, et al. (2006); James, M. R. and M. S. Mandyam (2005); Mohamed, M. N., T. P. Andrew, et al. (2006); Patrik, J., K. Linea, et al. (2007) |
| RFID | Andrew, W., J. Mark, et al. (2008); Edmund, P., V. F. Gregory, et al. (2005); Francis, J. Q. (2006); Harry, K. H. C., K. L. Choy, et al. (2007); Henrik, P. (2007); Magnus, H. and S. Gunnar (2006); Mary, M.-H., L. L. Hau, et al. (2005); Mohsen, A. (2007); Robert, E. S. and J. S. Patrick, II (2006); Robert, L. and A. B. Brooks (2005); Tajima, M. (2007); Vijayaraman, B. S. and A. O. Barbara (2006) |
| Supply Networks | Antonio, C. C., C. Federica, et al. (2005); Chris, M. (2007); Christine, W., M. Bill, et al. (2008); Harri, I. K. and U.-R. Erkki (2005); Joseph, B. S., W. C. Christopher, et al. (2008); Katariina, K. and P. J. V. Ari (2007); Luc, C. (2006); Riikka, K. and H. Helena |

| | | |
|------------------|---------------------|--|
| | | (2006); Rodney, T. (2008) |
| | Technology Planning | Alan, B. (2008); Árni, H., D. L. Paul, et al. (2008); Byounggho, J. (2006); Claus, E. H. and S.-L. David (2005); Daugherty, P. J., R. G. Richey, et al. (2005); Donald, J. B., J. C. David, et al. (2005) Francis, J. Q. (2006); Gregory, L. S. and C. S. Richard (2005); Jim, W. and W. Peter (2005); Katrina, S. (2007); Kinra, A. and H. Kotzab (2008); Patricia, E. M. (2006); Qiang, W., L. Fujun, et al. (2008); Richey, R. G., J. D. Patricia, et al. (2007); Ronald, S. T.-L. and S. R. Dale (2006); Susan, K. L. and F. Howard (2006); Terje, I. V. and H. Morten (2007); Tim, A. M. (2005); Togar, M. S. and S. Ramaswami (2005); Yongyut, M. and S. Nilay (2007) |
| Marketing | Collaboration | Chad, W. A. and E. G. Stanley (2005) |
| | Consumer Behavior | Chee Yew, W., A. Jan Stentoft, et al. (2005); Kofi, Q. D. and W. Evelyn (2007); Paulo, G. (2006); Tom van, W., D. Karel van, et al. (2007); Zinn, W. and P. Liu (2008) |
| | Customer Focus | Carol, J. J., M. G. Curtis, et al. (2007); Daniel, J. F., L. Everth, et al. (2005); Gioconda, Q., R. Ram, et al. (2008); Herbert, K., B. G. David, et al. (2006); Jeffery, A. P., C. Subhra, et al. (2007); John, B. M. and L. Hans von (2006); Julie Ann, S., B.-t. Winston, et al. (2005); Keivan, Z. and H. Peter (2007); Kenneth, G. C. (2006); Kofi, Q. D., C. Cristian, et al. (2005); M. Theodore Farris, I., C. M. Wittmann, et al. (2005); Mariah, M. J., J. B. Renee, et al. (2008); Nyaga, G., D. Closs, et al. (2007); Paul, D. L. (2005); Qingyu, Z., A. V. Mark, et al. (2005); Qingyu, Z., A. V. Mark, et al. (2006); Reinaldo, G., B. Sérgio Rodrigues, et al. (2008); Ronald, H. B. (2006); Saara, P. and U. Pauliina (2008); Samir, K. S. and K. S. Rajiv (2006); Scott, C., H. Ike, et al. (2005); Zokaei, A. K. and W. S. David (2006) |
| | Decision Making | Carol, C. B. and B. R. Marla (2007); Judith, M. W. and R. Dawn (2007) |
| | Globalization | Amrik, S. S. and P. Marcia (2006); David, F. R. (2006); Jan Stentoft, A., J. Patrik, et al. (2008); Mary, R. B. and R. Pamela (2005); Miller, T. and R. Matta (2008); Rajeev, S. and S. Narendar (2005); Robert, C. L. (2005); Ron, M., I. Laura, et al. (2007) |
| | Implementation | Diane, M., R. Ivan, et al. (2007); Eric, W. F. and A. H. Julia (2007); John, E. M. and P. S. Theodore (2005); Lambert, D., S. García-Dastugue, et al. (2008); Mayank, S. and R. Monder (2006) |
| | Integration | Chang Won, L., G. K. Ik-Whan, et al. (2007); Haozhe, C., D. M. Daniel, et al. (2007); Helena, F. and J. Patrik (2007); Robert, M., L. Chandra, et al. (2007); Shin-Chan, T. and I. C. Danny (2008); Suhaiza, Z. and R. Premkumar (2005) |
| | Managerial Skills | David, M., M. Eric, et al. (2005); Paul, M. and F. P. Richard (2007) |

| | |
|-------------------------|--|
| Market Orientation | Alexander, E. E., D. E. Andrea, et al. (2005); Andreas, R. H., B. G. David, et al. (2008); Antony, L., S. Richard, et al. (2005); Brian, F. (2006); Elizabeth, B. (2008); Erik, S. (2007); Frankel, R., Y. Bolumole, et al. (2008); Fredrik, N. (2005); Fugate, B., J. Mentzer, et al. (2008); Geir, G., J. Marianne, et al. (2006); Jack, G. K. and M. K. Andrew (2006); James, A., C. Paul, et al. (2005); Jesper, A. and H. Árni (2008); Jesús, G.-A. and P. José Carlos Prado (2008); Jinho, K. and K. J. Rogers (2005); Joakim, W. and T. Ou (2008); Julie, V. S. and J. B. Tim (2008); Kenneth, W. G., Jr., M. Ron, et al. (2006); María José, S., S. María Leticia, et al. (2007); Mert, T., E. Ayse Banu, et al. (2007); Rangan, V. K. (2006); Robert, L. (2008); Scott, B. K., F. L. Daniel, et al. (2006); Sebastiao, H. and S. Golicic (2008); Seong-Am, M. and K. Dong-Jin (2005); Stan, G. (2008) |
| Organizational Behavior | Autry, C., L. Skinner, et al. (2008); Buttermann, G., R. Germain, et al. (2008); Craig, R. C., M. E. Lisa, et al. (2007); Desirée, K. and C. Ellen (2007); Desirée, K. and C. Ellen (2007); Flint, D., E. Larsson, et al. (2008); Henrik, S.-F. (2005); Richard, W. and S. H. Andrew (2006); Stanley, E. F., A. O. Jeffrey, et al. (2006) |
| Organizational Learning | Craig, R. C. (2005); Kenneth, J. P. and A. M. Peter (2005); Kimball, E. B. and F. B. Stanley (2005); Panayides, P. (2007) |
| Outsourcing | Frans, C., B. Olli, et al. (2007); Hakan, G. and Ç. Bülent (2007); James, A. T., W. S. Steven, et al. (2006); Knemeyer, A. M. and R. M. Paul (2005); Kok Wei, K. (2005) |
| Pricing Policies | Greg, F., G. Raymond, et al. (2005); Newman, W. R. and T. C. Krehbiel (2007); Russell, T. and U. James (2005); William, B. J. (2006) |
| Product Development | Arni, H., K. Herbert, et al. (2007); Eva, L. (2006); Humphreys, P., G. Huang, et al. (2007); Jenny, K. (2005); Lisa, M. E., L. T. Wendy, et al. (2007); Remko van, H. and C. Paul (2006); Remko van, H. and C. Paul (2007); Richard, G., M. Stavroula, et al. (2006); Zach, G. Z. and T. M. John (2007) |
| Product Returns | Samar, K. M. and S. Robert (2006); Samir, K. S. (2008) |
| Profitability | Dave, N., E. M. Patricia, et al. (2005) |
| Quality Emphasis | Bill, C., C. John, et al. (2006); Nitin, S., S. G. Deshmukh, et al. (2006); Nitin, S., S. G. Deshmukh, et al. (2006); Peter, H., F. Mark, et al. (2006); Shams-ur, R. (2006); Voss, M. D., J. C. Roger, et al. (2005); Ypatia, T., G. Katerina, et al. (2006) |
| Relationship Marketing | Alexander, E. E., B. K. Scott, et al. (2006); Andrew, S. H., T. John, et al. (2007); Claudine, A. S., W. H. Paul, et al. (2008); Desmond, D., T. Peter, et al. (2005); Emberson, C. and J. Storey (2006); Jiun-Sheng Chris, L. and C. Ching-Rung (2008); John, N. and W. Michael (2006); Stanley, E. F., M. M. Gregory, et al. (2008) |

| | |
|-------------------------------|---|
| Reverse Logistics | Albert Wee Kwan, T. and K. Arun (2006); Bente, M. F., G. Lars-Erik, et al. (2008); Diane, A. M. and J. C. David (2005); Grit, W. and S. Thomas (2005); Lauren, R. S., T. B. Paul, et al. (2008); Richey, R. G., E. G. Stefan, et al. (2005); Xiaoming, L. and O. Festus (2008); Yen-Chun Jim, W. and C. Wei-Ping (2006) |
| Risk Management | Barbara, G. and B. Antonio (2006); Chris, E. (2008); Douglas, J. T. and E. T. John (2007); Jennifer, V. B., P. S. Kevin, et al. (2008); Jones, S. and G. Zsidisin (2008); Mark, C. (2006); Omera, K., C. Martin, et al. (2008) |
| Supply Networks | Alan, M. (2006); Beth, D.-S., S. F. Brian, et al. (2007); Beth, R. D. and T. M. John (2006); Dan, L. S., R. C. Joseph, et al. (2007); Daniel, C. and F. Jan (2005); Defee, C. C. and P. S. Theodore (2005); Desmond, D. (2005); Emiliani, M. L., D. J. Stec, et al. (2005); Hans-Christian, P. and G. Karin (2005); Jean, N. and B. Martin (2005); Johan, Å., J. Patrik, et al. (2007); Kenneth, W. G., Jr., W. Dwayne, et al. (2008); Kenth, L. and M. Vahid (2008); Manisra, B., W. Z. Emory, Jr., et al. (2007); Matthias, H. (2005); Paul, A. B., M. J. Denyse, et al. (2007); Rainer, L. and G. J. Christian (2005); Ramakrishnan, R. (2007); Reza Farzipoor, S. (2008); Riikka, K. and H. Jan (2007); Rudolf, O. L. (2005); Senja, S. and W. Mika (2007); Sílvio, R. I. P. and N. Mário Sacomano (2008); Soonhong, M., S. R. Anthony, et al. (2005); Su-Yol, L. (2008); Tom, D., C. G. Larry, et al. (2006); Wouters, M., E. van Jarwaarde, et al. (2007) |
| Sustainability Management | Craig, R. C. and S. R. Dale (2008); Diane, M., C. David, et al. (2005); Dina, R., C. R. V. R. Allard, et al. (2005); Göran, S. (2007); Jao-Hong, C., Y. Chung-Hsing, et al. (2008); Jessica, H., K. Sami, et al. (2008); Maria Hüge, B. and A. Helén (2008); Melissa, J. M. and D. Lenita (2007); Nagurney, A. and F. Toyasaki (2005); Sheu, J.-B. (2008); Sheu, J.-B., Y.-H. Chou, et al. (2005); Stefan, A. S. (2008); Vasileiou, K. and J. Morris (2006); Walker, H., L. Di Sisto, et al. (2008); Zhu, Q., J. Sarkis, et al. (2008) |
| Vendor supplier relationships | Anthony, R., P. B. Frank, et al. (2006); Ární, H. and S.-L. Tage (2006); Autry, C. and S. Griffis (2008); Bill, J. and W. Conrad (2005); Bowon, K. and O. Heungshik (2005); Chin-Chun, H., R. K. Vijay, et al. (2008); Chin-Chun, H., R. K. Vijay, et al. (2006); Cristóbal, S.-R., H. David, et al. (2005); Cristóbal, S.-R., H. David, et al. (2006); Danny Pimentel, C., C. Priscila Borin de Oliveira, et al. (2006); David, H. T. (2005); Dayna, F. S. and J. P. Damien (2005); Fawcett, S., G. Magnan, et al. (2008); Fouzia, O. and P. Patrick (2005); Frederik, Z. (2008); Geok Theng, L. and G. Mark (2005); Giampetro, C. and M. L. Emiliani (2007); Jeffrey, A. O. and L. C. Phillip (2008); Jesús, J. C.-F. and P.-R. Yolanda (2008); John, K. (2006); Karuna, J., N. Lokesh, et al. (2006); Kim, D., S. John, et al. (2005); Knemeyer, A. M. and R. M. Paul (2005); Kyung-Hee, J. and L. Sang-Kyu (2006); Larry, S. (2006); Lloyd, M. R., L. Tzong-Ru, et al. (2008); Mads Hovmøller, M., F. Per |

Vagn, et al. (2008); Manus, R., R. Elliot, et al. (2007); Marloes, J. T. C., J. v. W. Arjan, et al. (2008); Matthew, A. W., T. Andrea Heintz, et al. (2008); Mert, T., R. G. Richey, et al. (2007); Mihalis, G. (2007); Mihalis, G. (2008); Mikael Ståhl, E., S. Sami, et al. (2007); Pralay, P. and K. Bimal (2008); Qiang, W., Z. Kenneth, et al. (2006); Robert, J. T. (2005); Rozhan, O. and G. Rohayu Abdul (2008); Ruerd, R., B. Dave, et al. (2007); Srinivas, T., K. V. Shawnee, et al. (2008); Susan, L. G. (2007); Susan, L. G. and T. M. John (2005); Susan, L. G. and T. M. John (2006); Vijay, R. K. and T. Keah Choon (2006); Ying-Pin, Y. (2005); Zhong, Y., C. H. L. Stephen, et al. (2008)

Appendix II

- Aastrup, J., & Halldórsson, Á. (2008). Epistemological role of case studies in logistics. *International Journal of Physical Distribution & Logistics Management*, 38(10), 746.
- Abdinnour-Helm, S. F., Chaparro, B. S., & Farmer, S. M. (2005). Using the end-user computing satisfaction (EUCS) instrument to measure satisfaction with a web site. *Decision Sciences*, 36(2), 341.
- Abecassis-Moedas, C. (2006). Integrating design and retail in the clothing value chain: An empirical study of the organisation of design. *International Journal of Operations & Production Management*, 26(3/4), 412.
- Acur, N., & Englyst, L. (2006). Assessment of strategy formulation: how to ensure quality in process and outcome. *International Journal of Operations & Production Management*, 26(1/2), 69.
- Adebanjo, D., Kehoe, D., Galligan, P., & Mahoney, F. (2006). Overcoming the barriers to e-cluster development in a low product complexity business sector. *International Journal of Operations & Production Management*, 26(8), 924.
- Adewole, A. (2005). Developing a strategic framework for efficient and effective optimisation of information in the supply chains of the UK clothing manufacture industry. *Supply Chain Management*, 10(5), 357.
- Agarwal, A., Shankar, R., & Tiwari, M. K. (2007). Modeling agility of supply chain. *Industrial Marketing Management*, 36(4), 443.
- Aitken, J., Childerhouse, P., Christopher, M., & Towill, D. (2005). Designing and managing multiple pipelines. *Journal of Business Logistics*, 26(2), 73.
- Akçay, Y., & Tan, B. (2008). On the benefits of assortment-based cooperation among independent producers. *Production and Operations Management*, 17(6), 626.
- Åkesson, J., Jonsson, P., & Edanius-Hällås, R. (2007). An assessment of sourcing strategies in the Swedish apparel industry. *International Journal of Physical Distribution & Logistics Management*, 37(9), 740.
- Amaral, J., & Cargille, B. (2005). How "rough-cut" analysis smoothes HP's supply chain. *Supply Chain Management Review*, 9(6), 38.
- Ambrose, E., Lynch, D., Fynes, B., & Marshall, D. (2008). Communication media selection in buyer-supplier relationships. *International Journal of Operations & Production Management*, 28(4), 360.

- Amini, M., Otondo, R., Janz, B., & Pitts, M. (2007). Simulation modeling and analysis: A collateral application and exposition of RFID technology. *Production and Operations Management, 16*(5), 586.
- Amoako-Gyampah, K., & Meredith, J. R. (2007). Examining cumulative capabilities in a developing economy. *International Journal of Operations & Production Management, 27*(9), 928.
- Amrit, C., & Hillegersberg, J. (2008). Detecting coordination problems in collaborative software development environments. *Information Systems Management, 25*(1), 57.
- Anand, K., Anupindi, R., & Bassok, Y. (2008). Strategic inventories in vertical contracts. *Management Science, 54*(10), 1792.
- Anand, K. S., & Girotra, K. (2007). The strategic perils of delayed differentiation. *Management Science, 53*(5), 697.
- Anandalingam, G., Day, R. W., & Raghavan, S. (2005). The landscape of electronic market design. *Management Science, 51*(3), 316.
- Anderson, S. W., & Dekker, H. C. (2005). Management control for market transactions: The relation between transaction characteristics, incomplete contract design, and subsequent performance. *Management Science, 51*(12), 1734.
- Andersson, M., & Lindgren, R. (2005). The mobile-stationary divide in ubiquitous computing environments: Lessons from the transport industry. *Information Systems Management, 22*(4), 65.
- Andriole, S. J. (2006). The collaborate/integrate business technology strategy. *Association for Computing Machinery. Communications of the ACM, 49*(5), 85.
- Andriole, S. J. (2007). The 7 habits of highly effective technology leaders. *Association for Computing Machinery. Communications of the ACM, 50*(3), 66.
- Angeles, R. (2005). RFID technologies: Supply-chain applications and implementation issues. *Information Systems Management, 22*(1), 51.
- Angeles, R., & Nath, R. (2007). Business-to-business e-procurement: success factors and challenges to implementation. *Supply Chain Management, 12*(2), 104.
- Angell, I., & Kietzmann, J. (2006). RFID and the end of cash? *Association for Computing Machinery. Communications of the ACM, 49*(12), 90.

- Annibal José, S., Bouzidine-Chameeva, T., Goldstein, S. M., Hays, J. M., & Hill, A. V. (2006). A methodology for constructing collective causal maps*. *Decision Sciences*, 37(2), 263.
- Aoki, K. (2008). Transferring Japanese kaizen activities to overseas plants in China. *International Journal of Operations & Production Management*, 28(6), 518.
- Aramyan, L. H., Lansink, A. G. J. M. O., Vorst, J. G. A. J. v. d., & Kooten, O. v. (2007). Performance measurement in agri-food supply chains: A case study. *Supply Chain Management*, 12(4), 304.
- Aras, N., Verter, V., & Boyaci, T. (2006). Coordination and priority decisions in hybrid manufacturing/remanufacturing systems. *Production and Operations Management*, 15(4), 528.
- Arcelus, F. J., Kumar, S., & Srinivasan, G. (2005). Retailer's response to alternate manufacturer's incentives under a single-period, price-dependent, stochastic-demand framework*. *Decision Sciences*, 36(4), 599.
- Archer, N., Wang, S., & Kang, C. (2008). Barriers to the adoption of online supply chain solutions in small and medium enterprises. *Supply Chain Management*, 13(1), 73.
- Archie Lockamy, I. (2008). Examining supply chain networks using V-A-T material flow analysis. *Supply Chain Management*, 13(5), 343.
- Arkali, G., Dawande, M., & Sriskandarajah, C. (2008). Scheduling support times for satellites with overlapping visibilities. *Production and Operations Management*, 17(2), 224.
- Arlbjørn, J. S., Jonsson, P., & Johansen, J. (2008). Nordic research in logistics and supply chain management: an empirical analysis. *International Journal of Physical Distribution & Logistics Management*, 38(6), 452.
- Aronsson, H., & Brodin, M. H. (2006). The environmental impact of changing logistics structures. *International Journal of Logistics Management*, 17(3), 394.
- Arroyo, P., Gaytan, J., & Boer, L. d. (2006). A survey of third party logistics in Mexico and a comparison with reports on Europe and USA. *International Journal of Operations & Production Management*, 26(6), 639.
- Arya, A., Mittendorf, B., & Sappington, D. (2008). The make-or-buy decision in the presence of a rival: Strategic outsourcing to a common supplier. *Management Science*, 54(10), 1747.
- Arya, A., Mittendorf, B., & Yoon, D. (2008). Friction in related-party trade when a rival is also a customer. *Management Science*, 54(11), 1850.

- Ashayeri, J., & Selen, W. (2005). An application of a unified capacity planning system. *International Journal of Operations & Production Management*, 25(9/10), 917.
- Ashenbaum, B., Maltz, A., & Rabinovich, E. (2005). Studies of trends in third-party logistics usage: What can we conclude? *Transportation Journal*, 44(3), 39.
- Atasu, A., & Cetinkaya, S. (2006). Lot sizing for optimal collection and use of remanufacturable returns over a finite life-cycle. *Production and Operations Management*, 15(4), 473.
- Atasu, A., Guide, V., Jr., & Van Wassenhove, L. (2008). Product reuse economics in closed-loop supply chain research. *Production and Operations Management*, 17(5), 483.
- Attaran, M. (2007). RFID: an enabler of supply chain operations. *Supply Chain Management*, 12(4), 249.
- Aungst, S. G., & Wilson, D. T. (2005). A primer for navigating the shoals of applying wireless technology to marketing problems. *The Journal of Business & Industrial Marketing*, 20(2/3), 59.
- Auramo, J., Joun, K., & Tanskanen, K. (2005). Benefits of IT in supply chain management: an explorative study of progressive companies. *International Journal of Physical Distribution & Logistics Management*, 35(2), 82.
- Autry, C., & Griffis, S. (2008). Supply chain capital: The impact of structural and relationship linkages on firm execution and innovation. *Journal of Business Logistics*, 29(1), 157.
- Autry, C., Skinner, L., & Lamb, C. (2008). Interorganizational citizenship behaviors: An empirical study. *Journal of Business Logistics*, 29(2), 53.
- Autry, C., Zacharia, Z., & Lamb, C. (2008). A logistics strategy taxonomy. *Journal of Business Logistics*, 29(2), 27.
- Autry, C. W., & Bobbitt, L. M. (2008). Supply chain security orientation: conceptual development and a proposed framework. *International Journal of Logistics Management*, 19(1), 42.
- Autry, C. W., & Griffis, S. E. (2005). A social anthropology of logistics research: Exploring productivity and collaboration in an emerging science. *Transportation Journal*, 44(4), 27.
- Autry, C. W., Griffis, S. E., Goldsby, T. J., & Bobbitt, L. M. (2005). Warehouse management systems: Resource commitment, capabilities, and organizational performance. *Journal of Business Logistics*, 26(2), 165.

- Avittathur, B., & Swamidass, P. (2007). Matching plant flexibility and supplier flexibility: Lessons from small suppliers of U.S. manufacturing plants in India. *Journal of Operations Management*, 25(3), 717-735.
- Azadegan, A., Bush, D., & Dooley, K. J. (2008). Design creativity: static or dynamic capability? *International Journal of Operations & Production Management*, 28(7), 636.
- Babich, V., Burnetas, A. N., & Ritchken, P. H. (2007). Competition and diversification effects in supply chains with supplier default risk. *Manufacturing & Service Operations Management*, 9(2), 123.
- Bagchi, P. K., & Skjoett-Larsen, T. (2005). Supply chain integration: a European survey. *International Journal of Logistics Management*, 16(2), 275.
- Bailey, J. P., & Rabinovich, E. (2005). Internet book retailing and supply chain management: an analytical study of inventory location speculation and postponement. *Transportation Research Part E: Logistics and Transportation Review*, 41(3), 159-177.
- Baines, T., Kay, G., Adesola, S., & Higson, M. (2005). Strategic positioning: an integrated decision process for manufacturers. *International Journal of Operations & Production Management*, 25(2), 180.
- Bakal, I. S., & Akcali, E. (2006). Effects of random yield in remanufacturing with price-sensitive supply and demand. *Production and Operations Management*, 15(3), 407.
- Baker, P. (2007). An exploratory framework of the role of inventory and warehousing in international supply chains. *International Journal of Logistics Management*, 18(1), 64.
- Baker, P., & Halim, Z. (2007). An exploration of warehouse automation implementations: cost, service and flexibility issues. *Supply Chain Management*, 12(2), 129.
- Baker, T., & Murthy, N. N. (2005). Viability of auction-based revenue management in sequential markets. *Decision Sciences*, 36(2), 259.
- Bakker, E., Harland, C., Knight, L., & Zheng, J. (2008). Putting e-commerce adoption in a supply chain context. *International Journal of Operations & Production Management*, 28(4), 313.
- Balachandran, K. R., & Radhakrishnan, S. (2005). Quality implications of warranties in a supply chain. *Management Science*, 51(8), 1266.

- Ballou, R. H. (2005). Expressing inventory control policy in the turnover curve. *Journal of Business Logistics*, 26(2), 143.
- Ballou, R. H. (2006). Revenue estimation for logistics customer service offerings. *International Journal of Logistics Management*, 17(1), 21.
- Banavar, G., Black, J., Cáceres, R., Ebling, M., & al., e. (2005). Deriving long-term value from context-aware computing. *Information Systems Management*, 22(4), 32.
- Bapna, S., & Gangopadhyay, A. (2006). A wavelet-based approach to preserve privacy for classification mining*. *Decision Sciences*, 37(4), 623.
- Baramichai, M., Emory W. Zimmers, J., & Marangos, C. A. (2007). Agile supply chain transformation matrix: an integrated tool for creating an agile enterprise. *Supply Chain Management*, 12(5), 334.
- Barber, E. (2008). How to measure the "value" in value chains. *International Journal of Physical Distribution & Logistics Management*, 38(9), 685.
- Bardhan, I., Mithas, S., & Lin, S. (2007). Performance impacts of strategy, information technology applications, and business process outsourcing in U.S. manufacturing plants. *Production and Operations Management*, 16(6), 747.
- Barratt, M., & Choi, T. (2007). Mandated RFID and institutional responses: Cases of decentralized business units. *Production and Operations Management*, 16(5), 569.
- Barratt, M., & Oke, A. (2007). Antecedents of supply chain visibility in retail supply chains: A resource-based theory perspective. *Journal of Operations Management*, 25(6), 1217-1233.
- Bartlett, P. A., Julien, D. M., & Baines, T. S. (2007). Improving supply chain performance through improved visibility. *International Journal of Logistics Management*, 18(2), 294.
- Barut, M., & Sridharan, V. (2005). Revenue management in order-driven production systems. *Decision Sciences*, 36(2), 287.
- Bayo-Moriones, A., Bello-Pintado, A., & Merino-Díaz-de-Cerio, J. (2008). The role of organizational context and infrastructure practices in JIT implementation. *International Journal of Operations & Production Management*, 28(11), 1042.
- Beamon, B. M., & Kotleba, S. A. (2006). Inventory management support systems for emergency humanitarian relief operations in South Sudan. *International Journal of Logistics Management*, 17(2), 187.

- Beckman, S., & Sinha, K. K. (2005). Conducting academic research with an industry focus: Production and operations management in the high tech industry. *Production and Operations Management*, 14(2), 115.
- Belén, A., Escrig-Tena, Carlos, J., & Bou-Llugar. (2005). A model for evaluating organizational competencies: An application in the context of a quality management initiative*. *Decision Sciences*, 36(2), 221.
- Bendoly, E., Bachrach, D., & Powell, B. (2008). The role of operational interdependence and supervisory experience on management assessments of resource planning systems. *Production and Operations Management*, 17(1), 93.
- Bendoly, E., Citurs, A., & Konsynski, B. (2007). Internal infrastructural impacts on RFID perceptions and commitment: knowledge, operational procedures, and information-processing standards. *Decision Sciences*, 38(3), 423.
- Bendoly, E., Rosenzweig, E. D., & Stratman, J. K. (2007). Performance metric portfolios: A framework and empirical analysis. *Production and Operations Management*, 16(2), 257.
- Ben-Tal, A., Golany, B., Nemirovski, A., & Vial, J.-P. (2005). Retailer-supplier flexible commitments contracts: A robust optimization approach. *Manufacturing & Service Operations Management*, 7(3), 248.
- Benton, W. C., & Maloni, M. (2005). The influence of power driven buyer/seller relationships on supply chain satisfaction. *Journal of Operations Management*, 23(1), 1-22.
- Berghman, L., Matthyssens, P., & Vandenbempt, K. (2006). Building competences for new customer value creation: An exploratory study. *Industrial Marketing Management*, 35(8), 961.
- Berling, P., & Marklund, J. (2006). Heuristic coordination of decentralized inventory systems using induced backorder costs. *Production and Operations Management*, 15(2), 294.
- Bernstein, F., Chen, F., & Federgruen, A. (2006). Coordinating supply chains with simple pricing schemes: The role of vendor-managed inventories. *Management Science*, 52(10), 1483.
- Bernstein, F., & Federgruen, A. (2005). Decentralized supply chains with competing retailers under demand uncertainty. *Management Science*, 51(1), 18.
- Bernstein, F., & Federgruen, A. (2007). Coordination mechanisms for supply chains under price and service competition. *Manufacturing & Service Operations Management*, 9(3), 242.

- Beverland, M. (2005). Creating value for channel partners: the Cervena case. *The Journal of Business & Industrial Marketing*, 20(2/3), 127.
- Beverland, M., Napoli, J., & Yakimova, R. (2007). Branding the business marketing offer: exploring brand attributes in business markets. *The Journal of Business & Industrial Marketing*, 22(6), 394.
- Beverland, M., Steel, M., & Dapiran, G. P. (2006). Cultural frames that drive sales and marketing apart: an exploratory study. *The Journal of Business & Industrial Marketing*, 21(6), 386.
- Bharati, P., & Chaudhury, A. (2006). Studying the current status of technology adoption. *Association for Computing Machinery. Communications of the ACM*, 49(10), 88.
- Bhattacharya, S., Jr., D. R. G., & Wassenhove, L. N. V. (2006). Optimal order quantities with remanufacturing across new product generations. *Production and Operations Management*, 15(3), 421.
- Bhutta, M. K. S., Rana, A. I., & Asad, U. (2007). SCM practices and the health of the SMEs in Pakistan. *Supply Chain Management*, 12(6), 412.
- Biehl, M. (2007). Success factors for implementing global information systems. *Association for Computing Machinery. Communications of the ACM*, 50(1), 52.
- Bienstock, C. C., & Royne, M. B. (2007). The differential value of information in industrial purchasing decisions. *International Journal of Physical Distribution & Logistics Management*, 37(5), 389.
- Bish, E. K., Muriel, A., & Biller, S. (2005). Managing flexible capacity in a make-to-order environment. *Management Science*, 51(2), 167.
- Bititci, U. S., Mendibil, K., Martinez, V., & Albores, P. (2005). Measuring and managing performance in extended enterprises. *International Journal of Operations & Production Management*, 25(3/4), 333.
- Bititci, U. S., Mendibil, K., Nudurupati, S., Garengo, P., & Turner, T. (2006). Dynamics of performance measurement and organisational culture. *International Journal of Operations & Production Management*, 26(12), 1325.
- Blackhurst, J. V., Scheibe, K. P., & Johnson, D. J. (2008). Supplier risk assessment and monitoring for the automotive industry. *International Journal of Physical Distribution & Logistics Management*, 38(2), 143.
- Blankley, A. (2008). A conceptual model for evaluating the financial impact of supply chain management technology investments. *International Journal of Logistics Management*, 19(2), 155.

- Blankley, A., Khouja, M., & Wiggins, C. (2008). An investigation into the effect of full-scale supply chain management software adaptations on inventory balances and turns *Journal of Business Logistics*, 29(1), 201.
- Blascovich, J. D., & Markham, W. J. (2005). How procurement excellence creates value. *Supply Chain Management Review*, 9(5), 44.
- Blocker, C. P., & Flint, D. J. (2007). Exploring the dynamics of customer value in cross-cultural business relationships. *The Journal of Business & Industrial Marketing*, 22(4), 249.
- Blombäck, A., & Axelsson, B. (2007). The role of corporate brand image in the selection of new subcontractors. *The Journal of Business & Industrial Marketing*, 22(6), 418.
- Boer, L. d., Gaytan, J., & Arroyo, P. (2006). A satisficing model of outsourcing. *Supply Chain Management*, 11(5), 444.
- Bolton, G., & Katok, E. (2008). Learning by doing in the newsvendor problem: A laboratory investigation of the role of experience and feedback. *Manufacturing & Service Operations Management*, 10(3), 519.
- Bolumole, Y. A., Frankel, R., & Naslund, D. (2007). Developing a theoretical framework for logistics outsourcing. *Transportation Journal*, 46(2), 35.
- Bonney, L., Clark, R., Collins, R., & Fearne, A. (2007). From serendipity to sustainable competitive advantage: insights from Houston's Farm and their journey of co-innovation. *Supply Chain Management*, 12(6), 395.
- Boone, C. A., Craighead, C. W., & Hanna, J. B. (2007). Postponement: an evolving supply chain concept. *International Journal of Physical Distribution & Logistics Management*, 37(8), 594.
- Borut, R. (2005). Model for manufacturing strategic decision making. *International Journal of Operations & Production Management*, 25(7/8), 740.
- Bose, I., & Pal, R. (2005). Auto-ID. *Association for Computing Machinery. Communications of the ACM*, 48(8), 100.
- Bottani, E., & Rizzi, A. (2006). A fuzzy TOPSIS methodology to support outsourcing of logistics services. *Supply Chain Management*, 11(4), 294.
- Bourlakis, C., & Bourlakis, M. (2005). Information technology safeguards, logistics asset specificity and fourth-party logistics network creation in the food retail chain. *The Journal of Business & Industrial Marketing*, 20(2/3), 88.

- Bowersox, D. J., Closs, D. J., & Drayer, R. W. (2005). The digital transformation: Technology and beyond. *Supply Chain Management Review*, 9(1), 22.
- Boyer, K. K., & Frohlich, M. T. (2006). Analysis of effects of operational execution on repeat purchasing for heterogeneous customer segments. *Production and Operations Management*, 15(2), 229.
- Boyer, K. K., & Hult, G. T. M. (2005). Extending the supply chain: Integrating operations and marketing in the online grocery industry. *Journal of Operations Management*, 23(6), 642-661.
- Boyer, K. K., & Hult, T. M. (2005). Customer behavior in an online ordering application: A decision scoring model*. *Decision Sciences*, 36(4), 569.
- Boyer, K. K., Swink, M., & Rosenzweig, E. D. (2005). Operations strategy research in the POMS Journal. *Production and Operations Management*, 14(4), 442.
- Boyer, K. K., & Swink, M. L. (2008). Empirical elephants--Why multiple methods are essential to quality research in operations and supply chain management. *Journal of Operations Management*, 26(3), 338-344.
- Bozarth, C. (2006). ERP implementation efforts at three firms. *International Journal of Operations & Production Management*, 26(11), 1223.
- Bradley, J., & Guerrero, H. (2008). Product design for life-cycle mismatch. *Production and Operations Management*, 17(5), 497.
- Brah, S. A., & Lim, H. Y. (2006). The effects of technology and TQM on the performance of logistics companies. *International Journal of Physical Distribution & Logistics Management*, 36(3), 192.
- Brienzi, M., & Kekre, S. (2005). How Kodak transformed its service parts supply chain. *Supply Chain Management Review*, 9(7), 25.
- Briscoe, G., & Dainty, A. (2005). Construction supply chain integration: an elusive goal? *Supply Chain Management*, 10(3/4), 319.
- Brito, C., & Roseira, C. (2007). Towards a multi-dimensional approach to supply management: a comparative case study. *The Journal of Business & Industrial Marketing*, 22(1), 72.
- Brito, E. P. Z., Aguilar, R. L. B., & Brito, L. A. L. (2007). Customer choice of a car maintenance service provider. *International Journal of Operations & Production Management*, 27(5), 464.

- Brock, D. L., Schuster, E. W., Allen, S. J., & Kar, P. (2005). An introduction to semantic modeling for logistical systems. *Journal of Business Logistics*, 26(2), 97.
- Brodin, M. H., & Anderson, H. (2008). Recycling calls for reevaluation. *Supply Chain Management*, 13(1), 9.
- Brooks, M. R., & Ritchie, P. (2005). Trucking mergers and acquisitions in Canada and the U.S. since NAFTA. *Transportation Journal*, 44(3), 23.
- Brooks, M. R., & Ritchie, P. (2006). Mergers and acquisitions in the maritime transport industry 1996-2000. *Transportation Journal*, 45(2), 7.
- Brown, S., Squire, B., & Blackmon, K. (2007). The contribution of manufacturing strategy involvement and alignment to world-class manufacturing performance. *International Journal of Operations & Production Management*, 27(3), 282.
- Buhman, C., Kekre, S., & Singhal, J. (2005). Interdisciplinary and interorganizational research: Establishing the science of enterprise networks. *Production and Operations Management*, 14(4), 493.
- Bullington, K. E., & Bullington, S. F. (2005). Stronger supply chain relationships: learning from research on strong families. *Supply Chain Management*, 10(3/4), 192.
- Búrca, S. d., Fynes, B., & Brannick, T. (2006). The moderating effects of information technology sophistication on services practice and performance. *International Journal of Operations & Production Management*, 26(11), 1240.
- Burcher, P. G., Lee, G. L., & Sohal, A. S. (2005). A cross country comparison of careers in logistics management in Australia and Britain. *International Journal of Logistics Management*, 16(2), 205.
- Burgess, K., & Singh, P. J. (2006). A proposed integrated framework for analysing supply chains. *Supply Chain Management*, 11(4), 337.
- Burgess, K., Singh, P. J., & Koroglu, R. (2006). Supply chain management: a structured literature review and implications for future research. *International Journal of Operations & Production Management*, 26(7), 703.
- Burnetas, A., & Ritchken, P. (2005). Option pricing with downward-sloping demand curves: The case of supply chain options. *Management Science*, 51(4), 566.
- Buttermann, G., Germain, R., & Iyer, K. N. S. (2008). Contingency theory "fit" as gestalt: An application to supply chain management. *Transportation Research Part E: Logistics and Transportation Review*, 44(6), 955-969.

- Buxey, G. (2005). Globalization and manufacturing strategy in the TCF industry. *International Journal of Operations & Production Management*, 25(2), 100.
- Buxey, G. (2006). Reconstructing inventory management theory. *International Journal of Operations & Production Management*, 26(9), 996.
- Byrd, T., Pitts, J., Adrian, A., & Davidson, N. (2008). Examination of a path model relating information technology infrastructure with firm performance. *Journal of Business Logistics*, 29(2), 161.
- Cachon, G., Randall, T., & Schmidt, G. (2007). In search of the bullwhip effect. *Manufacturing & Service Operations Management*, 9(4), 457.
- Cachon, G. P., & Lariviere, M. A. (2005). Supply chain coordination with revenue-sharing contracts: Strengths and limitations. *Management Science*, 51(1), 30.
- Cachon, G. P., & Zhang, F. (2006). Procuring fast delivery: Sole sourcing with information asymmetry. *Management Science*, 52(6), 881.
- Cachon, G. P., & Zhang, F. (2007). Obtaining fast service in a queueing system via performance-based allocation of demand. *Management Science*, 53(3), 408.
- Caggiano, K. E., Muckstadt, J. A., & Rappold, J. A. (2006). Integrated real-time capacity and inventory allocation for repairable service parts in a two-echelon supply system. *Manufacturing & Service Operations Management*, 8(3), 292.
- Cagliano, R., Caniato, F., & Spina, G. (2005). E-business strategy: How companies are shaping their supply chain through the internet. *International Journal of Operations & Production Management*, 25(12), 1309.
- Cagliano, R., Caniato, F., & Spina, G. (2006). The linkage between supply chain integration and manufacturing improvement programs. *International Journal of Operations & Production Management*, 26(3/4), 282.
- Calantone, R. J., & Benedetto, A. D. (2007). Clustering product launches by price and launch strategy. *The Journal of Business & Industrial Marketing*, 22(1), 4.
- Cambra-Fierro, J. J., & Polo-Redondo, Y. (2008). Creating satisfaction in the demand-supply chain: the buyers' perspective. *Supply Chain Management*, 13(3), 211.
- Camuffo, A., Furlan, A., Romano, P., & Vinelli, A. (2007). Routes towards supplier and production network internationalization. *International Journal of Operations & Production Management*, 27(4), 371.

- Canever, M. D., Trijp, H. C. M. V., & Beers, G. (2008). The emergent demand chain management: key features and illustration from the beef business. *Supply Chain Management*, 13(2), 104.
- Canning, L. (2006). Rethinking market connections: mobile phone recovery, reuse and recycling in the UK. *The Journal of Business & Industrial Marketing*, 21(5), 320.
- Cannon, A. R., Reyes, P. M., Frazier, G. V., & Prater, E. L. (2008). RFID in the contemporary supply chain: multiple perspectives on its benefits and risks. *International Journal of Operations & Production Management*, 28(5), 433.
- Cantor, D. E. (2008). Workplace safety in the supply chain: a review of the literature and call for research. *International Journal of Logistics Management*, 19(1), 65.
- Caplice, C. (2007). Electronic markets for truckload transportation. *Production and Operations Management*, 16(4), 423.
- Caputo, A. C., Cucchiella, F., Fratocchi, L., & Pelagagge, P. M. (2005). An integrated framework for e-supply networks analysis. *Supply Chain Management*, 10(2), 84.
- Cargille, B., & Fry, C. (2006). Design for supply chain: Spreading the word across HP. *Supply Chain Management Review*, 10(5), 34.
- Caro, F., & Gallien, J. (2007). Dynamic assortment with demand learning for seasonal consumer goods. *Management Science*, 53(2), 276.
- Carr, A. S., & Kaynak, H. (2007). Communication methods, information sharing, supplier development and performance. *International Journal of Operations & Production Management*, 27(4), 346.
- Carr, A. S., Kaynak, H., Hartley, J. L., & Ross, A. (2008). Supplier dependence: impact on supplier's participation and performance. *International Journal of Operations & Production Management*, 28(9), 899.
- Carr, S. M., & Karmarkar, U. S. (2005). Competition in multiechelon assembly supply chains. *Management Science*, 51(1), 45.
- Carrillo, J. E. (2005). Industry clockspeed and the pace of new product development. *Production and Operations Management*, 14(2), 125.
- Carter, C. R. (2005). Purchasing social responsibility and firm performance: The key mediating roles of organizational learning and supplier performance. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 177.

- Carter, C. R., Ellram, L. M., & Tate, W. (2007). The use of social network analysis in logistics research. *Journal of Business Logistics*, 28(1), 137.
- Carter, C. R., Kaufmann, L., & Michel, A. (2007). Behavioral supply management: a taxonomy of judgment and decision-making biases. *International Journal of Physical Distribution & Logistics Management*, 37(8), 631.
- Carter, C. R., & Rogers, D. S. (2008). A framework of sustainable supply chain management: moving toward new theory. *International Journal of Physical Distribution & Logistics Management*, 38(5), 360.
- Carter, C. R., Vellenga, D. B., Gentry, J. J., & Allen, B. J. (2005). Affiliation of authors in transportation and logistics academic journals: A reassessment. *Transportation Journal*, 44(2), 54.
- Carter, J. R., Maltz, A., Yan, T., & Maltz, E. (2008). How procurement managers view low cost countries and geographies. *International Journal of Physical Distribution & Logistics Management*, 38(3), 224.
- Cassidy, C. M., & Chae, B. (2006). Consumer information use and the misuse in electronics business: An alternative to privacy regulation. *Information Systems Management*, 23(3), 75.
- Cassivi, L. (2006). Collaboration planning in a supply chain. *Supply Chain Management*, 11(3), 249.
- Cattani, K., Gilland, W., Heese, H. S., & Swaminathan, J. (2006). Boiling frogs: Pricing strategies for a manufacturer adding a direct channel that competes with the traditional channel. *Production and Operations Management*, 15(1), 40.
- Cattani, K., Perdikaki, O., & Marucheck, A. (2007). The perishability of online grocers*. *Decision Sciences*, 38(2), 329.
- Cha, H., Pingry, D., & Thatcher, M. (2008). Managing the knowledge supply chain: An organizational learning model of information technology offshore outsourcing. *MIS Quarterly*, 32(2), 281.
- Chae, B., Yen, H. R., & Sheu, C. (2005). Information technology and supply chain collaboration: Moderating effects of existing relationships between partners. *IEEE Transactions on Engineering Management*, 52(4), 440.
- Chan, J. W. K. (2005). Competitive strategies and manufacturing logistics: An empirical study of Hong Kong manufacturers. *International Journal of Physical Distribution & Logistics Management*, 35(1), 20.

- Chang, T.-H., Fu, H.-P., Lee, W. I., Lin, Y., & Hsueh, H.-C. (2007). A study of an augmented CPFR model for the 3C retail industry. *Supply Chain Management*, 12(3), 200.
- Charron, K. G. (2006). Why KPIs belong in supply chain contracts. *Supply Chain Management Review*, 10(2), 22.
- Charvet, F., Cooper, M., & Gardner, J. (2008). The intellectual structure of supply chain management: A bibliometric approach. *Journal of Business Logistics*, 29(1), 47.
- Chatain, O., & Zemsky, P. (2007). The horizontal scope of the firm: Organizational tradeoffs vs. buyer-supplier relationships. *Management Science*, 53(4), 550.
- Chen, H., Frank, M., & Wu, O. (2007). U.S. retail and wholesale inventory performance from 1981 to 2004. *Manufacturing & Service Operations Management*, 9(4), 430.
- Chen, H., Mattioda, D. D., & Daugherty, P. J. (2007). Firm-wide integration and firm performance. *International Journal of Logistics Management*, 18(1), 5.
- Chen, K., Kaya, M., & Özer, Z. (2008). Dual sales channel management with service competition. *Manufacturing & Service Operations Management*, 10(4), 654.
- Chen, L., & Nath, R. (2005). Nomadic culture: Culture support for working anytime, anywhere. *Information Systems Management*, 22(4), 56.
- Chen, R., Sun, C., Helms, M., & Jih, W. (2008). Role negotiation and interaction: An Exploratory Case Study of the Impact of Management Consultants on ERP System Implementation in SMEs in Taiwan. *Information Systems Management*, 25(2), 159.
- Chen, R. R., Roundy, R. O., Zhang, R. Q., & Janakiraman, G. (2005). Efficient auction mechanisms for supply chain procurement. *Management Science*, 51(3), 467.
- Chen, Y., Seshadri, S., & Zemel, E. (2008). Sourcing through auctions and audits. *Production and Operations Management*, 17(2), 121.
- Chen, Y. M., & Huang, P.-N. (2007). Bi-negotiation integrated AHP in suppliers selection. *International Journal of Operations & Production Management*, 27(11), 1254.
- Cheng, J.-H., Yeh, C.-H., & Tu, C.-W. (2008). Trust and knowledge sharing in green supply chains. *Supply Chain Management*, 13(4), 283.
- Cheng, L.-C., & Grimm, C. M. (2006). The application of empirical strategic management research to supply chain management. *Journal of Business Logistics*, 27(1), 1.

- Ching-Hua, Chen-Ritzo, Harrison, T. P., Kwasnica, A. M., & Thomas, D. J. (2005). Better, faster, cheaper: An experimental analysis of a multiattribute reverse auction mechanism with restricted information feedback. *Management Science*, 51(12), 1753.
- Chinho, L., Bertram, T., & Ping-Jung, H. (2005). Application of the fuzzy weighted average in strategic portfolio management*. *Decision Sciences*, 36(3), 489.
- Chiou, J.-S., & Droge, C. (2006). Service quality, trust, specific asset investment, and expertise: Direct and indirect effects in a satisfaction-loyalty framework. *Academy of Marketing Science. Journal*, 34(4), 613.
- Cho, J. J.-K., Ozment, J., & Sink, H. (2008). Logistics capability, logistics outsourcing and firm performance in an e-commerce market. *International Journal of Physical Distribution & Logistics Management*, 38(5), 336.
- Choi, D. S., Michell, P., & Palihawadana, D. (2008). Exploring the components of success for the Korean chaebols. *The Journal of Business & Industrial Marketing*, 23(5), 311.
- Choi, H., Blocher, J., & Gavirneni, S. (2008). Value of sharing production yield Information in a serial supply chain. *Production and Operations Management*, 17(6), 614.
- Choi, T. Y., & Krause, D. R. (2006). The supply base and its complexity: Implications for transaction costs, risks, responsiveness, and innovation. *Journal of Operations Management*, 24(5), 637-652.
- Chow, H. K. H., Choy, K. L., Lee, W. B., & Chan, F. T. S. (2007). Integration of web-based and RFID technology in visualizing logistics operations - a case study. *Supply Chain Management*, 12(3), 221.
- Christensen, W. J., Germain, R. N., & Birou, L. (2007). Variance vs average: supply chain lead-time as a predictor of financial performance. *Supply Chain Management*, 12(5), 349.
- Christiaanse, E. (2005). Performance benefits through integration hubs. *Association for Computing Machinery. Communications of the ACM*, 48(4), 95.
- Christopher, M., & Gattorna, J. (2005). Supply chain cost management and value-based pricing. *Industrial Marketing Management*, 34(2), 115.
- Christopher, M., Peck, H., & Towill, D. (2006). A taxonomy for selecting global supply chain strategies. *International Journal of Logistics Management*, 17(2), 277.

- Claassen, M. J. T., Weele, A. J. v., & Raaij, E. M. v. (2008). Performance outcomes and success factors of vendor managed inventory (VMI). *Supply Chain Management*, 13(6), 406.
- Clark, B., Chang, J., & Chao, M. (2006). Helping suppliers to focus on quality. *Supply Chain Management Review*, 10(1), 54.
- Claro, D. P., Claro, P. B. d. O., & Hagelaar, G. (2006). Coordinating collaborative joint efforts with suppliers: the effects of trust, transaction specific investment and information network in the Dutch flower industry. *Supply Chain Management*, 11(3), 216.
- Closs, D. J., Mollenkopf, D. A., & Keller, S. B. (2005). Improving chemical industry performance through enhanced railcar utilization. *Supply Chain Management*, 10(3/4), 206.
- Closs, D. J., Swink, M., & Nair, A. (2005). The role of information connectivity in making flexible logistics programs successful. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 258.
- Cohen, M., & Kunreuther, H. (2007). Operations risk management: Overview of Paul Kleindorfer's contributions. *Production and Operations Management*, 16(5), 525.
- Collin, J., & Lorenzin, D. (2006). Plan for supply chain agility at Nokia. *International Journal of Physical Distribution & Logistics Management*, 36(6), 418.
- Collins, R. S., & Schmenner, R. W. (2007). Understanding persistently variable performance in plants. *International Journal of Operations & Production Management*, 27(3), 254.
- Constantinou, M. (2005). From mess to mastery: How Danka rebuilt its supply chain. *Supply Chain Management Review*, 9(1), 38.
- Cook, R. L., Gibson, B., & MacCurdy, D. (2005). A lean approach to cross docking. *Supply Chain Management Review*, 9(2), 54.
- Corbett, C. J. (2006). Global diffusion of ISO 9000 certification through supply chains. *Manufacturing & Service Operations Management*, 8(4), 330.
- Corbett, C. J., & Klassen, R. D. (2006). Extending the horizons: Environmental excellence as key to improving operations. *Manufacturing & Service Operations Management*, 8(1), 5.
- Corbett, C. J., Montes-Sancho, M. J., & Kirsch, D. A. (2005). The financial impact of ISO 9000 certification in the United States: An empirical analysis. *Management Science*, 51(7), 1046.

- Corrêa, H. L., Ellram, L. M., Scavarda, A. J., & Cooper, M. C. (2007). An operations management view of the services and goods offering mix. *International Journal of Operations & Production Management*, 27(5), 444.
- Corsi, T. M., Boyson, S., Verbraeck, A., Houten, S.-P. V., & al., e. (2006). The real-time global supply chain game: New educational tool for developing supply chain management professionals. *Transportation Journal*, 45(3), 61.
- Corsten, D., & Felde, J. (2005). Exploring the performance effects of key-supplier collaboration. *International Journal of Physical Distribution & Logistics Management*, 35(6), 445.
- Corsten, D., & Kumar, N. (2005). Do suppliers benefit from collaborative relationships with large retailers? An empirical investigation of efficient consumer response adoption. *Journal of Marketing*, 69(3), 80.
- Cotteleer, M. J. (2006). An empirical study of operational performance parity following enterprise system deployment. *Production and Operations Management*, 15(1), 74.
- Cousins, P. D. (2005). The alignment of appropriate firm and supply strategies for competitive advantage. *International Journal of Operations & Production Management*, 25(5/6), 403.
- Cousins, P. D., Handfield, R. B., Lawson, B., & Petersen, K. J. (2006). Creating supply chain relational capital: The impact of formal and informal socialization processes. *Journal of Operations Management*, 24(6), 851-863.
- Cousins, P. D., Lawson, B., & Squire, B. (2006). An empirical taxonomy of purchasing functions. *International Journal of Operations & Production Management*, 26(7), 775.
- Cousins, P. D., Lawson, B., & Squire, B. (2006). Supply chain management: theory and practice - the emergence of an academic discipline? *International Journal of Operations & Production Management*, 26(7), 697.
- Cousins, P. D., Lawson, B., & Squire, B. (2008). Performance measurement in strategic buyer-supplier relationships. *International Journal of Operations & Production Management*, 28(3), 238.
- Cousins, P. D., & Menguc, B. (2006). The implications of socialization and integration in supply chain management. *Journal of Operations Management*, 24(5), 604-620.
- Craighead, C. W., Blackhurst, J., Rungtusanatham, M. J., & Handfield, R. B. (2007). The severity of supply chain disruptions: Design characteristics and mitigation capabilities. *Decision Sciences*, 38(1), 131.

- Craighead, C. W., & Meredith, J. (2008). Operations management research: evolution and alternative future paths. *International Journal of Operations & Production Management*, 28(8), 710.
- Crone, M. (2006). Are global supply chains too risky? A Practitioner's Perspective. *Supply Chain Management Review*, 10(4), 28.
- Crook, T. R., & Combs, J. G. (2007). Sources and consequences of bargaining power in supply chains. *Journal of Operations Management*, 25(2), 546-555.
- Croom, S. R. (2005). The impact of e-business on supply chain management: An empirical study of key developments. *International Journal of Operations & Production Management*, 25(1), 55.
- Croson, R., & Donohue, K. (2006). Behavioral causes of the bullwhip effect and the observed value of inventory information. *Management Science*, 52(3), 323.
- Croxton, K. L., & Zinn, W. (2005). Inventory considerations in network design. *Journal of Business Logistics*, 26(1), 149.
- Cruijssen, F., Bräysy, O., Dullaert, W., Fleuren, H., & Salomon, M. (2007). Joint route planning under varying market conditions. *International Journal of Physical Distribution & Logistics Management*, 37(4), 287.
- Culbertson, S., Harris, I., & Radosevich, S. (2005). Synchronization- HP style. *Supply Chain Management Review*, 9(2), 24.
- Cullen, A. J., & Webster, M. (2007). A model of B2B e-commerce, based on connectivity and purpose. *International Journal of Operations & Production Management*, 27(2), 205.
- Dada, M., Petruzzi, N. C., & Schwarz, L. B. (2007). A newsvendor's procurement problem when suppliers are unreliable. *Manufacturing & Service Operations Management*, 9(1), 9.
- Dadzie, K. Q., Chelariu, C., & Winston, E. (2005). Customer service in the internet-enabled logistics supply chain: Website design antecedents and loyalty effects. *Journal of Business Logistics*, 26(1), 53.
- Dadzie, K. Q., & Winston, E. (2007). Consumer response to stock-out in the online supply chain. *International Journal of Physical Distribution & Logistics Management*, 37(1), 19.
- Danese, P. (2007). Designing CPFR collaborations: insights from seven case studies. *International Journal of Operations & Production Management*, 27(2), 181.

- Danese, P., Romano, P., & Vinelli, A. (2006). Sequences of improvement in supply networks: case studies from the pharmaceutical industry. *International Journal of Operations & Production Management*, 26(11), 1199.
- Darley, W. K., & Blankson, C. (2008). African culture and business markets: implications for marketing practices. *The Journal of Business & Industrial Marketing*, 23(6), 374.
- Das, A., Pagell, M., Behm, M., & Veltri, A. (2008). Toward a theory of the linkages between safety and quality. *Journal of Operations Management*, 26(4), 521-535.
- Daugherty, P. J., Richey, R. G., Genchev, S. E., & Chen, H. (2005). Reverse logistics: superior performance through focused resource commitments to information technology. *Transportation Research Part E: Logistics and Transportation Review*, 41(2), 77-92.
- Davis, B. R., & Mentzer, J. T. (2006). Logistics service driven loyalty: An exploratory study *Journal of Business Logistics*, 27(2), 53.
- Davis, D., Buckler, J., Mussomeli, A., & Kinzler, D. (2005). Inventory transformation: Revlon style. *Supply Chain Management Review*, 9(5), 53.
- Davis-Sramek, B., & Fugate, B. (2007). State of logistics: A visionary perspective *Journal of Business Logistics*, 28(2), 1.
- Davis-Sramek, B., Fugate, B. S., & Omar, A. (2007). Functional/dysfunctional supply chain exchanges. *International Journal of Physical Distribution & Logistics Management*, 37(1), 43.
- Dawande, M., Geismar, N., Hall, N. G., & Sriskandarajah, C. (2006). Supply chain scheduling: Distribution systems. *Production and Operations Management*, 15(2), 243.
- Dawes, P. L., & Massey, G. R. (2006). A study of relationship effectiveness between marketing and sales managers in business markets. *The Journal of Business & Industrial Marketing*, 21(6), 346.
- Debo, L. G., Toktay, B., & Wassenhove, L. N. V. (2005). Market segmentation and product technology selection for remanufacturable products. *Management Science*, 51(8), 1193.
- Debo, L. G., Toktay, L. B., & Wassenhove, L. N. V. (2006). Joint life-cycle dynamics of new and remanufactured products. *Production and Operations Management*, 15(4), 498.

- Deepen, J., Goldsby, T., Knemeyer, A., & Wallenburg, C. (2008). Beyond expectations: An examination of logistics outsourcing goal achievement and goal exceedance. *Journal of Business Logistics*, 29(2), 75.
- Defee, C. C., & Stank, T. P. (2005). Applying the strategy-structure-performance paradigm to the supply chain environment. *International Journal of Logistics Management*, 16(1), 28.
- Dehning, B., Richardson, V. J., & Zmud, R. W. (2007). The financial performance effects of IT-based supply chain management systems in manufacturing firms. *Journal of Operations Management*, 25(4), 806-824.
- DeHoratius, N., & Raman, A. (2008). Inventory record inaccuracy: An empirical analysis. *Management Science*, 54(4), 627.
- Delen, D., Hardgrave, B., & Sharda, R. (2007). RFID for better supply-chain management through enhanced information visibility. *Production and Operations Management*, 16(5), 613.
- Devaraj, S., Krajewski, L., & Wei, J. C. (2007). Impact of eBusiness technologies on operational performance: The role of production information integration in the supply chain. *Journal of Operations Management*, 25(6), 1199-1216.
- DeWitt, T., Giunipero, L. C., & Melton, H. L. (2006). Clusters and supply chain management: the Amish experience. *International Journal of Physical Distribution & Logistics Management*, 36(4), 289.
- Dey, P. K., Hariharan, S., & Clegg, B. T. (2006). Measuring the operational performance of intensive care units using the analytic hierarchy process approach. *International Journal of Operations & Production Management*, 26(8), 849.
- Díaz, M. S., Gil, M. J. Á., & Machuca, J. A. D. (2005). Performance measurement systems, competitive priorities, and advanced manufacturing technology: Some evidence from the aeronautical sector. *International Journal of Operations & Production Management*, 25(7/8), 781.
- Dietrich, B., Paleologo, G., & Wynter, L. (2008). Revenue management in business services. *Production and Operations Management*, 17(4), 475.
- Dischinger, J., Closs, D. J., McCulloch, E., Speier, C., & al., e. (2006). The emerging supply chain management profession. *Supply Chain Management Review*, 10(1), 62.
- Disney, S. M., & Towill, D. R. (2006). A methodology for benchmarking replenishment-induced bullwhip. *Supply Chain Management*, 11(2), 160.

- Divakar, R., Geismar, H. N., & Chelliah, S. (2006). A framework to analyze cash supply chains. *Production and Operations Management*, 15(4), 544.
- Diwakar, G., & Selvaraju, N. (2006). Performance evaluation and stock allocation in capacitated serial supply systems. *Manufacturing & Service Operations Management*, 8(2), 169.
- Dobie, K. (2005). The core shipper concept: A proactive strategy for motor freight carriers. *Transportation Journal*, 44(2), 37.
- Dong, L., & Zhu, K. (2007). Two-wholesale-price contracts: Push, pull, and advance-purchase discount contracts. *Manufacturing & Service Operations Management*, 9(3), 291.
- Donk, D. P. v. (2008). Challenges in relating supply chain management and information and communication technology. *International Journal of Operations & Production Management*, 28(4), 308.
- Donk, D. P. v., & Vaart, T. v. d. (2007). Responsiveness through buyer-focused cells: exploring a new supply strategy. *International Journal of Operations & Production Management*, 27(12), 1362.
- Doran, D. (2005). Supplying on a modular basis: an examination of strategic issues. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 654.
- Doran, D., Thomas, P., & Caldwell, N. (2005). Examining buyer-supplier relationships within a service sector context. *Supply Chain Management*, 10(3/4), 272.
- Dorling, K., Scott, J., & Deakins, E. (2005). An organisation-level framework for the NZ food industry - its development and application. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 728.
- Dorling, K., Scott, J., & Deakins, E. (2006). Determinants of successful vendor managed inventory relationships in oligopoly industries. *International Journal of Physical Distribution & Logistics Management*, 36(3), 176.
- Dursun, D., Nikunj, P. D., & Perakath, C. B. (2005). Integrated modeling. *Association for Computing Machinery. Communications of the ACM*, 48(4), 107.
- Dutta, A., Lee, H., & Whang, S. (2007). RFID and operations management: technology, value, and incentives. *Production and Operations Management*, 16(5), 646.
- Dynes, S., Johnson, M. E., Andrijcic, E., & Horowitz, B. (2007). Economic costs of firm-level information infrastructure failures. *International Journal of Logistics Management*, 18(3), 420.

- E. Powell Robinson, J., Sahin, F., & Gao, L.-L. (2005). The impact of e-replenishment strategy on make-to-order supply chain performance. *Decision Sciences*, 36(1), 33.
- Easton, F. F., & Goodale, J. C. (2005). Schedule recovery: Unplanned absences in service operations*. *Decision Sciences*, 36(3), 459.
- Eckfeldt, B. (2005). What does RFID do for the consumer? *Association for Computing Machinery. Communications of the ACM*, 48(9), 77.
- Edward G. Anderson, J., & Joglekar, N. R. (2005). A hierarchical product development planning framework. *Production and Operations Management*, 14(3), 344.
- Edward G. Anderson, J., Morrice, D. J., & Lundeen, G. (2006). Stochastic optimal control for staffing and backlog policies in a two-stage customized service supply chain. *Production and Operations Management*, 15(2), 262.
- Einbock, M. (2006). Effects of the Austrian road toll system on companies. *International Journal of Physical Distribution & Logistics Management*, 36(2), 153.
- Elhedhli, S., & Goffin, J.-L. (2005). Efficient production-distribution system design. *Management Science*, 51(7), 1151.
- Elkins, D., Handfield, R. B., Blackhurst, J., & Craighead, C. W. (2005). 18 ways to guard against disruption. *Supply Chain Management Review*, 9(1), 46.
- Ellegaard, C. (2006). The impact of relational assumptions on the task of influencing suppliers. *The Journal of Business & Industrial Marketing*, 21(3), 131.
- Ellegaard, C. (2008). Supply risk management in a small company perspective. *Supply Chain Management*, 13(6), 425.
- Ellinger, A. E., Ellinger, A. D., & Keller, S. B. (2005). Supervisory coaching in a logistics context. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 620.
- Ellinger, A. E., Keller, S. B., & Hansen, J. D. (2006). Bridging the divide between logistics and marketing: Facilitating collaborative behavior. *Journal of Business Logistics*, 27(2), 1.
- Ellram, L. M., & Stanley, L. L. (2008). Integrating strategic cost management with a 3DCE environment: Strategies, practices, and benefits. *Journal of Purchasing and Supply Management*, 14(3), 180-191.

- Ellram, L. M., Tate, W. L., & Carter, C. R. (2007). Product-process-supply chain: an integrative approach to three-dimensional concurrent engineering. *International Journal of Physical Distribution & Logistics Management*, 37(4), 305.
- Elmaghraby, W. (2007). Auctions within e-sourcing events. *Production and Operations Management*, 16(4), 409.
- Elmuti, D., Minnis, W., & Abebe, M. (2008). Longitudinal assessment of an integrated industrial supply chain. *Supply Chain Management*, 13(2), 151.
- Elvander, M. S., Sarpola, S., & Mattsson, S.-A. (2007). Framework for characterizing the design of VMI systems. *International Journal of Physical Distribution & Logistics Management*, 37(10), 782.
- Emberson, C., & Storey, J. (2006). Buyer-supplier collaborative relationships: Beyond the normative accounts. *Journal of Purchasing and Supply Management*, 12(5), 236-245.
- Emiliani, M. L., & Stec, D. J. (2005). Wood pallet suppliers' reaction to online reverse auctions. *Supply Chain Management*, 10(3/4), 278.
- Emiliani, M. L., Stec, D. J., & Grasso, L. P. (2005). Unintended responses to a traditional purchasing performance metric. *Supply Chain Management*, 10(3/4), 150.
- Eng, T.-Y. (2006). An investigation into the mediating role of cross-functional coordination on the linkage between organizational norms and SCM performance. *Industrial Marketing Management*, 35(6), 762.
- Engelbrecht-Wiggans, R., & Katok, E. (2006). E-sourcing in procurement: Theory and behavior in reverse auctions with noncompetitive contracts. *Management Science*, 52(4), 581.
- Erevelles, S., & Stevenson, T. H. (2006). Enhancing the business-to-business supply chain: Insights from partitioning the supply-side. *Industrial Marketing Management*, 35(4), 481.
- Erhun, F., Keskinocak, P., & Tayur, S. (2008). Dynamic procurement, quantity discounts, and supply chain efficiency. *Production and Operations Management*, 17(5), 543.
- Esper, T., Fugate, B., & Davis-Sramek, B. (2007). Logistics learning capability: Sustaining the competitive advantage gained through logistics leverage
Journal of Business Logistics, 28(2), 57.
- Ettlie, J. E., & Pavlou, P. A. (2006). Technology-based new product development partnerships*. *Decision Sciences*, 37(2), 117.

- Etzion, H., & Pinker, E. (2008). Asymmetric competition in B2B spot markets. *Production and Operations Management, 17*(2), 150.
- Evangelista, P., & Sweeney, E. (2006). Technology usage in the supply chain: the case of small 3PLs. *International Journal of Logistics Management, 17*(1), 55.
- Everaert, P., Bruggeman, W., Sarens, G., Anderson, S. R., & Levant, Y. (2008). Cost modeling in logistics using time-driven ABC. *International Journal of Physical Distribution & Logistics Management, 38*(3), 172.
- Ezingard, J.-N., McFadzean, E., & Birchall, D. (2005). A model of information assurance benefits. *Information Systems Management, 22*(2), 20.
- Fabbe-Costes, N., & Jahre, M. (2007). Supply chain integration improves performance: the Emperor's new suit? *International Journal of Physical Distribution & Logistics Management, 37*(10), 835.
- Fabbe-Costes, N., & Jahre, M. (2008). Supply chain integration and performance: a review of the evidence. *International Journal of Logistics Management, 19*(2), 130.
- Fabbe-Costes, N., Jahre, M., & Rouquet, A. (2006). Interacting standards: a basic element in logistics networks. *International Journal of Physical Distribution & Logistics Management, 36*(2), 93.
- Fang, F., & Whinston, A. (2007). Option contracts and capacity management-enabling price discrimination under demand uncertainty. *Production and Operations Management, 16*(1), 125.
- Fawcett, S., Magnan, G., & McCarter, M. (2008). A three-stage implementation model for supply chain collaboration. *Journal of Business Logistics, 29*(1), 93.
- Fawcett, S. E., Magnan, G. M., & McCarter, M. W. (2008). Benefits, barriers, and bridges to effective supply chain management. *Supply Chain Management, 13*(1), 35.
- Fawcett, S. E., Ogden, J. A., Magnan, G. M., & Cooper, M. B. (2006). Organizational commitment and governance for supply chain success. *International Journal of Physical Distribution & Logistics Management, 36*(1), 22.
- Fawcett, S. E., Osterhaus, P., Magnan, G. M., Brau, J. C., & McCarter, M. W. (2007). Information sharing and supply chain performance: the role of connectivity and willingness. *Supply Chain Management, 12*(5), 358.

- Fearne, A., & Fowler, N. (2006). Efficiency versus effectiveness in construction supply chains: the dangers of "lean" thinking in isolation. *Supply Chain Management*, 11(4), 283.
- Felfernig, A. (2007). Standardized configuration knowledge representations as technological foundation for mass customization. *IEEE Transactions on Engineering Management*, 54(1), 41.
- Ferguson, M., Daniel R Guide, J., & Souza, G. C. (2006). Supply chain coordination for false failure returns. *Manufacturing & Service Operations Management*, 8(4), 376.
- Ferguson, M., & Ketzenberg, M. E. (2006). Information sharing to improve retail product freshness of perishables. *Production and Operations Management*, 15(1), 57.
- Ferguson, M. E., & Toktay, L. B. (2006). The effect of competition on recovery strategies. *Production and Operations Management*, 15(3), 351.
- Fernie, J., & Grant, D. B. (2008). On-shelf availability: the case of a UK grocery retailer. *International Journal of Logistics Management*, 19(3), 293.
- Field, J. M., & Meile, L. C. (2008). Supplier relations and supply chain performance in financial services processes. *International Journal of Operations & Production Management*, 28(2), 185.
- Field, J. M., Ritzman, L. P., Safizadeh, M. H., & Downing, C. E. (2006). Uncertainty reduction approaches, uncertainty coping approaches, and process performance in financial services. *Decision Sciences*, 37(2), 149.
- Filbeck, G., Gorman, R., Greenlee, T., & Speh, T. (2005). The stock price reaction to supply chain management advertisements and company value. *Journal of Business Logistics*, 26(1), 199.
- Fink, R. C., Edelman, L. F., & Hatten, K. J. (2007). Supplier performance improvements in relational exchanges. *The Journal of Business & Industrial Marketing*, 22(1), 29.
- Fink, R. C., James, W. L., Hatten, K. J., & Bakstran, L. (2008). Supplier strategies to increase customer purchases over the duration of customer-supplier relationships. *The Journal of Business & Industrial Marketing*, 23(8), 529.
- Finley, F., & Kistler, C. (2005). Fixing an underperforming supply chain. *Supply Chain Management Review*, 9(8), 46.
- Finley, F., & Srikanth, S. (2005). 7 imperatives for successful collaboration. *Supply Chain Management Review*, 9(1), 30.

- Fisher, M. (2007). Strengthening the empirical base of operations management. *Manufacturing & Service Operations Management*, 9(4), 368.
- Fisher, M. L. (2007). Bob Hayes: Forty years of leading operations management into uncharted waters. *Production and Operations Management*, 16(2), 159.
- Flint, D., Larsson, E., & Gammelgaard, B. (2008). Exploring processes for customer value insights, supply chain learning and innovation: An international study. *Journal of Business Logistics*, 29(1), 257.
- Flint, D. J., Larsson, E., Gammelgaard, B., & Mentzer, J. T. (2005). Logistics innovation: A customer value-oriented social process. *Journal of Business Logistics*, 26(1), 113.
- Flygansvaer, B. M., Gadde, L.-E., & Haugland, S. A. (2008). Coordinated action in reverse distribution systems. *International Journal of Physical Distribution & Logistics Management*, 38(1), 5.
- Ford, E. W., & Hughes, J. A. (2007). A collaborative product commerce approach to value-based health plan purchasing. *Supply Chain Management*, 12(1), 32.
- Forman, H., & Lippert, S. K. (2005). Toward the development of an integrated model of technology internalization within the supply chain context. *International Journal of Logistics Management*, 16(1), 4.
- Forman, H., Lippert, S. K., & Kothandaraman, P. (2007). Understanding users' performance evaluation of IT solutions. *Industrial Marketing Management*, 36(6), 745.
- Forslund, H. (2006). Performance gaps in the dyadic order fulfillment process. *International Journal of Physical Distribution & Logistics Management*, 36(8), 580.
- Forslund, H. (2007). The impact of performance management on customers' expected logistics performance. *International Journal of Operations & Production Management*, 27(8), 901.
- Forslund, H., & Jonsson, P. (2007). Dyadic integration of the performance management process. *International Journal of Physical Distribution & Logistics Management*, 37(7), 546.
- Forslund, H., & Jonsson, P. (2007). The impact of forecast information quality on supply chain performance. *International Journal of Operations & Production Management*, 27(1), 90.

- Forza, C., Salvador, F., & Trentin, A. (2008). Form postponement effects on operational performance: a typological theory. *International Journal of Operations & Production Management*, 28(11), 1067.
- Foster Jr, S. T. (2008). Towards an understanding of supply chain quality management. *Journal of Operations Management*, 26(4), 461-467.
- Foster, T. (2007). Into the depths of the I-E-I framework: using the internet to create value in supply-chain relationships. *Supply Chain Management*, 12(2), 96.
- Framling, K., Ala-Risku, T., Karkkainen, M., & Holmstrom, J. (2007). Design patterns for managing product life cycle information. *Association for Computing Machinery. Communications of the ACM*, 50(6), 75.
- Francis, M., Simons, D., & Bourlakis, M. (2008). Value chain analysis in the UK beef foodservice sector. *Supply Chain Management*, 13(1), 83.
- Francis, V. (2008). Supply chain visibility: lost in translation? *Supply Chain Management*, 13(3), 180.
- Frankel, R., Bolumole, Y., Eltantawy, R., Paulraj, A., & Gundlach, G. (2008). The domain and scope of SCM's foundational disciplines insights and issues to advance research. *Journal of Business Logistics*, 29(1), 1.
- Frankel, R., Naslund, D., & Bolumole, Y. (2005). The 'white space' of logistics research: A look at the role of methods usage. *Journal of Business Logistics*, 26(2), 185.
- Franks, B. (2006). The building blocks of peak performance. *Supply Chain Management Review*, 10(5), 18.
- Fraser, J. P., & Leenders, M. R. (2006). A longitudinal study of supply organizational change. *Journal of Purchasing and Supply Management*, 12(6), 332-342.
- Fredriksson, P. (2006). Mechanisms and rationales for the coordination of a modular assembly system: The case of Volvo Cars. *International Journal of Operations & Production Management*, 26(3/4), 350.
- Freytag, P. V., & Mikkelsen, O. S. (2007). Sourcing from outside - six managerial challenges. *The Journal of Business & Industrial Marketing*, 22(3), 187.
- Froehle, C. M. (2006). Service personnel, technology, and their interaction in influencing customer satisfaction*. *Decision Sciences*, 37(1), 5.
- Froehle, C. M., & Roth, A. V. (2007). A resource-process framework of new service development. *Production and Operations Management*, 16(2), 169.

- Fu, H.-P., Ho, Y.-C., Chen, R. C. Y., Chang, T.-H., & Chien, P.-H. (2006). Factors affecting the adoption of electronic marketplaces. *International Journal of Operations & Production Management*, 26(12), 1301.
- Fugate, B., Mentzer, J., & Flint, D. (2008). The role of logistics in market orientation. *Journal of Business Logistics*, 29(2), 1.
- Fugate, B., Sahin, F., & Mentzer, J. T. (2006). Supply chain management coordination mechanisms. *Journal of Business Logistics*, 27(2), 129.
- Fung, M. K.-Y., Zhang, A., Leung, L. C.-K., & Law, J. S. (2005). The air cargo industry in China: Implications of globalization and WTO accession. *Transportation Journal*, 44(4), 44.
- Furlan, A., Grandinetti, R., & Camuffo, A. (2007). How do subcontractors evolve? *International Journal of Operations & Production Management*, 27(1), 69.
- Fuß, C., Gmeiner, R., Schiereck, D., & Strahringer, S. (2007). ERP usage in banking: An exploratory survey of the world's largest banks. *Information Systems Management*, 24(2), 155.
- Fynes, B., Voss, C., & Búrca, S. d. (2005). The impact of supply chain relationship dynamics on manufacturing performance. *International Journal of Operations & Production Management*, 25(1), 6.
- Gaimon, C. (2008). The management of technology: A production and operations management perspective. *Production and Operations Management*, 17(1), 1.
- Galbreth, M., Hill, J., & Handley, S. (2008). An investigation of the value of cross-docking for supply chain management. *Journal of Business Logistics*, 29(1), 225.
- Galbreth, M. R., & Blackburn, J. D. (2006). Optimal acquisition and sorting policies for remanufacturing. *Production and Operations Management*, 15(3), 384.
- Galbreth, M. R., March, S. T., Scudder, G. D., & Shor, M. (2005). A game-theoretic model of e-marketplace participation growth. *Journal of Management Information Systems*, 22(1), 295.
- Gan, X., Suresh, P. S., & Yan, H. (2005). Channel coordination with a risk-neutral supplier and a downside-risk-averse retailer. *Production and Operations Management*, 14(1), 80.
- Ganesh, V., & Sarv, D. (2008). The role of quality in e-procurement performance: An empirical analysis. *Journal of Operations Management*, 26(3), 407-425.

- García-Arca, J., & Prado, J. C. P. (2008). Packaging design model from a supply chain approach. *Supply Chain Management*, 13(5), 375.
- García-Dastugue, S. J., & Lambert, D. M. (2007). Interorganizational time-based postponement in the supply chain. *Journal of Business Logistics*, 28(1), 57.
- Gardner, C., Harrity, C., & Vitasek, K. (2005). A better way to benchmark. *Supply Chain Management Review*, 9(3), 20.
- Garver, M., Williams, Z., & Taylor, G. (2008). Employing latent class regression analysis to examine logistics theory: An application of truck driver retention. *Journal of Business Logistics*, 29(2), 233.
- Gattiker, T. F., & Goodhue, D. L. (2005). What happens after ERP implementation: Understanding the impact of interdependence and differentiation on plant-level outcomes1. *MIS Quarterly*, 29(3), 559.
- Gattiker, T. F., Huang, X., & Schwarz, J. L. (2007). Negotiation, email, and Internet reverse auctions: How sourcing mechanisms deployed by buyers affect suppliers' trust. *Journal of Operations Management*, 25(1), 184-202.
- Gaudenzi, B., & Borghesi, A. (2006). Managing risks in the supply chain using the AHP method. *International Journal of Logistics Management*, 17(1), 114.
- Gaukler, G., Özer, Z., & Hausman, W. (2008). Order progress information: Improved dynamic emergency ordering policies. *Production and Operations Management*, 17(6), 599.
- Gaukler, G. M., Seifert, R. W., & Hausman, W. H. (2007). Item-level RFID in the retail supply chain. *Production and Operations Management*, 16(1), 65.
- Gaur, V., & Fisher, M. L. (2005). In-store experiments to determine the impact of price on sales. *Production and Operations Management*, 14(4), 377.
- Gaur, V., Kesavan, S., Raman, A., & Fisher, M. (2007). Estimating demand uncertainty using judgmental forecasts. *Manufacturing & Service Operations Management*, 9(4), 480.
- Gebauer, J., & Lee, F. (2008). Enterprise system flexibility and implementation strategies: Aligning theory with evidence from a case study. *Information Systems Management*, 25(1), 71.
- Gefen, D., & Ragowsky, A. (2005). A multi-level approach to measuring the benefits of an ERP system in manufacturing firms. *Information Systems Management*, 22(1), 18.

- Gelderman, C. J., & Semeijn, J. (2006). Managing the global supply base through purchasing portfolio management. *Journal of Purchasing and Supply Management*, 12(4), 209-217.
- Gensheng, L., Sah, R., & Schroeder, R. G. (2006). Linking work design to mass customization: A sociotechnical systems perspective*. *Decision Sciences*, 37(4), 519.
- George Stalk, J. (2006). Surviving the China riptide. *Supply Chain Management Review*, 10(4), 18.
- Georgiadis, P., Vlachos, D., & Tagaras, G. (2006). The impact of product lifecycle on capacity planning of closed-loop supply chains with remanufacturing. *Production and Operations Management*, 15(4), 514.
- Germain, R., & Iyer, K. N. S. (2006). The interaction of internal and downstream integration and its association with performance. *Journal of Business Logistics*, 27(2), 29.
- Ghose, A., Telang, R., & Krishnan, R. (2005). Effect of electronic secondary markets on the supply chain. *Journal of Management Information Systems*, 22(2), 91.
- Giampetro, C., & Emiliani, M. L. (2007). Coercion and reverse auctions. *Supply Chain Management*, 12(2), 75.
- Giannakis, M. (2007). Performance measurement of supplier relationships. *Supply Chain Management*, 12(6), 400.
- Giannakis, M. (2008). Facilitating learning and knowledge transfer through supplier development. *Supply Chain Management*, 13(1), 62.
- Gibson, B. J., Mentzer, J. T., & Cook, R. L. (2005). Supply chain management: The pursuit of a consensus definition. *Journal of Business Logistics*, 26(2), 17.
- Gibson, B. J., Rutner, S. M., & Manrodt, K. B. (2005). How trigger events can get the CEO's attention. *Supply Chain Management Review*, 9(8), 40.
- Gilbert, K. (2005). An ARIMA supply chain model. *Management Science*, 51(2), 305.
- Gimenez, C. (2006). Logistics integration processes in the food industry. *International Journal of Physical Distribution & Logistics Management*, 36(3), 231.
- Giménez, C., & Lourenço, H. R. (2008). e-SCM: internet's impact on supply chain processes. *International Journal of Logistics Management*, 19(3), 309.

- Gimenez, C., & Ventura, E. (2005). Logistics-production, logistics-marketing and external integration: Their impact on performance. *International Journal of Operations & Production Management*, 25(1), 20.
- Gino, F., & Pisano, G. (2008). Toward a theory of behavioral operations. *Manufacturing & Service Operations Management*, 10(4), 676.
- Giunipero, L., Handfield, R. B., & Eltantawy, R. (2006). Supply management's evolution: key skill sets for the supply manager of the future. *International Journal of Operations & Production Management*, 26(7), 822.
- Giunipero, L. C., Denslow, D., & Eltantawy, R. (2005). Purchasing/supply chain management flexibility: Moving to an entrepreneurial skill set. *Industrial Marketing Management*, 34(6), 602.
- Giunipero, L. C., Pillai, K. G., Chapman, S. N., & Clark, R. A. (2005). A longitudinal examination of JIT purchasing practices. *International Journal of Logistics Management*, 16(1), 51.
- Glaser, S. (2008). The role of branding in the value chain. *International Journal of Physical Distribution & Logistics Management*, 38(9), 726.
- Glueck, J. J., Koudal, P., & Vaessen, W. (2006). Putting a premium on service. *Supply Chain Management Review*, 10(3), 26.
- Glynn, M. S., Motion, J., & Brodie, R. J. (2007). Sources of brand benefits in manufacturer-reseller B2B relationships. *The Journal of Business & Industrial Marketing*, 22(6), 400.
- Göl, H., & Çatay, B. (2007). Third-party logistics provider selection: insights from a Turkish automotive company. *Supply Chain Management*, 12(6), 379.
- Goldsby, T. J., Griffis, S. E., & Roath, A. S. (2006). Modeling lean, agile, and leagile supply chain strategies. *Journal of Business Logistics*, 27(1), 57.
- Golicic, S. L. (2007). A comparison of shipper and carrier relationship strength. *International Journal of Physical Distribution & Logistics Management*, 37(9), 719.
- Golicic, S. L., & Mentzer, J. T. (2005). Exploring the drivers or interorganizational relationship magnitude. *Journal of Business Logistics*, 26(2), 47.
- Golicic, S. L., & Mentzer, J. T. (2006). An empirical examination of relationship magnitude. *Journal of Business Logistics*, 27(1), 81.

- Gonçalves, P. (2006). The impact of customer response on inventory and utilization policies *Journal of Business Logistics*, 27(2), 103.
- González, P., Sarkis, J., & Adenso-Díaz, B. (2008). Environmental management system certification and its influence on corporate practices. *International Journal of Operations & Production Management*, 28(11), 1021.
- Gopal, R., Thompson, S., Tung, Y. A., & Whinston, A. B. (2005). Managing risks in multiple online auctions: An options approach*. *Decision Sciences*, 36(3), 397.
- Gosain, S., Malhotra, A., & Sawy, O. A. E. (2004). Coordinating for flexibility in e-business supply chains. *Journal of Management Information Systems*, 21(3), 7.
- Graman, G. A., & Magazine, M. J. (2006). Implementation issues influencing the decision to adopt postponement. *International Journal of Operations & Production Management*, 26(10), 1068.
- Graves, S., & Willems, S. (2008). Strategic inventory placement in supply chains: Nonstationary demand. *Manufacturing & Service Operations Management*, 10(2), 278.
- Graves, S. C., & Willems, S. P. (2005). Optimizing the supply chain configuration for new products. *Management Science*, 51(8), 1165.
- Gravier, M. J., & Farris, M. T. (2008). An analysis of logistics pedagogical literature. *International Journal of Logistics Management*, 19(2), 233.
- Gray, P. (2007). Bookisms: Strategy & alignment, analytics & risk reduction: Looking to the future. *Information Systems Management*, 24(2), 201.
- Gray, R., Malla, S., & Phillips, P. W. B. (2006). Product innovation in the Canadian canola sector. *Supply Chain Management*, 11(1), 65.
- Gribkovskaia, I., Gullberg, B. O., Hovden, K. J., & Wallace, S. W. (2006). Optimization model for a livestock collection problem. *International Journal of Physical Distribution & Logistics Management*, 36(2), 136.
- Griffis, S., Goldsby, T., Cooper, M., & Closs, D. (2007). Aligning logistics performance measures to the information needs of the firm. *Journal of Business Logistics*, 28(2), 35.
- Griffith, D. A., Harvey, M. G., & Lusch, R. F. (2006). Social exchange in supply chain relationships: The resulting benefits of procedural and distributive justice. *Journal of Operations Management*, 24(2), 85-98.

- Grimson, J. A., & Pyke, D. F. (2007). Sales and operations planning: an exploratory study and framework. *International Journal of Logistics Management*, 18(3), 322.
- Gripsrud, G., Jahre, M., & Persson, G. (2006). Supply chain management - back to the future? *International Journal of Physical Distribution & Logistics Management*, 36(8), 643.
- Größler, A., Thun, J., & Milling, P. (2008). System dynamics as a structural theory in operations management. *Production and Operations Management*, 17(3), 373.
- Grover, V., & Saeed, K. A. (2007). The impact of product, market, and relationship characteristics on interorganizational system integration in manufacturer-supplier dyads. *Journal of Management Information Systems*, 23(4), 185.
- Guerreiro, R., Bio, S. R., & Merschmann, E. V. V. (2008). Cost-to-serve measurement and customer profitability analysis. *International Journal of Logistics Management*, 19(3), 389.
- Guide, D. R., Souza, G. C., Wassenhove, L. N. V., & Blackburn, J. D. (2006). Time value of commercial product returns. *Management Science*, 52(8), 1200.
- Guide V., J., & Wassenhove, L. (2007). Dancing with the devil: Partnering with industry but publishing in academia*. *Decision Sciences*, 38(4), 531.
- Güllü, R., Houtum, G.-J. v., Sargut, Z., & Erkip, N. (2005). Analysis of a decentralized supply chain under partial cooperation. *Manufacturing & Service Operations Management*, 7(3), 229.
- Gunasekaran, A., & Ngai, E. W. T. (2005). Build-to-order supply chain management: a literature review and framework for development. *Journal of Operations Management*, 23(5), 423-451.
- Gundlach, G. T., Bolumole, Y. A., Eltantawy, R. A., & Frankel, R. (2006). The changing landscape of supply chain management, marketing channels of distribution, logistics and purchasing. *The Journal of Business & Industrial Marketing*, 21(7), 428.
- Gupta, M. C., & Boyd, L. H. (2008). Theory of constraints: a theory for operations management. *International Journal of Operations & Production Management*, 28(10), 991.
- Gupta, S., & Roth, A. V. (2007). Martin K. Starr: A visionary proponent for system integration, modular production, and catastrophe avoidance. *Production and Operations Management*, 16(1), 1.

- Gupta, S., & Starr, M. K. (2006). Elwood Buffa's pioneering contributions to production and operations management. *Production and Operations Management*, 15(2), 173.
- Gupta, S., Verma, R., & Victorino, L. (2006). Empirical research published in production and operations management (1992-2005): Trends and future research directions. *Production and Operations Management*, 15(3), 432.
- Gürbüz, M. Ç., Moinzadeh, K., & Zhou, Y.-P. (2007). Coordinated replenishment strategies in inventory / distribution systems. *Management Science*, 53(2), 293.
- Ha, A., & Tong, S. (2008). Contracting and information sharing under supply chain competition. *Management Science*, 54(4), 701.
- Hale, T., & Moberg, C. R. (2005). Improving supply chain disaster preparedness: A decision process for secure site location. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 195.
- Halldorsson, A., Kotzab, H., Mikkola, J. H., & Skjøtt-Larsen, T. (2007). Complementary theories to supply chain management. *Supply Chain Management*, 12(4), 284.
- Halldórsson, Á., Larson, P. D., & Poist, R. F. (2008). Supply chain management: a comparison of Scandinavian and American perspectives. *International Journal of Physical Distribution & Logistics Management*, 38(2), 126.
- Halldórsson, Á., & Skjøtt-Larsen, T. (2006). Dynamics of relationship governance in TPL arrangements - a dyadic perspective. *International Journal of Physical Distribution & Logistics Management*, 36(7), 490.
- Han, C., Dresner, M., & Windle, R. J. (2008). Impact of global sourcing and exports on US manufacturing inventories. *International Journal of Physical Distribution & Logistics Management*, 38(6), 475.
- Hanafi, J., Kara, S., & Kaebernick, H. (2008). Reverse logistics strategies for end-of-life products. *International Journal of Logistics Management*, 19(3), 367.
- Handfield, R. B., & McCormack, K. (2005). What you need to know about sourcing from China. *Supply Chain Management Review*, 9(6), 28.
- Hans, V., Bert, M., & Job de, H. (2006). Modularity in supply chains: a multiple case study in the construction industry. *International Journal of Operations & Production Management*, 26(6), 600.
- Hanvanich, S., Sivakumar, K., & Hult, G. T. M. (2006). The relationship of learning and memory with organizational performance: The moderating role of turbulence. *Academy of Marketing Science. Journal*, 34(4), 600.

- Harland, C., Knight, L., Lamming, R., & Walker, H. (2005). Outsourcing: assessing the risks and benefits for organisations, sectors and nations. *International Journal of Operations & Production Management*, 25(9/10), 831.
- Harland, C. M., Caldwell, N. D., Powell, P., & Zheng, J. (2007). Barriers to supply chain information integration: SMEs adrift of eLands. *Journal of Operations Management*, 25(6), 1234-1254.
- Harland, C. M., Lamming, R. C., Walker, H., Phillips, W. E., Caldwell, N. D., Johnsen, T. E., et al. (2006). Supply management: is it a discipline? *International Journal of Operations & Production Management*, 26(7), 730.
- Hartley, J. L., Lane, M. D., & Duplaga, E. A. (2006). Exploring the barriers to the adoption of e-auctions for sourcing. *International Journal of Operations & Production Management*, 26(1/2), 202.
- Hau, L., & Özalp, Ö. (2007). Unlocking the value of RFID. *Production and Operations Management*, 16(1), 40.
- Hayes, R. (2008). Operations management's next source of galvanizing energy? *Production and Operations Management*, 17(6), 567.
- Haytko, D. L., Kent, J. L., & Hausman, A. (2007). Mexican maquiladoras: helping or hurting the US/Mexico cross-border supply chain? *International Journal of Logistics Management*, 18(3), 347.
- Heese, H. (2007). Inventory record inaccuracy, double marginalization, and RFID adoption. *Production and Operations Management*, 16(5), 542.
- Heese, H. S., & Swaminathan, J. M. (2006). Product line design with component commonality and cost-reduction effort. *Manufacturing & Service Operations Management*, 8(2), 206.
- Heinrich, C. E., & Simchi-Levi, D. (2005). Do IT investments really pay off? *Supply Chain Management Review*, 9(4), 22.
- Helander, A., & Möller, K. (2008). System supplier's roles from equipment supplier to performance provider. *The Journal of Business & Industrial Marketing*, 23(8), 577.
- Hendricks, K. B., & Singhal, V. R. (2005). Association between supply chain glitches and operating performance. *Management Science*, 51(5), 695.
- Hendricks, K. B., & Singhal, V. R. (2005). An empirical analysis of the effect of supply chain disruptions on long-run stock price performance and equity risk of the firm. *Production and Operations Management*, 14(1), 35.

- Hendricks, K. B., Singhal, V. R., & Stratman, J. K. (2007). The impact of enterprise systems on corporate performance: A study of ERP, SCM, and CRM system implementations. *Journal of Operations Management*, 25(1), 65-82.
- Herber, K., Grant, D. B., & Friis, A. (2006). Supply chain management implementation and priority strategies in Danish organizations. *Journal of Business Logistics*, 27(2), 273.
- Herroelen, W. (2005). Project scheduling-theory and practice. *Production and Operations Management*, 14(4), 413.
- Hertz, S. (2006). Supply chain myopia and overlapping supply chains. *The Journal of Business & Industrial Marketing*, 21(4), 208.
- Heydenreich, B., Müller, R., & Uetz, M. (2007). Games and mechanism design in machine scheduling-an introduction. *Production and Operations Management*, 16(4), 437.
- Hill, A., & Brown, S. (2007). Strategic profiling. *International Journal of Operations & Production Management*, 27(12), 1333.
- Hines, P., Francis, M., & Bailey, K. (2006). Quality-based pricing: a catalyst for collaboration and sustainable change in the agrifood industry? *International Journal of Logistics Management*, 17(2), 240.
- Hingley, M. K. (2005). Power to all our friends? Living with imbalance in supplier-retailer relationships. *Industrial Marketing Management*, 34(8), 848.
- Hoek, R. v., & Chapman, P. (2006). From tinkering around the edge to enhancing revenue growth: supply chain-new product development. *Supply Chain Management*, 11(5), 385.
- Hoek, R. v., & Chapman, P. (2007). How to move supply chain beyond cleaning up after new product development. *Supply Chain Management*, 12(4), 239.
- Hoek, R. v., Ellinger, A. E., & Johnson, M. (2008). Great divides: internal alignment between logistics and peer functions. *International Journal of Logistics Management*, 19(2), 110.
- Hoesel, S. v., Romeijn, E., Morales, D. R., & Wagelmans, A. P. M. (2005). Integrated lot sizing in serial supply chains with production capacities. *Management Science*, 51(11), 1706.
- Hoetker, G., Swaminathan, A., & Mitchell, W. (2007). Modularity and the impact of buyer-supplier relationships on the survival of suppliers. *Management Science*, 53(2), 178.

- Holcomb, T. R., & Hitt, M. A. (2007). Toward a model of strategic outsourcing. *Journal of Operations Management*, 25(2), 464-481.
- Holmen, E., Pedersen, A.-C., & Jansen, N. (2007). Supply network initiatives - a means to reorganise the supply base? *The Journal of Business & Industrial Marketing*, 22(3), 178.
- Holmqvist, M., & Stefansson, G. (2006). 'Smart goods' and mobile RFID: A case with innovation from Volvo. *Journal of Business Logistics*, 27(2), 251.
- Holmström, J., Korhonen, H., Laiho, A., & Hartiala, H. (2006). Managing product introductions across the supply chain: findings from a development project. *Supply Chain Management*, 11(2), 121.
- Holter, A. R., Grant, D. B., Ritchie, J., & Shaw, N. (2008). A framework for purchasing transport services in small and medium size enterprises. *International Journal of Physical Distribution & Logistics Management*, 38(1), 21.
- Holweg, M. (2005). An investigation into supplier responsiveness: Empirical evidence from the automotive industry. *International Journal of Logistics Management*, 16(1), 96.
- Holweg, M. (2005). The three dimensions of responsiveness. *International Journal of Operations & Production Management*, 25(7/8), 603.
- Holweg, M., & Pil, F. K. (2008). Theoretical perspectives on the coordination of supply chains. *Journal of Operations Management*, 26(3), 389-406.
- Hong, C., Murray, Z. F., & Owen, Q. W. (2005). What actually happened to the inventories of American companies between 1981 and 2000? *Management Science*, 51(7), 1015.
- Horan, T. A., & Schooley, B. L. (2007). Time-critical information services. *Association for Computing Machinery. Communications of the ACM*, 50(3), 73.
- Hosanagar, K., Krishnan, R., Chuang, J., & Choudhary, V. (2005). Pricing and resource allocation in caching services with multiple levels of quality of service. *Management Science*, 51(12), 1844.
- Howard, M., Lewis, M., Miemczyk, J., & Brandon-Jones, A. (2007). Implementing supply practice at Bridgend engine plant. *International Journal of Operations & Production Management*, 27(7), 754.
- Howard, M., & Squire, B. (2007). Modularization and the impact on supply relationships. *International Journal of Operations & Production Management*, 27(11), 1192.

- Hsu, C.-C., Kannan, V. R., Leong, G. K., & Tan, K.-C. (2006). Supplier selection construct: instrument development and validation. *International Journal of Logistics Management*, 17(2), 213.
- Hsu, C.-C., Kannan, V. R., Tan, K.-C., & Leong, G. K. (2008). Information sharing, buyer-supplier relationships, and firm performance. *International Journal of Physical Distribution & Logistics Management*, 38(4), 296.
- Hu, X., Duenyas, I., & Kapuscinski, R. (2007). Existence of coordinating transshipment prices in a two-location inventory model. *Management Science*, 53(8), 1289.
- Huang, G. Q., Zhang, X. Y., & Lo, V. H. Y. (2007). Integrated configuration of platform products and supply chains for mass customization: A game-theoretic approach. *IEEE Transactions on Engineering Management*, 54(1), 156.
- Huber, B., & Sweeney, E. (2007). The need for wider supply chain management adoption: empirical results from Ireland. *Supply Chain Management*, 12(4), 245.
- Hull, B. Z. (2005). Are supply (driven) chains forgotten? *International Journal of Logistics Management*, 16(2), 218.
- Hult, G., Boyer, K., & Ketchen, D., Jr. (2007). Quality, operational logistics strategy, and repurchase intentions: A profile deviation analysis. *Journal of Business Logistics*, 28(2), 105.
- Hult, G. T. M., Ketchen, J. D. J., Cavusgil, S. T., & Calantone, R. J. (2006). Knowledge as a strategic resource in supply chains. *Journal of Operations Management*, 24(5), 458-475.
- Hult, T. M., David J. Ketchen, J., & Chabowski, B. R. (2007). Leadership, the buying center, and supply chain performance: A study of linked users, buyers, and suppliers. *Industrial Marketing Management*, 36(3), 393.
- Humphrey, A. S., Taylor, G. D., Usher, J. S., & Whicker, G. L. (2007). Evaluating the efficiency of trucking operations with weekend freight leveling. *International Journal of Physical Distribution & Logistics Management*, 37(5), 360.
- Humphreys, P., Huang, G., Cadden, T., & McIvor, R. (2007). Integrating design metrics within the early supplier selection process. *Journal of Purchasing and Supply Management*, 13(1), 42-52.
- Humphreys, P., McIvor, R., & Cadden, T. (2006). B2B commerce and its implications for the buyer-supplier interface. *Supply Chain Management*, 11(2), 131.

- Humphries, A. S., Towriss, J., & Wilding, R. (2007). A taxonomy of highly interdependent, supply chain relationships. *International Journal of Logistics Management*, 18(3), 385.
- Huo, B., Selen, W., Yeung, J. H. Y., & Zhao, X. (2008). Understanding drivers of performance in the 3PL industry in Hong Kong. *International Journal of Operations & Production Management*, 28(8), 772.
- Huq, F., Asnani, S., Jones, V., & Cutright, K. (2005). Modeling the influence of multiple expiration dates on revenue generation in the supply chain. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 152.
- Huq, F., Cutright, K., Jones, V., & Hensler, D. A. (2006). Simulation study of a two-level warehouse inventory replenishment system. *International Journal of Physical Distribution & Logistics Management*, 36(1), 51.
- Hustad, E., & Munkvold, B. E. (2005). IT-supported competence management: A study at Ericsson. *Information Systems Management*, 22(2), 78.
- Hwang, I., Radhakrishnan, S., & Su, L. (2006). Vendor certification and appraisal: Implications for supplier quality. *Management Science*, 52(10), 1472.
- Im, G., & Rai, A. (2008). Knowledge sharing ambidexterity in long-term interorganizational relationships. *Management Science*, 54(7), 1281.
- Inderfurth, K. (2005). Impact of uncertainties on recovery behavior in a remanufacturing environment: A numerical analysis. *International Journal of Physical Distribution & Logistics Management*, 35(5), 318.
- Iravani, S. M., Oyen, M. P. V., & Sims, K. T. (2005). Structural flexibility: A new perspective on the design of manufacturing and service operations. *Management Science*, 51(2), 151.
- Ireland, R. D., & Webb, J. W. (2007). A multi-theoretic perspective on trust and power in strategic supply chains. *Journal of Operations Management*, 25(2), 482-497.
- Ismail, H. S., & Sharifi, H. (2006). A balanced approach to building agile supply chains. *International Journal of Physical Distribution & Logistics Management*, 36(6), 431.
- Iyer, L., Singh, R., & Salam, A. F. (2005). Intelligent agents to support information sharing in B2B e-marketplaces. *Information Systems Management*, 22(3), 37.
- Jackson, B., & Winkler, C. (2005). Building the advantaged supply network. *Supply Chain Management Review*, 9(4), 42.

- Jacobs, M., Vickery, S. K., & Droge, C. (2007). The effects of product modularity on competitive performance. *International Journal of Operations & Production Management*, 27(10), 1046.
- Jagjit Singh, S., & Mike, G. (2008). A supply network configuration perspective on international supply chain development. *International Journal of Operations & Production Management*, 28(5), 386.
- Jain, A., & Moinzadeh, K. (2005). A supply chain model with reverse information exchange. *Manufacturing & Service Operations Management*, 7(4), 360.
- Jain, K., Nagar, L., & Srivastava, V. (2006). Benefit sharing in inter-organizational coordination. *Supply Chain Management*, 11(5), 400.
- Janssen, M., Gortmaker, J., & Wagenaar, R. W. (2006). Web service orchestration in public administration: Challenges, roles, and growth stages. *Information Systems Management*, 23(2), 44.
- Jarmo, T., Anne, K., Hannu, V., & Ari, V. (2006). Improving logistical decision making-- applications for analysing qualitative and quantitative information. *Journal of Purchasing and Supply Management*, 12(3), 123-134.
- Jeffery, M. M., Butler, R. J., & Malone, L. C. (2008). Determining a cost-effective customer service level. *Supply Chain Management*, 13(3), 225.
- Jharkharia, S., & Shankar, R. (2006). Supply chain management: Some sectoral dissimilarities in the Indian manufacturing industry. *Supply Chain Management*, 11(4), 345.
- Jiang, B., Frazier, G. V., & Heiser, D. (2007). China-related POM research: a literature review and suggestions for future research. *International Journal of Operations & Production Management*, 27(7), 662.
- Jiang, B., Frazier, G. V., & Prater, E. L. (2006). Outsourcing effects on firms' operational performance. *International Journal of Operations & Production Management*, 26(12), 1280.
- Jin, B. (2006). Performance implications of information technology implementation in an apparel supply chain. *Supply Chain Management*, 11(4), 309.
- Johansen, J., & Riis, J. O. (2005). The interactive firm - towards a new paradigm: A framework for the strategic positioning of the industrial company of the future. *International Journal of Operations & Production Management*, 25(2), 202.
- Johansson, E. (2007). Towards a design process for materials supply systems. *International Journal of Operations & Production Management*, 27(4), 388.

- Johansson, E., & Johansson, M. I. (2006). Materials supply systems design in product development projects. *International Journal of Operations & Production Management*, 26(3/4), 371.
- Johansson, O., & Hellström, D. (2007). The effect of asset visibility on managing returnable transport items. *International Journal of Physical Distribution & Logistics Management*, 37(10), 799.
- John W. Henke, J., Parameswaran, R., & Pisharodi, R. M. (2008). Manufacturer price reduction pressure and supplier relations. *The Journal of Business & Industrial Marketing*, 23(5), 287.
- Johnson, C. J., Grimm, C. M., & Blome, V. (2007). Customer service in the Baltic region: an exploratory analysis. *International Journal of Logistics Management*, 18(2), 157.
- Johnson, F., Klassen, R. D., Leenders, M. R., & Awaysheh, A. (2007). Selection of planned supply initiatives: the role of senior management expertise. *International Journal of Operations & Production Management*, 27(12), 1280.
- Johnson, P. F., Klassen, R. D., Leenders, M. R., & Awaysheh, A. (2007). Utilizing e-business technologies in supply chains: The impact of firm characteristics and teams. *Journal of Operations Management*, 25(6), 1255-1274.
- Johnston, D. A., & Kristal, M. M. (2008). The climate for co-operation: buyer-supplier beliefs and behavior. *International Journal of Operations & Production Management*, 28(9), 875.
- Johnston, R. (2005). Service operations management: from the roots up. *International Journal of Operations & Production Management*, 25(12), 1298.
- Johnston, R. (2005). Service operations management: return to roots. *International Journal of Operations & Production Management*, 25(12), 1278.
- Johnston, R., & Michel, S. (2008). Three outcomes of service recovery. *International Journal of Operations & Production Management*, 28(1), 79.
- Jones, A., & Deshmukh, A. (2005). Test beds for complex systems. *Association for Computing Machinery. Communications of the ACM*, 48(5), 45.
- Jones, O. (2005). Manufacturing regeneration through corporate entrepreneurship: Middle managers and organizational innovation. *International Journal of Operations & Production Management*, 25(5/6), 491.

- Jones, S., & Zsidisin, G. (2008). Performance implications of product life cycle expansion: The case of the A-10 aircraft. *Journal of Business Logistics*, 29(2), 189.
- Jong, A. d., Ruyter, K. d., & Wetzels, M. (2006). Linking employee confidence to performance: A study of self-managing service teams. *Academy of Marketing Science. Journal*, 34(4), 576.
- Jonsson, P., & Gustavsson, M. (2008). The impact of supply chain relationships and automatic data communication and registration on forecast information quality. *International Journal of Physical Distribution & Logistics Management*, 38(4), 280.
- Jonsson, P., Kjellsdotter, L., & Rudberg, M. (2007). Applying advanced planning systems for supply chain planning: three case studies. *International Journal of Physical Distribution & Logistics Management*, 37(10), 816.
- Joyce, W. B. (2006). Accounting, purchasing and supply chain management. *Supply Chain Management*, 11(3), 202.
- Jr., D. R. G., & Wassenhove, L. N. V. (2006). Closed-loop supply chains: An introduction to the feature issue (Part 1). *Production and Operations Management*, 15(3), 345.
- Jr., K. A. R. (2007). Supply chain governance: A case of cross dock management in the automotive industry. *IEEE Transactions on Engineering Management*, 54(3), 455.
- Jung, K.-H., & Lee, S.-K. (2006). New paradigm of steel mills in the supply chain of automotive sheets. *Supply Chain Management*, 11(4), 328.
- Jüttner, U. (2005). Supply chain risk management: Understanding the business requirements from a practitioner perspective. *International Journal of Logistics Management*, 16(1), 120.
- Jüttner, U., Christopher, M., & Baker, S. (2007). Demand chain management-integrating marketing and supply chain management. *Industrial Marketing Management*, 36(3), 377.
- Jüttner, U., Godsell, J., & Christopher, M. G. (2006). Demand chain alignment competence-delivering value through product life cycle management. *Industrial Marketing Management*, 35(8), 989.
- Kahn, K. B., Maltz, E. N., & Mentzer, J. T. (2006). Demand collaboration: Effects on knowledge creation, relationships, and supply chain performance. *Journal of Business Logistics*, 27(2), 191.

- Kaikati, J. G., & Kaikati, A. M. (2006). Slotting and promotional allowances: red flags in the supply chain. *Supply Chain Management*, 11(2), 140.
- Kaipia, R., & Hartiala, H. (2006). Information-sharing in supply chains: five proposals on how to proceed. *International Journal of Logistics Management*, 17(3), 377.
- Kaipia, R., & Holmström, J. (2007). Selecting the right planning approach for a product. *Supply Chain Management*, 12(1), 3.
- Kaipia, R., Korhonen, H., & Hartiala, H. (2006). Planning nervousness in a demand supply network: an empirical study. *International Journal of Logistics Management*, 17(1), 95.
- Kalchschmidt, M., Verganti, R., & Zotteri, G. (2006). Forecasting demand from heterogeneous customers. *International Journal of Operations & Production Management*, 26(6), 619.
- Kampstra, R. P., Ashayeri, J., & Gattorna, J. L. (2006). Realities of supply chain collaboration. *International Journal of Logistics Management*, 17(3), 312.
- Kandemir, D., Calantone, R., & Garcia, R. (2006). An exploration of organizational factors in new product development success. *The Journal of Business & Industrial Marketing*, 21(5), 300.
- Kandemir, D., Yaprak, A., & Cavusgil, T. (2006). Alliance orientation: Conceptualization, measurement, and impact on market performance. *Academy of Marketing Science. Journal*, 34(3), 324.
- Kannabiran, G., & Bhaumik, S. (2005). Corporate turnaround through effective supply chain management: the case of a leading jewellery manufacturer in India. *Supply Chain Management*, 10(5), 340.
- Kannan, V. R., & Tan, K. C. (2006). Buyer-supplier relationships. *International Journal of Physical Distribution & Logistics Management*, 36(10), 755.
- Kannan, V. R., & Tan, K. C. (2007). The impact of operational quality: a supply chain view. *Supply Chain Management*, 12(1), 14.
- Karabuk, S., & Wu, D. (2005). Incentive schemes for semiconductor capacity allocation: A game theoretic analysis. *Production and Operations Management*, 14(2), 175.
- Karaer, Z., & Lee, H. (2007). Managing the reverse channel with RFID-enabled negative demand information. *Production and Operations Management*, 16(5), 625.

- Kärkkäinen, M., Laukkanen, S., Sarpola, S., & Kemppainen, K. (2007). Roles of interfirm information systems in supply chain management. *International Journal of Physical Distribution & Logistics Management*, 37(4), 264.
- Kathuria, R., Joshi, M. P., & Dellande, S. (2008). International growth strategies of service and manufacturing firms. *International Journal of Operations & Production Management*, 28(10), 968.
- Katok, E., Thomas, D., & Davis, A. (2008). Inventory service-level agreements as coordination mechanisms: The effect of review periods. *Manufacturing & Service Operations Management*, 10(4), 609.
- Kaynak, H., & Hartley, J. L. (2008). A replication and extension of quality management into the supply chain. *Journal of Operations Management*, 26(4), 468-489.
- Keller, S. B., Lynch, D. F., Ellinger, A. E., Ozment, J., & Calantone, R. (2006). The impact of internal marketing efforts in distribution service operations. *Journal of Business Logistics*, 27(1), 109.
- Kemppainen, K., & Vepsäläinen, A. P. J. (2007). Logistical and technological differentiation as a precondition of supply networking. *International Journal of Logistics Management*, 18(1), 81.
- Kenneth W. Green, J., McGaughey, R., & Casey, K. M. (2006). Does supply chain management strategy mediate the association between market orientation and organizational performance? *Supply Chain Management*, 11(5), 407.
- Kenneth W. Green, J., Whitten, D., & Inman, R. A. (2008). The impact of logistics performance on organizational performance in a supply chain context. *Supply Chain Management*, 13(4), 317.
- Kerr, J. (2006). The changing complexion of supplier diversity. *Supply Chain Management Review*, 10(2), 38.
- Ketchen, J. D. J., & Hult, G. T. M. (2007). Bridging organization theory and supply chain management: The case of best value supply chains. *Journal of Operations Management*, 25(2), 573-580.
- Ketokivi, M. (2006). Elaborating the contingency theory of organizations: The case of manufacturing flexibility strategies. *Production and Operations Management*, 15(2), 215.
- Ketzenberg, M., & Ferguson, M. (2008). Managing slow-moving perishables in the grocery industry. *Production and Operations Management*, 17(5), 513.

- Ketzenberg, M. E., Laan, E. v. d., & Teunter, R. H. (2006). Value of information in closed loop supply chains. *Production and Operations Management*, 15(3), 393.
- Khalfan, M. M. A., McDermott, P., & Swan, W. (2007). Building trust in construction projects. *Supply Chain Management*, 12(6), 385.
- Khan, O., & Burnes, B. (2007). Risk and supply chain management: creating a research agenda. *International Journal of Logistics Management*, 18(2), 197.
- Khan, O., Christopher, M., & Burnes, B. (2008). The impact of product design on supply chain risk: a case study. *International Journal of Physical Distribution & Logistics Management*, 38(5), 412.
- Khawaja, A. S., Manoj, K. M., & Varun, G. (2005). Examining the impact of interorganizational systems on process efficiency and sourcing leverage in buyer-supplier dyads. *Decision Sciences*, 36(3), 365.
- Khong, K. W. (2005). The perceived impact of successful outsourcing on customer service management. *Supply Chain Management*, 10(5), 402.
- Kim, B., & Oh, H. (2005). The impact of decision-making sharing between supplier and manufacturer on their collaboration performance. *Supply Chain Management*, 10(3/4), 223.
- Kim, D., Cavusgil, S. T., & Calantone, R. J. (2006). Information system innovations and supply chain management: Channel relationships and firm performance. *Academy of Marketing Science. Journal*, 34(1), 40.
- Kim, E., Ko, E., Kim, H., & Koh, C. (2008). Comparison of benefits of radio frequency identification: Implications for business strategic performance in the U.S. and Korean retailers. *Industrial Marketing Management*, 37(7), 797.
- Kim, J., & Rogers, K. J. (2005). An object-oriented approach for building a flexible supply chain model. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 481.
- Kim, S., Cohen, M., & Netessine, S. (2007). Performance contracting in after-sales service supply chains. *Management Science*, 53(12), 1843.
- Kim, S., Mabin, V. J., & Davies, J. (2008). The theory of constraints thinking processes: retrospect and prospect. *International Journal of Operations & Production Management*, 28(2), 155.
- Kim, S. W. (2006). The effect of supply chain integration on the alignment between corporate competitive capability and supply chain operational capability. *International Journal of Operations & Production Management*, 26(10), 1084.

- Kim, S. W. (2006). Effects of supply chain management practices, integration and competition capability on performance. *Supply Chain Management*, 11(3), 241.
- Kincade, D. H., Regan, C., & Gibson, F. Y. (2007). Concurrent engineering for product development in mass customization for the apparel industry. *International Journal of Operations & Production Management*, 27(6), 627.
- Kinra, A., & Kotzab, H. (2008). Understanding and measuring macro-institutional complexity of logistics systems environment. *Journal of Business Logistics*, 29(1), 327.
- Kiser, J., & Cantrell, G. (2006). 6 steps to managing risk. *Supply Chain Management Review*, 10(3), 12.
- Klassen, R. D., & Menor, L. J. (2007). The process management triangle: An empirical investigation of process trade-offs. *Journal of Operations Management*, 25(5), 1015-1034.
- Klein, R. (2007). Customization and real time information access in integrated eBusiness supply chain relationships. *Journal of Operations Management*, 25(6), 1366-1381.
- Klein, R., Rai, A., & Straub, D. (2007). Competitive and cooperative positioning in supply chain logistics relationships*. *Decision Sciences*, 38(4), 611.
- Kleindorfer, P. R., & Saad, G. H. (2005). Managing disruption risks in supply chains. *Production and Operations Management*, 14(1), 53.
- Kleindorfer, P. R., Singhal, K., & Wassenhove, L. N. V. (2005). Sustainable operations management. *Production and Operations Management*, 14(4), 482.
- Klevås, J. (2005). Organization of packaging resources at a product-developing company. *International Journal of Physical Distribution & Logistics Management*, 35(2), 116.
- Knemeyer, A. M., & Murphy, P. R. (2005). Exploring the potential impact of relationship characteristics and customer attributes on the outcomes of third-party logistics arrangements. *Transportation Journal*, 44(1), 5.
- Knemeyer, A. M., & Murphy, P. R. (2005). Is the glass half full or half empty? An examination of user and provider perspectives towards third-party logistics relationships. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 708.

- Knoppen, D., & Christiaanse, E. (2007). Interorganizational adaptation in supply chains: a behavioral perspective. *International Journal of Logistics Management*, 18(2), 217.
- Knoppen, D., & Christiaanse, E. (2007). Supply chain partnering: a temporal multidisciplinary approach. *Supply Chain Management*, 12(2), 164.
- Kocabasoglu, C., Prahinski, C., & Klassen, R. D. (2007). Linking forward and reverse supply chain investments: The role of business uncertainty. *Journal of Operations Management*, 25(6), 1141-1160.
- Koh, S. C. L., Saad, S., & Arunachalam, S. (2006). Competing in the 21st century supply chain through supply chain management and enterprise resource planning integration. *International Journal of Physical Distribution & Logistics Management*, 36(6), 455.
- Koster, M., & Balk, B. (2008). Benchmarking and monitoring international warehouse operations in europe. *Production and Operations Management*, 17(2), 175.
- Koster, M. B. M. d., & Warffemius, P. M. J. (2005). American, Asian and third-party international warehouse operations in Europe: A performance comparison. *International Journal of Operations & Production Management*, 25(7/8), 762.
- Koufteros, X., Vonderembse, M., & Jayaram, J. (2005). Internal and external integration for product development: The contingency effects of uncertainty, equivocality, and platform strategy. *Decision Sciences*, 36(1), 97.
- Koulamas, C. (2006). A newsvendor problem with revenue sharing and channel coordination*. *Decision Sciences*, 37(1), 91.
- Koulikoff-Souviron, M., & Harrison, A. (2007). The pervasive human resource picture in interdependent supply relationships. *International Journal of Operations & Production Management*, 27(1), 8.
- Koulikoff-Souviron, M., & Harrison, A. (2008). Interdependent supply relationships as institutions: the role of HR practices. *International Journal of Operations & Production Management*, 28(5), 412.
- Kouvelis, P., Chambers, C., & Wang, H. (2006). Supply chain management research and production and operations management: Review, trends, and opportunities. *Production and Operations Management*, 15(3), 449.
- Kouvelis, P., Chambers, C., & Yu, D. Z. (2005). Manufacturing operations manuscripts published in the first 52 issues of POM: Review, trends, and opportunities. *Production and Operations Management*, 14(4), 450.

- Kouvelis, P., & Li, J. (2008). Flexible backup supply and the management of lead-time uncertainty. *Production and Operations Management, 17*(2), 184.
- Kovács, G., & Spens, K. M. (2005). Abductive reasoning in logistics research. *International Journal of Physical Distribution & Logistics Management, 35*(2), 132.
- Kovács, G., & Spens, K. M. (2007). Humanitarian logistics in disaster relief operations. *International Journal of Physical Distribution & Logistics Management, 37*(2), 99.
- Krajewski, L., Wei, J. C., & Tang, L.-L. (2005). Responding to schedule changes in build-to-order supply chains. *Journal of Operations Management, 23*(5), 452-469.
- Krause, D. R., Handfield, R. B., & Tyler, B. B. (2007). The relationships between supplier development, commitment, social capital accumulation and performance improvement. *Journal of Operations Management, 25*(2), 528-545.
- Kremic, T., Tukel, O. I., & Rom, W. O. (2006). Outsourcing decision support: a survey of benefits, risks, and decision factors. *Supply Chain Management, 11*(6), 467.
- Krishnamurthy, R., & Yauch, C. A. (2007). Leagile manufacturing: a proposed corporate infrastructure. *International Journal of Operations & Production Management, 27*(6), 588.
- Krishnan, V., & Loch, C. H. (2005). A retrospective look at production and operations management articles on new product development. *Production and Operations Management, 14*(4), 433.
- Kull, T., & Talluri, S. (2008). A supply risk reduction model using integrated multicriteria decision making. *IEEE Transactions on Engineering Management, 55*(3), 409.
- Kull, T. J., Boyer, K., & Calantone, R. (2007). Last-mile supply chain efficiency: an analysis of learning curves in online ordering. *International Journal of Operations & Production Management, 27*(4), 409.
- Kulmala, H. I., & Uusi-Rauva, E. (2005). Network as a business environment: experiences from software industry. *Supply Chain Management, 10*(3/4), 169.
- Kumar, A., Ozdamar, L., & Zhang, C. N. (2008). Supply chain redesign in the healthcare industry of Singapore. *Supply Chain Management, 13*(2), 95.
- Kumar, M., Vrat, P., & Shankar, R. (2006). A multi-objective 3PL allocation problem for fish distribution. *International Journal of Physical Distribution & Logistics Management, 36*(9), 702.

- Kumar, R., & Markeset, T. (2007). Development of performance-based service strategies for the oil and gas industry: a case study. *The Journal of Business & Industrial Marketing*, 22(4), 272.
- Kumar, S., DeGroot, R. A., & Choe, D. (2008). Rx for smart hospital purchasing decisions. *International Journal of Physical Distribution & Logistics Management*, 38(8), 601.
- Kumar, S., & Kopitzke, K. (2008). A practitioner's decision model for the total cost of outsourcing and application to China, Mexico, and the United States. *Journal of Business Logistics*, 29(2), 107.
- Kwasnica, A., & Katok, E. (2007). The effect of timing on jump bidding in ascending auctions. *Production and Operations Management*, 16(4), 483.
- Kwon, I.-W. G., & Suh, T. (2005). Trust, commitment and relationships in supply chain management: a path analysis. *Supply Chain Management*, 10(1), 26.
- Kwon, R. H., Anandalingam, G., & Ungar, L. H. (2005). Iterative combinatorial auctions with bidder-determined combinations. *Management Science*, 51(3), 407.
- Kyung Kyu, K., Narayan, S. U., & Bum Hun, K. (2005). An assessment of electronic information transfer in B2B supply-channel relationships. *Journal of Management Information Systems*, 22(3), 293.
- Labro, E. (2006). Is a focus on collaborative product development warranted from a cost commitment perspective? *Supply Chain Management*, 11(6), 503.
- LaGanga, L. R., & Lawrence, S. R. (2007). Clinic overbooking to improve patient access and increase provider productivity*. *Decision Sciences*, 38(2), 251.
- Lai, K., Bao, Y., & Li, X. (2008). Channel relationship and business uncertainty: Evidence from the Hong Kong market. *Industrial Marketing Management*, 37(6), 713.
- Lai, K.-H., Ngai, E. W. T., & Cheng, T. C. E. (2005). Information technology adoption in Hong Kong's logistics industry. *Transportation Journal*, 44(4), 1.
- Lalwani, C. S., Disney, S. M., & Naim, M. M. (2006). On assessing the sensitivity to uncertainty in distribution network design. *International Journal of Physical Distribution & Logistics Management*, 36(1), 5.
- Lambert, D., García-Dastugue, S., & Croxton, K. (2008). The role of logistics managers in the cross-functional implementation of supply chain management. *Journal of Business Logistics*, 29(1), 113.

- Lambert, D. M., García-Dastugue, S. J., & Croxton, K. L. (2005). An evaluation of process-oriented supply chain management frameworks. *Journal of Business Logistics*, 26(1), 25.
- Lapide, L. (2006). MIT's SC2020 project: The essence of excellence. *Supply Chain Management Review*, 10(3), 18.
- Large, R. O. (2005). Communication capability and attitudes toward external communication of purchasing managers in Germany. *International Journal of Physical Distribution & Logistics Management*, 35(6), 426.
- Larson, P. D. (2005). A note on mail surveys and response rates in logistics research. *Journal of Business Logistics*, 26(2), 211.
- Larson, P. D., Poist, R. F., & Halldórsson, Á. (2007). Perspectives on logistics vs. scm: A survey of scm professionals. *Journal of Business Logistics*, 28(1), 1.
- Lasch, R., & Janker, C. G. (2005). Supplier selection and controlling using multivariate analysis. *International Journal of Physical Distribution & Logistics Management*, 35(6), 409.
- Lau, G. T., & Goh, M. (2005). Buyer-seller relationships in the PCB industry. *Supply Chain Management*, 10(3/4), 302.
- Lau, H. C. W., Lee, C. K. M., Ho, G. T. S., Ip, W. H., & al., e. (2006). M-commerce to support the implementation of a responsive supply chain network. *Supply Chain Management*, 11(2), 169.
- Lau, K. H., & Zhang, J. (2006). Drivers and obstacles of outsourcing practices in China. *International Journal of Physical Distribution & Logistics Management*, 36(10), 776.
- Lau, M.-m., & Moon, K. K.-l. (2008). Adoption of strategic networks: evidence from the Hong Kong clothing industry. *The Journal of Business & Industrial Marketing*, 23(5), 342.
- Laugen, B. T., Acur, N., Boer, H., & Frick, J. (2005). Best manufacturing practices: What do the best-performing companies do? *International Journal of Operations & Production Management*, 25(2), 131.
- Lawson, B., Tyler, B. B., & Cousins, P. D. (2008). Antecedents and consequences of social capital on buyer performance improvement. *Journal of Operations Management*, 26(3), 446-460.

- Leachman, C., Pegels, C., & Shin, S. K. (2005). Manufacturing performance: evaluation and determinants. *International Journal of Operations & Production Management*, 25(9/10), 851.
- LeBlanc, L. J., & Galbreth, M. R. (2007). Designing large-scale supply chain linear programs in spreadsheets. *Association for Computing Machinery. Communications of the ACM*, 50(8), 59.
- Lederer, P. J., & Mehta, T. D. (2005). Economic evaluation of scale dependent technology investments. *Production and Operations Management*, 14(1), 21.
- Lee, C. W., Kwon, I.-W. G., & Severance, D. (2007). Relationship between supply chain performance and degree of linkage among supplier, internal integration, and customer. *Supply Chain Management*, 12(6), 444.
- Lee, S., & Klassen, R. (2008). Drivers and enablers that foster environmental management capabilities in small- and medium-sized suppliers in supply chains. *Production and Operations Management*, 17(6), 573.
- Lee, S. M., Tan, X., & Trimi, S. (2005). Current practices of leading e-government countries. *Association for Computing Machinery. Communications of the ACM*, 48(10), 99.
- Lee, S.-Y. (2008). Drivers for the participation of small and medium-sized suppliers in green supply chain initiatives. *Supply Chain Management*, 13(3), 185.
- Lejeune, M. A., & Yakova, N. (2005). On characterizing the 4 C's in supply chain management. *Journal of Operations Management*, 23(1), 81-100.
- Leonard, L. N. K., & Davis, C. C. (2006). Supply chain replenishment: before-and-after EDI implementation. *Supply Chain Management*, 11(3), 225.
- Levi, R., Roundy, R., Shmoys, D., & Sviridenko, M. (2008). A constant approximation algorithm for the one-warehouse multiretailer problem. *Management Science*, 54(4), 763.
- Levina, N., & Su, N. (2008). Global multisourcing strategy: The emergence of a supplier portfolio in services offshoring. *Decision Sciences*, 39(3), 541.
- Lewis, G. J., Graham, G., & Hardaker, G. (2005). Evaluating the impact of the internet on barriers to entry in the music industry. *Supply Chain Management*, 10(5), 349.
- Li, G., Lin, Y., Wang, S., & Yan, H. (2006). Enhancing agility by timely sharing of supply information. *Supply Chain Management*, 11(5), 425.

- Li, G., Lin, Y., Wang, S., & Yan, H. (2007). Enhancing agility by timely sharing of supply information. *Supply Chain Management*, 12(2), 139.
- Li, G., Yan, H., Wang, S., & Xia, Y. (2005). Comparative analysis on value of information sharing in supply chains. *Supply Chain Management*, 10(1), 34.
- Li, L., & Zhang, H. (2008). Confidentiality and Information Sharing in Supply Chain Coordination. *Management Science*, 54(8), 1467.
- Li, S., Madhok, A., Plaschka, G., & Verma, R. (2006). Supplier-switching inertia and competitive asymmetry: A demand-side perspective*. *Decision Sciences*, 37(4), 547.
- Li, S., Rao, S. S., Ragu-Nathan, T. S., & Ragu-Nathan, B. (2005). Development and validation of a measurement instrument for studying supply chain management practices. *Journal of Operations Management*, 23(6), 618-641.
- Li, X., Chung, C., Goldsby, T. J., & Holsapple, C. W. (2008). A unified model of supply chain agility: the work-design perspective. *International Journal of Logistics Management*, 19(3), 408.
- Li, X., & Olorunniwo, F. (2008). An exploration of reverse logistics practices in three companies. *Supply Chain Management*, 13(5), 381.
- Li, Z., & Gao, L. (2008). The effects of sharing upstream information on product rollover. *Production and Operations Management*, 17(5), 522.
- Lieb, R. (2008). The year 2007 survey. *International Journal of Physical Distribution & Logistics Management*, 38(6), 495.
- Lieb, R., & Bentz, B. A. (2005). The North American third party logistics industry in 2004: the provider CEO perspective. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 595.
- Lieb, R., & Bentz, B. A. (2005). The use of third-party logistics services by large American manufacturers: The 2004 survey. *Transportation Journal*, 44(2), 5.
- Lieb, R. C. (2005). The 3PL industry: Where it's been, where it's going. *Supply Chain Management Review*, 9(6), 20.
- Lim, R. Y. G., Baines, T., Tjahjono, B., & Chandraprakaikul, W. (2006). Integrated strategic supply chain positioning for SMEs: an empirical study. *International Journal of Logistics Management*, 17(2), 260.
- Lin, J.-S. C., & Chen, C.-R. (2008). Determinants of manufacturers' selection of distributors. *Supply Chain Management*, 13(5), 356.

- Linton, J. D., Klassen, R., & Jayaraman, V. (2007). Sustainable supply chains: An introduction. *Journal of Operations Management*, 25(6), 1075-1082.
- Lippert, S. K. (2007). Investigating postadoption utilization: An examination into the role of interorganizational and technology trust. *IEEE Transactions on Engineering Management*, 54(3), 468.
- Lippert, S. K., & Forman, H. (2005). Utilization of information technology: Examining cognitive and experiential factors of post-adoption behavior. *IEEE Transactions on Engineering Management*, 52(3), 363.
- Lippert, S. K., & Forman, H. (2006). A supply chain study of technology trust and antecedents to technology internalization consequences. *International Journal of Physical Distribution & Logistics Management*, 36(4), 271.
- Liu, L., Parlar, M., & Zhu, S. X. (2007). Pricing and lead time decisions in decentralized supply chains. *Management Science*, 53(5), 713.
- Liu, L. B., Berger, P., Zeng, A., & Gerstenfeld, A. (2008). Applying the analytic hierarchy process to the offshore outsourcing location decision. *Supply Chain Management*, 13(6), 435.
- Lo, V. H. Y., & Yeung, A. (2006). Managing quality effectively in supply chain: a preliminary study. *Supply Chain Management*, 11(3), 208.
- Loch, C., & Wu, Y. (2008). Social preferences and supply chain performance: An experimental study. *Management Science*, 54(11), 1835.
- Loch, C. H., & Terwiesch, C. (2005). Rush and be wrong or wait and be late? A model of information in collaborative processes. *Production and Operations Management*, 14(3), 331.
- Lorentz, H., Wong, C. Y., & Hilmola, O.-P. (2007). Emerging distribution systems in central and Eastern Europe. *International Journal of Physical Distribution & Logistics Management*, 37(8), 670.
- Lovell, A., Saw, R., & Stimson, J. (2005). Product value-density: managing diversity through supply chain segmentation. *International Journal of Logistics Management*, 16(1), 142.
- Lowson, R. H. (2005). Retail operations strategies: Empirical evidence of role, competitive contribution and life cycle. *International Journal of Operations & Production Management*, 25(7/8), 642.

- Lu, C.-S., Liao, C.-H., & Yang, C.-C. (2008). Segmenting manufacturers' investment incentive preferences for international logistics zones. *International Journal of Operations & Production Management*, 28(2), 106.
- Lumsden, K., & Mirzabeiki, V. (2008). Determining the value of information for different partners in the supply chain. *International Journal of Physical Distribution & Logistics Management*, 38(9), 659.
- Ma, H., & Suo, C. (2006). A model for designing multiple products logistics networks. *International Journal of Physical Distribution & Logistics Management*, 36(2), 127.
- MacEachern, D., Melulis, E., Roberts, P., & Tan, J. S. (2005). Closing China's supply chain talent gap. *Supply Chain Management Review*, 9(3), 46.
- Madapusi, A., & D'Souza, D. (2005). Aligning ERP systems with international strategies. *Information Systems Management*, 22(1), 7.
- Maddern, H., Maull, R., Smart, A., & Baker, P. (2007). Customer satisfaction and service quality in UK financial services. *International Journal of Operations & Production Management*, 27(9), 999.
- Mahato, S., Jain, A., & V., B. (2006). Enterprise systems consolidation. *Information Systems Management*, 23(4), 7.
- Majumder, P., & Srinivasan, A. (2006). Leader location, cooperation, and coordination in serial supply chains. *Production and Operations Management*, 15(1), 22.
- Majumder, P., & Srinivasan, A. (2008). Leadership and competition in network supply chains. *Management Science*, 54(6), 1189.
- Malhotra, A., Gosain, S., & Sawy, O. A. E. (2005). Absorptive capacity configurations in supply chains: Gearing for partner-enabled market knowledge creation1. *MIS Quarterly*, 29(1), 145.
- Mallick, D. N., & Schroeder, R. G. (2005). An integrated framework for measuring product development performance in high technology industries. *Production and Operations Management*, 14(2), 142.
- Maloni, M., & Jackson, E. C. (2005). North American container port capacity: A literature review. *Transportation Journal*, 44(2), 16.
- Maloni, M. J., & Carter, C. R. (2006). Opportunities for research in third-party logistics. *Transportation Journal*, 45(2), 23.

- Mangan, J., & Christopher, M. (2005). Management development and the supply chain manager of the future. *International Journal of Logistics Management*, 16(2), 178.
- Mangan, J., Lalwani, C., & Fynes, B. (2008). Port-centric logistics. *International Journal of Logistics Management*, 19(1), 29.
- Mantel, S. P., Tatikonda, M. V., & Liao, Y. (2006). A behavioral study of supply manager decision-making: Factors influencing make versus buy evaluation. *Journal of Operations Management*, 24(6), 822-838.
- Manuj, I., & Mentzer, J. (2008). Global supply chain risk management. *Journal of Business Logistics*, 29(1), 133.
- Manuj, I., & Mentzer, J. T. (2008). Global supply chain risk management strategies. *International Journal of Physical Distribution & Logistics Management*, 38(3), 192.
- Markides, V., & Holweg, M. (2006). On the diversification of international freight forwarders. *International Journal of Physical Distribution & Logistics Management*, 36(5), 336.
- Markley, M. J., & Davis, L. (2007). Exploring future competitive advantage through sustainable supply chains. *International Journal of Physical Distribution & Logistics Management*, 37(9), 763.
- Martin, C. A., & Bush, A. J. (2006). Psychological climate, empowerment, leadership style, and customer-oriented selling: An analysis of the sales manager-salesperson dyad. *Academy of Marketing Science. Journal*, 34(3), 419.
- Martínez-Sánchez, Á., Vela-Jiménez, M. J., Luis-Carnicer, P. d., & Pérez-Pérez, M. (2007). Managerial perceptions of workplace flexibility and firm performance. *International Journal of Operations & Production Management*, 27(7), 714.
- Mason, K., Doyle, P., & Wong, V. (2006). Market orientation and quasi-integration: Adding value through relationships. *Industrial Marketing Management*, 35(2), 140.
- Mason, R., Lalwani, C., & Boughton, R. (2007). Combining vertical and horizontal collaboration for transport optimisation. *Supply Chain Management*, 12(3), 187.
- Masson, R., Iosif, L., MacKerron, G., & Fernie, J. (2007). Managing complexity in agile global fashion industry supply chains. *International Journal of Logistics Management*, 18(2), 238.

- Matchette, J. B., & Lewinski, H. v. (2006). How to enable profitable growth and high performance. *Supply Chain Management Review*, 10(4), 49.
- Matopoulos, A., Vlachopoulou, M., Manthou, V., & Manos, B. (2007). A conceptual framework for supply chain collaboration: empirical evidence from the agri-food industry. *Supply Chain Management*, 12(3), 177.
- Matos, S., & Hall, J. (2007). Integrating sustainable development in the supply chain: The case of life cycle assessment in oil and gas and agricultural biotechnology. *Journal of Operations Management*, 25(6), 1083-1102.
- Matson, J. E., & Matson, J. O. (2007). Just-in-time implementation issues among automotive suppliers in the southern USA. *Supply Chain Management*, 12(6), 432.
- May, T. (2007). Strategic value of RFID in supply chain management. *Journal of Purchasing and Supply Management*, 13(4), 261-273.
- Mayank, S., & Monder, R. (2006). Supplier diversity and minority business enterprise development: case study experience of three US multinationals. *Supply Chain Management*, 11(1), 75.
- Mazhar, M. I., S., K., & Kaebernick, H. (2007). Remaining life estimation of used components in consumer products: Life cycle data analysis by Weibull and artificial neural networks. *Journal of Operations Management*, 25(6), 1184-1193.
- McAdam, R., Hazlett, S.-A., & Anderson-Gillespie, K. (2008). Developing a conceptual model of lead performance measurement and benchmarking. *International Journal of Operations & Production Management*, 28(12), 1153.
- McCarter, M. W., & Northcraft, G. B. (2007). Happy together?: Insights and implications of viewing managed supply chains as a social dilemma. *Journal of Operations Management*, 25(2), 498-511.
- McCormack, K., Ladeira, M. B., & Oliveira, M. P. V. d. (2008). Supply chain maturity and performance in Brazil. *Supply Chain Management*, 13(4), 272.
- McFarland, R., Bloodgood, J., & Payan, J. (2008). Supply chain contagion. *Journal of Marketing*, 72(2), 63.
- McKinnon, A. (2006). Life without trucks: The Impact of a temporary disruption of road freight transportation on a national economy. *Journal of Business Logistics*, 27(2), 227.

- McKinnon, A. C., & Ge, Y. (2006). The potential for reducing empty running by trucks: a retrospective analysis. *International Journal of Physical Distribution & Logistics Management*, 36(5), 391.
- Meepetchdee, Y., & Shah, N. (2007). Logistical network design with robustness and complexity considerations. *International Journal of Physical Distribution & Logistics Management*, 37(3), 201.
- Mei, Z., & Dinwoodie, J. (2005). Electronic shipping documentation in China's international supply chains. *Supply Chain Management*, 10(3/4), 198.
- Meixell, M. J., & Gargeya, V. B. (2005). Global supply chain design: A literature review and critique. *Transportation Research Part E: Logistics and Transportation Review*, 41(6), 531-550.
- Meixell, M. J., & Norbis, M. (2008). A review of the transportation mode choice and carrier selection literature. *International Journal of Logistics Management*, 19(2), 183.
- Mello, J. E., & Stank, T. P. (2005). Linking firm culture and orientation to supply chain success. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 542.
- Mendelson, H., & Parlaktürk, A. (2008). Competitive customization. *Manufacturing & Service Operations Management*, 10(3), 377.
- Mendelson, H., & Tunca, T. I. (2007). Strategic spot trading in supply chains. *Management Science*, 53(5), 742.
- Menor, L., Kristal, M., & Rosenzweig, E. (2007). Examining the influence of operational intellectual capital on capabilities and performance. *Manufacturing & Service Operations Management*, 9(4), 559.
- Mentzer, J., Stank, T., & Esper, T. (2008). Supply chain management and its relationship to logistics, marketing, production, and operations management *Journal of Business Logistics*, 29(1), 31.
- Meredith, L. (2007). Scanning for market threats. *The Journal of Business & Industrial Marketing*, 22(4), 211.
- Mesquita, L. F., Lazzarini, S. G., & Cronin, P. (2007). Determinants of firm competitiveness in Latin American emerging economies. *International Journal of Operations & Production Management*, 27(5), 501.
- Miemczyk, J., & Howard, M. (2008). Supply strategies for build-to-order: managing global auto operations. *Supply Chain Management*, 13(1), 3.

- Miller, T., & Matta, R. (2008). A global supply chain profit maximization and transfer pricing model *Journal of Business Logistics*, 29(1), 175.
- Millington, A., Eberhardt, M., & Wilkinson, B. (2006). Supplier performance and selection in China. *International Journal of Operations & Production Management*, 26(1/2), 185.
- Milner, J. M., & Kouvelis, P. (2005). Order quantity and timing flexibility in supply chains: The role of demand characteristics. *Management Science*, 51(6), 970.
- Min, H. (2007). Examining sources of warehouse employee turnover. *International Journal of Physical Distribution & Logistics Management*, 37(5), 375.
- Min, H., & Joo, S. J. (2006). Benchmarking the operational efficiency of third party logistics providers using data envelopment analysis. *Supply Chain Management*, 11(3), 259.
- Min, S., Kim, S., & Chen, H. (2008). Developing social identity and social capital for supply chain management. *Journal of Business Logistics*, 29(1), 283.
- Min, S., Mentzer, J., & Ladd, R. (2007). A market orientation in supply chain management. *Academy of Marketing Science. Journal*, 35(4), 507.
- Min, S., Roath, A. S., Daugherty, P. J., Genchev, S. E., & al., e. (2005). Supply chain collaboration: what's happening? *International Journal of Logistics Management*, 16(2), 237.
- Minahan, T. A. (2005). 5 strategies for high-performance procurement. *Supply Chain Management Review*, 9(6), 46.
- Minis, I., Paraschi, M., & Tzimourtas, A. (2006). The design of logistics operations for the Olympic Games. *International Journal of Physical Distribution & Logistics Management*, 36(8), 621.
- Mithas, S., & Jones, J. (2007). Do auction parameters affect buyer surplus in e-auctions for procurement? *Production and Operations Management*, 16(4), 455.
- Mithas, S., Krishnan, M. S., & Fornell, C. (2005). Why do customer relationship management applications affect customer satisfaction? *Journal of Marketing*, 69(4), 201.
- Miyaoka, J., & Hausman, W. (2008). How improved forecasts can degrade decentralized supply chains. *Manufacturing & Service Operations Management*, 10(3), 547.

- Mohan, K., & Ramesh, B. (2006). Change management patterns in software product lines. *Association for Computing Machinery. Communications of the ACM*, 49(12), 68.
- Mohan, K., Xu, P., & Ramesh, B. (2008). Improving the change management process. *Association for Computing Machinery. Communications of the ACM*, 51(5), 59.
- Mohtashami, M., Marlowe, T., Kirova, V., & Deek, F. P. (2006). Risk management for collaborative software development. *Information Systems Management*, 23(4), 20.
- Mollenkopf, D., Closs, D., Twede, D., Lee, S., & Burgess, G. (2005). Assessing the viability of reuseable packaging: A relative cost approach. *Journal of Business Logistics*, 26(1), 169.
- Mollenkopf, D., & Dapiran, G. P. (2005). World-class logistics: Australia and New Zealand. *International Journal of Physical Distribution & Logistics Management*, 35(1), 63.
- Mollenkopf, D., Russo, I., & Frankel, R. (2007). The returns management process in supply chain strategy. *International Journal of Physical Distribution & Logistics Management*, 37(7), 568.
- Mollenkopf, D. A., & Closs, D. J. (2005). The hidden value in reverse logistics. *Supply Chain Management Review*, 9(5), 34.
- Mollenkopf, D. A., Rabinovich, E., Laseter, T. M., & Boyer, K. K. (2007). Managing internet product returns: A focus on effective service operations. *Decision Sciences*, 38(2), 215.
- Moody, P. E. (2006). With supply management, technology rules! *Supply Chain Management Review*, 10(4), 41.
- Mookherjee, R., & Friesz, T. (2008). Pricing, allocation, and overbooking in dynamic service network competition when demand is uncertain. *Production and Operations Management*, 17(4), 455.
- Moon, S.-A., & Kim, D.-J. (2005). Systems thinking ability for supply chain management. *Supply Chain Management*, 10(5), 394.
- Morgan, C. (2007). Supply network performance measurement: future challenges? *International Journal of Logistics Management*, 18(2), 255.
- Morgan, C., & Dewhurst, A. (2007). Using SPC to measure a national supermarket chain's suppliers' performance. *International Journal of Operations & Production Management*, 27(8), 874.

- Morgan, F., Deeter-Schmelz, D., & Moberg, C. R. (2007). Branding implications of partner firm-focal firm relationships in business-to-business service networks. *The Journal of Business & Industrial Marketing*, 22(6), 372.
- Morgan, N. A., Kaleka, A., & Gooner, R. A. (2007). Focal supplier opportunism in supermarket retailer category management. *Journal of Operations Management*, 25(2), 512-527.
- Morris, M., Bessant, J., & Barnes, J. (2006). Using learning networks to enable industrial development. *International Journal of Operations & Production Management*, 26(5), 532.
- Mortensen, M. H., Freytag, P. V., & Arlbjørn, J. S. (2008). Attractiveness in supply chains: a process and maturity perspective. *International Journal of Physical Distribution & Logistics Management*, 38(10), 799.
- Mortensen, O., & Lemoine, O. W. (2008). Integration between manufacturers and third party logistics providers? *International Journal of Operations & Production Management*, 28(4), 331.
- Mouzas, S., & Naudé, P. (2007). Network mobilizer. *The Journal of Business & Industrial Marketing*, 22(1), 62.
- Mukhopadhyay, S., Samaddar, S., & Colville, G. (2007). Improving revenue management decision making for airlines by evaluating analyst-adjusted passenger demand forecasts*. *Decision Sciences*, 38(2), 309.
- Mukhopadhyay, S., Zhu, X., & Yue, X. (2008). Optimal contract design for mixed channels under information asymmetry. *Production and Operations Management*, 17(6), 641.
- Mukhopadhyay, S. K., & Setaputra, R. (2006). The role of 4PL as the reverse logistics integrator. *International Journal of Physical Distribution & Logistics Management*, 36(9), 716.
- Muriel, A., Somasundaram, A., & Zhang, Y. (2006). Impact of partial manufacturing flexibility on production variability. *Manufacturing & Service Operations Management*, 8(2), 192.
- Murphy, P., & Poist, R. F. (2007). Skill requirements of senior-level logisticians: a longitudinal assessment. *Supply Chain Management*, 12(6), 423.
- Murphy, P. R., & Poist, R. F. (2006). Skill requirements of contemporary senior- and entry-level logisticians managers: A comparative analysis. *Transportation Journal*, 45(3), 46.

- Murphy-Hoye, M., Lee, H. L., & James B. Rice, J. (2005). A real-world look at RFID. *Supply Chain Management Review*, 9(5), 18.
- Muzumdar, M., & Fontanella, J. (2006). The secrets to S&OP success. *Supply Chain Management Review*, 10(3), 34.
- Mzoughi, N., Bahri, N., & Ghachem, M. (2008). Impact of supply chain management and ERP on organizational performance and competitive advantage: Case of Tunisian companies. *Journal of Global Information Technology Management*, 11(3), 24.
- Nadler, S., & Kros, J. (2008). An introduction to sarbanes-oxley and its impact on supply chain management. *Journal of Business Logistics*, 29(1), 241.
- Nagar, L., & Jain, K. (2008). Supply chain planning using multi-stage stochastic programming. *Supply Chain Management*, 13(3), 251.
- Nagarajan, M., & Bassok, Y. (2008). A bargaining framework in supply chains: The assembly problem. *Management Science*, 54(8), 1482.
- Nagarajan, M., & Rajagopalan, S. (2008). Contracting under vendor managed inventory systems using holding cost subsidies. *Production and Operations Management*, 17(2), 200.
- Nagurney, A., & Toyasaki, F. (2005). Reverse supply chain management and electronic waste recycling: a multitiered network equilibrium framework for e-cycling. *Transportation Research Part E: Logistics and Transportation Review*, 41(1), 1-28.
- Naim, M. M., Potter, A. T., Mason, R. J., & Bateman, N. (2006). The role of transport flexibility in logistics provision. *International Journal of Logistics Management*, 17(3), 297.
- Nair, A. (2005). Emerging internet-enabled auction mechanisms in supply chain. *Supply Chain Management*, 10(3/4), 162.
- Nair, A., & Boulton, W. R. (2008). Innovation-oriented operations strategy typology and stage-based model. *International Journal of Operations & Production Management*, 28(8), 748.
- Narasimhan, R., Swink, M., & Kim, S. W. (2005). An exploratory study of manufacturing practice and performance interrelationships: Implications for capability progression. *International Journal of Operations & Production Management*, 25(9/10), 1013.

- Narasimhan, R., Talluri, S., & Mahapatra, S. K. (2006). Multiproduct, multicriteria model for supplier selection with product life-cycle considerations. *Decision Sciences*, 37(4), 577.
- Narayanan, V. G., Raman, A., & Singh, J. (2005). Agency costs in a supply chain with demand uncertainty and price competition. *Management Science*, 51(1), 120.
- Neely, A. (2005). The evolution of performance measurement research: Developments in the last decade and a research agenda for the next. *International Journal of Operations & Production Management*, 25(12), 1264.
- Nelson, D., Moody, P. E., & Stegner, J. R. (2005). The 10 procurement pitfalls. *Supply Chain Management Review*, 9(3), 38.
- Newman, R. W., & Krehbiel, T. C. (2007). Linear performance pricing: A collaborative tool for focused supply cost reduction. *Journal of Purchasing and Supply Management*, 13(2), 152-165.
- Ngai, E., Cheng, T., Lai, K., Chai, P., Choi, Y., & Sin, R. (2007). Development of an RFID-based traceability system: Experiences and lessons learned from an aircraft engineering company. *Production and Operations Management*, 16(5), 554.
- Niederman, F., Mathieu, R. G., Morley, R., & Kwon, I.-W. (2007). Examining RFID applications in supply chain management. *Association for Computing Machinery. Communications of the ACM*, 50(7), 92.
- Nilsson, F. (2006). Logistics management in practice - towards theories of complex logistics. *International Journal of Logistics Management*, 17(1), 38.
- Nilsson, F., & Darley, V. (2006). On complex adaptive systems and agent-based modelling for improving decision-making in manufacturing and logistics settings. *International Journal of Operations & Production Management*, 26(12), 1351.
- Nissen, M. E., & Sengupta, K. (2006). Incorporating software agents into supply chains: Experimental investigation with a procurement task. *MIS Quarterly*, 30(1), 145.
- Nollet, J., & Beaulieu, M. (2005). Should an organization join a purchasing group? *Supply Chain Management*, 10(1), 11.
- Nonino, F., & Panizzolo, R. (2007). Integrated production/distribution planning in the supply chain: the Febal case study. *Supply Chain Management*, 12(2), 150.
- Noonan, J., & Wallace, M. (2006). Improved optimisation through advanced relationship planning. *Supply Chain Management*, 11(6), 483.

- Nordin, F. (2005). Searching for the optimum product service distribution channel: Examining the actions of five industrial firms. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 576.
- Norek, C. D., & Isbell, M. (2005). The infrastructure squeeze on global supply chains. *Supply Chain Management Review*, 9(7), 18.
- Nyaga, G., Closs, D., Rodrigues, A., & Calantone, R. (2007). The impact of demand uncertainty and configuration capacity on customer service performance in a configure-to-order environment. *Journal of Business Logistics*, 28(2), 83.
- Ogden, J. A., & Carter, P. L. (2008). The supply base reduction process: an empirical investigation. *International Journal of Logistics Management*, 19(1), 5.
- Oh, J., & Rhee, S.-K. (2008). The influence of supplier capabilities and technology uncertainty on manufacturer-supplier collaboration. *International Journal of Operations & Production Management*, 28(6), 490.
- Oke, A. (2005). A framework for analysing manufacturing flexibility. *International Journal of Operations & Production Management*, 25(9/10), 973.
- Oktaý, G., László, L., & Sven de, V. (2005). A branch-and-price algorithm and new test problems for spectrum auctions. *Management Science*, 51(3), 391.
- Oliver, N., Holweg, M., & Carver, M. (2008). A systems perspective on the death of a car company. *International Journal of Operations & Production Management*, 28(6), 562.
- Oloruntoba, R., & Gray, R. (2006). Humanitarian aid: an agile supply chain? *Supply Chain Management*, 11(2), 115.
- Olson, E. M., Slater, S. F., & Hult, G. T. M. (2005). The performance implications of fit among business strategy, marketing organization structure, and strategic behavior. *Journal of Marketing*, 69(3), 49.
- Olson, J. R., & Boyer, K. K. (2005). Internet ticketing in a not-for-profit, service organization: Building customer loyalty. *International Journal of Operations & Production Management*, 25(1), 74.
- O'Marah, K. (2005). The leaders' edge: Driven by demand. *Supply Chain Management Review*, 9(4), 30.
- Ordanini, A., & Rubera, G. (2008). Strategic capabilities and internet resources in procurement. *International Journal of Operations & Production Management*, 28(1), 27.

- Othman, R., & Ghani, R. A. (2008). Supply chain management and suppliers' HRM practice. *Supply Chain Management, 13*(4), 259.
- Ottesen, G. G. (2006). Do upstream actors in the food chain know end-users' quality perceptions? Findings from the Norwegian salmon farming industry. *Supply Chain Management, 11*(5), 456.
- Ounnar, F., & Pujo, P. (2005). Evaluating suppliers within a self-organized logistical network. *International Journal of Logistics Management, 16*(1), 159.
- Ouyang, Y., & Daganzo, C. (2006). Characterization of the bullwhip effect in linear, time-invariant supply chains: Some formulae and tests. *Management Science, 52*(10), 1544.
- Özen, U., Fransoo, J., Norde, H., & Slikker, M. (2008). Cooperation between multiple newsvendors with warehouses. *Manufacturing & Service Operations Management, 10*(2), 311.
- Özer, Ö., & Wei, W. (2006). Strategic commitments for an optimal capacity decision under asymmetric forecast information. *Management Science, 52*(8), 1238.
- Pagell, M., Katz, J. P., & Sheu, C. (2005). The importance of national culture in operations management research. *International Journal of Operations & Production Management, 25*(3/4), 371.
- Pal, P., & Kumar, B. (2008). "16T": toward a dynamic vendor evaluation model in integrated SCM processes. *Supply Chain Management, 13*(6), 391.
- Pålsson, H. (2007). Participant observation in logistics research. *International Journal of Physical Distribution & Logistics Management, 37*(2), 148.
- Panayides, P. (2007). Effects of organizational learning in third-party logistics. *Journal of Business Logistics, 28*(2), 133.
- Panayides, P. M., & Song, D.-W. (2008). Evaluating the integration of seaport container terminals in supply chains. *International Journal of Physical Distribution & Logistics Management, 38*(7), 562.
- Papadakis, I. S. (2006). Financial performance of supply chains after disruptions: an event study. *Supply Chain Management, 11*(1), 25.
- Parente, D. H., Lee, P. D., Ishman, M. D., & Roth, A. V. (2008). Marketing and supply chain management: a collaborative research agenda. *The Journal of Business & Industrial Marketing, 23*(8), 520.

- Parikh, M. A., & Joshi, K. (2005). Purchasing process transformation: restructuring for small purchases. *International Journal of Operations & Production Management*, 25(11), 1042.
- Parry, G., James-Moore, M., & Graves, A. (2006). Outsourcing engineering commodity procurement. *Supply Chain Management*, 11(5), 436.
- Pathak, S., Day, J., Nair, A., Sawaya, W., & Kristal, M. (2007). Complexity and adaptivity in supply networks: Building supply network theory using a complex adaptive systems perspective*. *Decision Sciences*, 38(4), 547.
- Pathak, S., Dilts, D., & Biswas, G. (2007). On the evolutionary dynamics of supply network topologies. *IEEE Transactions on Engineering Management*, 54(4), 662.
- Patnayakuni, R., Rai, A., & Seth, N. (2006). Relational antecedents of information flow integration for supply chain coordination. *Journal of Management Information Systems*, 23(1), 13.
- Patri, J., & Mattsson, S.-A. (2006). A longitudinal study of material planning applications in manufacturing companies. *International Journal of Operations & Production Management*, 26(9), 971.
- Patti, A. L. (2006). Economic clusters and the supply chain: a case study. *Supply Chain Management*, 11(3), 266.
- Paulraj, A., Chen, I. J., & Flynn, J. (2006). Levels of strategic purchasing: Impact on supply integration and performance. *Journal of Purchasing and Supply Management*, 12(3), 107-122.
- Paulraj, A., Lado, A. A., & Chen, I. J. (2008). Inter-organizational communication as a relational competency: Antecedents and performance outcomes in collaborative buyer-supplier relationships. *Journal of Operations Management*, 26(1), 45-64.
- Pearcy, D. H., & Giunipero, L. C. (2008). Using e-procurement applications to achieve integration: what role does firm size play? *Supply Chain Management*, 13(1), 26.
- Peck, H. (2005). Drivers of supply chain vulnerability: An integrated framework. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 210.
- Pekkarinen, S., & Ulkuniemi, P. (2008). Modularity in developing business services by platform approach. *International Journal of Logistics Management*, 19(1), 84.
- Pelham, A. (2006). Do consulting-oriented sales management programs impact salesforce performance and profit? *The Journal of Business & Industrial Marketing*, 21(3), 175.

- Perakis, G., & Roels, G. (2007). The price of anarchy in supply chains: Quantifying the efficiency of price-only contracts. *Management Science*, 53(8), 1249.
- Perakis, G., & Zaretsky, M. (2008). Multiperiod models with capacities in competitive supply chain. *Production and Operations Management*, 17(4), 439.
- Periatt, J. A., Chakrabarty, S., & Lemay, S. A. (2007). Using personality traits to select customer-oriented logistics personnel. *Transportation Journal*, 46(1), 22.
- Perry, M. (2007). Natural disaster management planning. *International Journal of Physical Distribution & Logistics Management*, 37(5), 409.
- Persona, A., Regattieri, A., Pham, H., & Battini, D. (2007). Remote control and maintenance outsourcing networks and its applications in supply chain management. *Journal of Operations Management*, 25(6), 1275-1291.
- Petersen, C. G., Siu, C., & Heiser, D. R. (2005). Improving order picking performance utilizing slotting and golden zone storage. *International Journal of Operations & Production Management*, 25(9/10), 997.
- Petersen, K. J., Handfield, R. B., & Ragatz, G. L. (2005). Supplier integration into new product development: coordinating product, process and supply chain design. *Journal of Operations Management*, 23(3-4), 371-388.
- Petersen, K. J., Ogden, J. A., & Carter, P. L. (2007). B2B e-marketplaces: a typology by functionality. *International Journal of Physical Distribution & Logistics Management*, 37(1), 4.
- Pfohl, H.-C., & Gareis, K. (2005). Supplier parks in the German automotive industry: A critical comparison with similar concepts. *International Journal of Physical Distribution & Logistics Management*, 35(5), 302.
- Philipsen, K., Damgaard, T., & Johnsen, R. E. (2008). Suppliers' opportunity enactment through the development of valuable capabilities. *The Journal of Business & Industrial Marketing*, 23(1), 23.
- Piccoli, G., & Ives, B. (2005). Review: IT-dependent strategic initiatives and sustained competitive advantage: A review and synthesis of literature 1. *MIS Quarterly*, 29(4), 747.
- Pilkington, A., & Fitzgerald, R. (2006). Operations management themes, concepts and relationships: a forward retrospective of IJOPM. *International Journal of Operations & Production Management*, 26(11), 1255.

- Pires, S. R. I., & Neto, M. S. (2008). New configurations in supply chains: the case of a condominium in Brazil's automotive industry. *Supply Chain Management*, 13(4), 328.
- Plakoyiannaki, E., & Saren, M. (2006). Time and the customer relationship management process: conceptual and methodological insights. *The Journal of Business & Industrial Marketing*, 21(4), 218.
- Plambeck, E. L., & Taylor, T. A. (2006). Partnership in a dynamic production system with unobservable actions and noncontractible output. *Management Science*, 52(10), 1509.
- Poirier, C. C., & Quinn, F. J. (2006). CSC-SCMR survey says: Solid gains. *Supply Chain Management Review*, 10(1), 34.
- Poston, R. S., & Speier, C. (2005). Effective use of knowledge management systems: A process model of content ratings and credibility indicators 1. *MIS Quarterly*, 29(2), 221.
- Power, D. (2005). Determinants of business-to-business e-commerce implementation and performance: a structural model. *Supply Chain Management*, 10(2), 96.
- Power, D. (2005). Supply chain management integration and implementation: a literature review. *Supply Chain Management*, 10(3/4), 252.
- Prajogo, D. I., McDermott, P., & Goh, M. (2008). Impact of value chain activities on quality and innovation. *International Journal of Operations & Production Management*, 28(7), 615.
- Pramatari, K. (2007). Collaborative supply chain practices and evolving technological approaches. *Supply Chain Management*, 12(3), 210.
- Pramatari, K., & Miliotis, P. (2008). The impact of collaborative store ordering on shelf availability. *Supply Chain Management*, 13(1), 49.
- Prater, E. (2005). A framework for understanding the interaction of uncertainty and information systems on supply chains. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 524.
- Prater, E., Frazier, G. V., & Reyes, P. M. (2005). Future impacts of RFID on e-supply chains in grocery retailing. *Supply Chain Management*, 10(2), 134.
- Preiss, K. J., & Murray, P. A. (2005). Fashions of learning: improving supply-chain relationships. *Supply Chain Management*, 10(1), 18.

- Premkumar, G., Ramamurthy, K., & Saunders, C. S. (2005). Information processing view of organizations: An exploratory examination of fit in the context of interorganizational relationships. *Journal of Management Information Systems*, 22(1), 257.
- Pressey, A., Tzokas, N., & Winklhofer, H. (2007). Strategic purchasing and the evaluation of "problem" key supply relationships: what do key suppliers need to know? *The Journal of Business & Industrial Marketing*, 22(5), 282.
- Price, P. M. (2006). A model for logistics management in a post-soviet central Asian transitional economy. *Journal of Business Logistics*, 27(2), 301.
- Primo, M. A. M., Dooley, K., & Rungtusanatham, J. (2007). Manufacturing firm reaction to supplier failure and recovery. *International Journal of Operations & Production Management*, 27(3), 323.
- Puschmann, T., & Alt, R. (2005). Successful use of e-procurement in supply chains. *Supply Chain Management*, 10(2), 122.
- Qiang, W., Fujun, L., & Xiande, Z. (2008). The impact of information technology on the financial performance of third-party logistics firms in China. *Supply Chain Management*, 13(2), 138.
- Queenan, C., Ferguson, M., Higbie, J., & Kapoor, R. (2007). A comparison of unconstraining methods to improve revenue management systems. *Production and Operations Management*, 16(6), 729.
- Quesada, G., Rachamadugu, R., Gonzalez, M., & Martinez, J. L. (2008). Linking order winning and external supply chain integration strategies. *Supply Chain Management*, 13(4), 296.
- Quinn, F. (2005). Believer in miracles an interview with Ananth Raman. *Supply Chain Management Review*, 9(2), 32.
- Quinn, F. (2005). The lion of lean: An interview with James Womack. *Supply Chain Management Review*, 9(5), 28.
- Quinn, F. J. (2006). eBusiness evangelist. *Supply Chain Management Review*, 10(1), 48.
- Quinn, F. J. (2006). Ready for the digital future? *Supply Chain Management Review*, 10(5), 26.
- Quinn, J. P. (2005). Greater expectations for global 3PLs. *Supply Chain Management Review*, 9(5), P3.

- Rabinovich, E. (2005). Consumer direct fulfillment performance in internet retailing: Emergency transshipments and demand dispersion. *Journal of Business Logistics*, 26(1), 79.
- Rabinovich, E. (2007). Linking e-service quality and markups: The role of imperfect information in the supply chain. *Journal of Operations Management*, 25(1), 14-41.
- Rabinovich, E., Maltz, A., & Sinha, R. (2008). Assessing markups, service quality, and product attributes in music CDs' internet retailing. *Production and Operations Management*, 17(3), 320.
- Rahman, S.-u. (2006). Quality management in logistics: an examination of industry practices. *Supply Chain Management*, 11(3), 233.
- Rai, A., Patnayakuni, R., & Seth, N. (2006). Firm performance impacts of digitally enabled supply chain integration capabilities. *MIS Quarterly*, 30(2), 225.
- Raisinghani, M. S. (2005). An interview with Mike Willis CPA and founding chairman of extensible business reporting language (XBRL) international steering committee and a partner at pricewaterhousecoopers. *Journal of Global Information Technology Management*, 8(1), 64.
- Raisinghani, M. S., & Meade, L. L. (2005). Strategic decisions in supply-chain intelligence using knowledge management: an analytic-network-process framework. *Supply Chain Management*, 10(2), 114.
- Ramanathan, J. (2005). Fractal architecture for the adaptive complex enterprise. *Association for Computing Machinery. Communications of the ACM*, 48(5), 51.
- Ramanathan, R. (2007). Supplier selection problem: integrating DEA with the approaches of total cost of ownership and AHP. *Supply Chain Management*, 12(4), 258.
- Ramsay, J. (2005). The real meaning of value in trading relationships. *International Journal of Operations & Production Management*, 25(5/6), 549.
- Rangan, V. K. (2006). The promise and rewards of channel stewardship. *Supply Chain Management Review*, 10(5), 42.
- Rao, P., & Holt, D. (2005). Do green supply chains lead to competitiveness and economic performance? *International Journal of Operations & Production Management*, 25(9/10), 898.

- Rao, U. S., Swaminathan, J. M., & Zhang, J. (2005). Demand and production management with uniform guaranteed lead time. *Production and Operations Management*, 14(4), 400.
- Raymond, L., & St-Pierre, J. (2005). Antecedents and performance outcomes of advanced manufacturing systems sophistication in SMEs. *International Journal of Operations & Production Management*, 25(5/6), 514.
- Redondo, Y. P., & Fierro, J. J. C. (2007). Importance of company size in long-term orientation of supply function: an empirical research. *The Journal of Business & Industrial Marketing*, 22(4), 236.
- Reeve, J. M., & Srinivasan, M. M. (2005). Which supply chain design is right for you? *Supply Chain Management Review*, 9(4), 50.
- Reichhart, A., & Holweg, M. (2007). Creating the customer-responsive supply chain: a reconciliation of concepts. *International Journal of Operations & Production Management*, 27(11), 1144.
- Reiner, G., Demeter, K., Poiger, M., & Jenei, I. (2008). The internationalization process in companies located at the borders of emerging and developed countries. *International Journal of Operations & Production Management*, 28(10), 918.
- Ren, Z., & Zhou, Y. (2008). Call center outsourcing: Coordinating staffing level and service quality. *Management Science*, 54(2), 369.
- Reyes, P. M. (2006). A game theory approach for solving the transshipment problem: a supply chain management strategy teaching tool. *Supply Chain Management*, 11(4), 288.
- Ribbink, D., Riel, A. C. R. V., & Semeijn, J. (2005). Policy decisions and modal choice: An example from the European Union. *Transportation Journal*, 44(1), 33.
- Richey, G., Chen, H., Genchev, S. E., & Daugherty, P. J. (2005). Developing effective reverse logistics programs. *Industrial Marketing Management*, 34(8), 830.
- Richey, R. G., Daugherty, P. J., & Roath, A. S. (2007). Firm technological readiness and complementarity: Capabilities impacting logistics service competency and performance. *Journal of Business Logistics*, 28(1), 195.
- Richey, R. G., Genchev, S. E., & Daugherty, P. J. (2005). The role of resource commitment and innovation in reverse logistics performance. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 233.

- Richey, R. G., Tokman, M., & Wheeler, A. R. (2006). A supply chain manager selection methodology: Empirical test and suggested application. *Journal of Business Logistics*, 27(2), 163.
- Rinehart, L. M., Lee, T.-R., & Thomas J. Page, J. (2008). A comparative assessment of domestic and international supplier-customer relationship perceptions. *International Journal of Physical Distribution & Logistics Management*, 38(8), 616.
- Ritchie, B., & Brindley, C. (2007). Supply chain risk management and performance. *International Journal of Operations & Production Management*, 27(3), 303.
- Ritter, T. (2007). A framework for analyzing relationship governance. *The Journal of Business & Industrial Marketing*, 22(3), 196.
- Ro, Y. K., Liker, J. K., & Fixson, S. K. (2007). Modularity as a strategy for supply chain coordination: The case of U.S. auto. *IEEE Transactions on Engineering Management*, 54(1), 172.
- Rodrigues, A. M., Bowersox, D. J., & Calantone, R. J. (2005). Estimation of global and national logistics expenditures: 2002 data update. *Journal of Business Logistics*, 26(2), 1.
- Rodrigues, V. S., Stantchev, D., Potter, A., Naim, M., & Whiteing, A. (2008). Establishing a transport operation focused uncertainty model for the supply chain. *International Journal of Physical Distribution & Logistics Management*, 38(5), 388.
- Rodriguez, R. R., Bas, A. O., Escoto, R. P., & Bru, J. M. (2008). Collaborative forecasting management: fostering creativity within the meta value chain context. *Supply Chain Management*, 13(5), 366.
- Rosenbloom, B. (2007). Multi-channel strategy in business-to-business markets: Prospects and problems. *Industrial Marketing Management*, 36(1), 4.
- Rosenzweig, E., & Roth, A. (2007). B2B seller competence: Construct development and measurement using a supply chain strategy lens. *Journal of Operations Management*, 25(6), 1311-1331.
- Roso, V. (2008). Factors influencing implementation of a dry port. *International Journal of Physical Distribution & Logistics Management*, 38(10), 782.
- Ross, A., Buffa, F. P., Dröge, C., & Carrington, D. (2006). Supplier evaluation in a dyadic relationship: An action research approach. *Journal of Business Logistics*, 27(2), 75.

- Ross, D. F. (2005). E-CRM from a supply chain management perspective. *Information Systems Management*, 22(1), 37.
- Ross, D. F. (2006). The intimate supply chain. *Supply Chain Management Review*, 10(5), 50.
- Rossetti, C., & Choi, T. (2008). Supply management under high goal incongruence: An empirical examination of disintermediation in the aerospace supply chain. *Decision Sciences*, 39(3), 507.
- Roth, A. (2007). Applications of empirical science in manufacturing and service operations. *Manufacturing & Service Operations Management*, 9(4), 353.
- Ruben, R., Boselie, D., & Lu, H. (2007). Vegetables procurement by Asian supermarkets: a transaction cost approach. *Supply Chain Management*, 12(1), 60.
- Rumyantsev, S., & Netessine, S. (2007). What can be learned from classical inventory models? A cross-industry exploratory investigation. *Manufacturing & Service Operations Management*, 9(4), 409.
- Rungtusanatham, M., Rabinovich, E., Ashenbaum, B., & Wallin, C. (2007). Vendor-owned inventory management arrangements in retail: An agency theory perspective. *Journal of Business Logistics*, 28(1), 111.
- Rutner, S. M., & Fawcett, S. E. (2005). The state of supply chain education. *Supply Chain Management Review*, 9(6), 55.
- Rytter, N. G., Boer, H., & Koch, C. (2007). Conceptualizing operations strategy processes. *International Journal of Operations & Production Management*, 27(10), 1093.
- Ryu, S., Min, S., & Zushi, N. (2008). The moderating role of trust in manufacturer-supplier relationships. *The Journal of Business & Industrial Marketing*, 23(1), 48.
- Sabherwal, R., & Sabherwal, S. (2005). Knowledge management using information technology: Determinants of short-term impact on firm value*. *Decision Sciences*, 36(4), 531.
- Sachan, A., & Datta, S. (2005). Review of supply chain management and logistics research. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 664.
- Saen, R. F. (2008). Using super-efficiency analysis for ranking suppliers in the presence of volume discount offers. *International Journal of Physical Distribution & Logistics Management*, 38(8), 637.

- Sahay, B. S., Gupta, J. N. D., & Mohan, R. (2006). Managing supply chains for competitiveness: the Indian scenario. *Supply Chain Management*, 11(1), 15.
- Sahay, B. S., & Mohan, R. (2006). 3PL practices: an Indian perspective. *International Journal of Physical Distribution & Logistics Management*, 36(9), 666.
- Sahin, E., Babai, M. Z., Dallery, Y., & Vaillant, R. (2007). Ensuring supply chain safety through time temperature integrators. *International Journal of Logistics Management*, 18(1), 102.
- Sahin, F., & Robinson, J. E. P. (2005). Information sharing and coordination in make-to-order supply chains. *Journal of Operations Management*, 23(6), 579-598.
- Saibal, R., Shanling, L., & Yuyue, S. (2005). Tailored supply chain decision making under price-sensitive stochastic demand and delivery uncertainty. *Management Science*, 51(12), 1873.
- Saldanha, J. P., Russell, D. M., & Tyworth, J. E. (2006). A disaggregate analysis of ocean carriers' transit time performance. *Transportation Journal*, 45(2), 39.
- Salo, J., Sinisalo, J., & Karjaluo, H. (2008). Intentionally developed business network for mobile marketing: a case study from Finland. *The Journal of Business & Industrial Marketing*, 23(7), 497.
- Salvador, F., Rungtusanatham, M., Forza, C., & Trentin, A. (2007). Mix flexibility and volume flexibility in a build-to-order environment. *International Journal of Operations & Production Management*, 27(11), 1173.
- Samaniego, M. J. G., Arranz, A. M. G., & Cabezudo, R. S. J. (2006). Determinants of internet use in the purchasing process. *The Journal of Business & Industrial Marketing*, 21(3), 164.
- Samaranayake, P. (2005). A conceptual framework for supply chain management: a structural integration. *Supply Chain Management*, 10(1), 47.
- Samiee, S. (2008). Global marketing effectiveness via alliances and electronic commerce in business-to-business markets. *Industrial Marketing Management*, 37(1), 3.
- Samiee, S., & Walters, P. G. P. (2006). Supplier and customer exchange in international industrial markets: An integrative perspective. *Industrial Marketing Management*, 35(5), 589.
- Sammon, D., & Hanley, P. (2007). Becoming a 100 per cent e-corporation: benefits of pursuing an e-supply chain strategy. *Supply Chain Management*, 12(4), 297.

- Sampson, S. E., & Froehle, C. M. (2006). Foundations and implications of a proposed unified services theory. *Production and Operations Management*, 15(2), 329.
- Sánchez, A. M., & Pérez, M. P. (2005). Supply chain flexibility and firm performance: A conceptual model and empirical study in the automotive industry. *International Journal of Operations & Production Management*, 25(7/8), 681.
- Sánchez-Rodríguez, C., Hemsworth, D., & Martínez-Lorente, Á. R. (2005). The effect of supplier development initiatives on purchasing performance: a structural model. *Supply Chain Management*, 10(3/4), 289.
- Sánchez-Rodríguez, C., Hemsworth, D., Martínez-Lorente, Á. R., & Clavel, J. G. (2006). An empirical study on the impact of standardization of materials and purchasing procedures on purchasing and business performance. *Supply Chain Management*, 11(1), 56.
- Sandberg, E. (2007). Logistics collaboration in supply chains: practice vs. theory. *International Journal of Logistics Management*, 18(2), 274.
- Sanders, N. (2007). The benefits of using e-business technology: The supplier perspective. *Journal of Business Logistics*, 28(2), 177.
- Sanders, N. R. (2007). An empirical study of the impact of e-business technologies on organizational collaboration and performance. *Journal of Operations Management*, 25(6), 1332-1347.
- Sanders, N. R. (2008). Pattern of information technology use: The impact on buyer-supplier coordination and performance. *Journal of Operations Management*, 26(3), 349-367.
- Sanders, N. R., & Locke, A. (2005). Making sense of outsourcing. *Supply Chain Management Review*, 9(2), 38.
- Sanderson, J., & Cox, A. (2008). The challenges of supply strategy selection in a project environment: evidence from UK naval shipbuilding. *Supply Chain Management*, 13(1), 16.
- Sanzo, M. J., Santos, M. L., Álvarez, L. I., & Vázquez, R. (2007). The effect of a buyer's market orientation on attitudinal loyalty toward a supplier: is dependence a moderator? *Supply Chain Management*, 12(4), 267.
- Sarathy, R. (2006). Security and the global supply chain. *Transportation Journal*, 45(4), 28.
- Sari, K. (2007). Exploring the benefits of vendor managed inventory. *International Journal of Physical Distribution & Logistics Management*, 37(7), 529.

- Sarkis, J., Talluri, S., & Gunasekaran, A. (2007). A strategic model for agile virtual enterprise partner selection. *International Journal of Operations & Production Management*, 27(11), 1213.
- Savaskan, C., & Wassenhove, L. N. V. (2006). Reverse channel design: The case of competing retailers. *Management Science*, 52(1), 1.
- Savitskie, K. (2007). Internal and external logistics information technologies. *International Journal of Physical Distribution & Logistics Management*, 37(6), 454.
- Sawhney, R., & Sumukadas, N. (2005). Coping with customs clearance uncertainties in global sourcing. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 278.
- Schatzel, K., & Calantone, R. (2006). Creating market anticipation: An exploratory examination of the effect of preannouncement behavior on a new product's launch. *Academy of Marketing Science. Journal*, 34(3), 357.
- Schiele, J. J., & McCue, C. P. (2006). Professional service acquisition in public sector procurement: A conceptual model of meaningful involvement. *International Journal of Operations & Production Management*, 26(3/4), 300.
- Schlegel, G. L., & Smith, R. C. (2005). The next stage of supply chain excellence. *Supply Chain Management Review*, 9(2), 16.
- Schmenner, R. W., & Tatikonda, M. V. (2005). Manufacturing process flexibility revisited. *International Journal of Operations & Production Management*, 25(12), 1183.
- Schmidt, G. M., & Druehl, C. T. (2005). Changes in product attributes and costs as drivers of new product diffusion and substitution. *Production and Operations Management*, 14(3), 272.
- Schoenherr, T. (2008). Diffusion of online reverse auctions for B2B procurement: an exploratory study. *International Journal of Operations & Production Management*, 28(3), 259.
- Schoenherr, T., Rao Tummala, V. M., & Harrison, T. P. (2008). Assessing supply chain risks with the analytic hierarchy process: Providing decision support for the offshoring decision by a US manufacturing company. *Journal of Purchasing and Supply Management*, 14(2), 100-111.
- Schroeder, R. G., Linderman, K., & Zhang, D. (2005). Evolution of quality: First fifty issues of production and operations management. *Production and Operations Management*, 14(4), 468.

- Schwarz, L. B., James, E. W., & Zhi, X. (2006). On the interactions between routing and inventory-management policies in a one-warehouse n-retailer distribution system. *Manufacturing & Service Operations Management*, 8(3), 253.
- Sebastiao, H., & Golicic, S. (2008). Supply chain strategy for nascent firms in emerging technology markets *Journal of Business Logistics*, 29(1), 75.
- Selldin, E., & Olhager, J. (2007). Linking products with supply chains: testing Fisher's model. *Supply Chain Management*, 12(1), 42.
- Serguei, N., & Fuqiang, Z. (2005). Positive vs. negative externalities in inventory management: Implications for supply chain design. *Manufacturing & Service Operations Management*, 7(1), 58.
- Serguei, N., & Nils, R. (2006). Supply chain choice on the internet. *Management Science*, 52(6), 844.
- Seth, N., Deshmukh, S. G., & Vrat, P. (2006). A conceptual model for quality of service in the supply chain. *International Journal of Physical Distribution & Logistics Management*, 36(7), 547.
- Seth, N., Deshmukh, S. G., & Vrat, P. (2006). A framework for measurement of quality of service in supply chains. *Supply Chain Management*, 11(1), 82.
- Seuring, S. A. (2008). Assessing the rigor of case study research in supply chain management. *Supply Chain Management*, 13(2), 128.
- Sezen, B. (2006). Changes in performance under various lengths of review periods in a periodic review inventory control system with lost sales. *International Journal of Physical Distribution & Logistics Management*, 36(5), 360.
- Sezen, B. (2008). Relative effects of design, integration and information sharing on supply chain performance. *Supply Chain Management*, 13(3), 233.
- Sezer, Ü., Beril, T., & Enver, Y. (2007). Risk ownership in contract manufacturing. *Manufacturing & Service Operations Management*, 9(3), 225.
- Sha, D. Y., Chen, P. K., & Yung-Hsin, C. (2008). The strategic fit of supply chain integration in the TFT-LCD industry. *Supply Chain Management*, 13(5), 339.
- Shabtay, D., & Steiner, G. (2007). Optimal due date assignment and resource allocation to minimize the weighted number of tardy jobs on a single machine. *Manufacturing & Service Operations Management*, 9(3), 332.
- Shah, R., Goldstein, S., Unger, B., & Henry, T. (2008). Explaining Anomalous High Performance in a Health Care Supply Chain. *Decision Sciences*, 39(4), 759.

- Shanthikumar, J., & Yao, D. (2007). John A. Buzacott and his pioneering contributions to manufacturing and service systems. *Production and Operations Management*, 16(6), 657.
- Shao, B. B., & David, J. S. (2007). The impact of offshore outsourcing on IT workers in developed countries. *Association for Computing Machinery. Communications of the ACM*, 50(2), 89.
- Sharif, A. M., Irani, Z., & Lloyd, D. (2007). Information technology and performance management for build-to-order supply chains. *International Journal of Operations & Production Management*, 27(11), 1235.
- Shen, Z., & Su, X. (2007). Customer behavior modeling in revenue management and auctions: A review and new research opportunities. *Production and Operations Management*, 16(6), 713.
- Shen, Z.-J. M., & Daskin, M. S. (2005). Trade-offs between customer service and cost in integrated supply chain design. *Manufacturing & Service Operations Management*, 7(3), 188.
- Sherer, S. A. (2005). From supply-chain management to value network advocacy: implications for e-supply chains. *Supply Chain Management*, 10(2), 77.
- Sheu, C., Lee, L., & Niehoff, B. (2006). A voluntary logistics security program and international supply chain partnership. *Supply Chain Management*, 11(4), 363.
- Sheu, C., Yen, H. R., & Chae, B. (2006). Determinants of supplier-retailer collaboration: evidence from an international study. *International Journal of Operations & Production Management*, 26(1/2), 24.
- Sheu, J.-B. (2008). Green supply chain management, reverse logistics and nuclear power generation. *Transportation Research Part E: Logistics and Transportation Review*, 44(1), 19-46.
- Sheu, J.-B., Chou, Y.-H., & Hu, C.-C. (2005). An integrated logistics operational model for green-supply chain management. *Transportation Research Part E: Logistics and Transportation Review*, 41(4), 287-313.
- Shields, K. P., & Malhotra, M. K. (2008). Manufacturing managers' perceptions of functional power in manufacturing organizations. *International Journal of Operations & Production Management*, 28(9), 858.
- Shore, B. (2006). Enterprise integration across the globally disbursed service organization. *Association for Computing Machinery. Communications of the ACM*, 49(6), 102.

- Shunk, D. L., Carter, J. R., Hovis, J., & Talwar, A. (2007). Electronics industry drivers of intermediation and disintermediation. *International Journal of Physical Distribution & Logistics Management*, 37(3), 248.
- Sila, I., & Ebrahimpour, M. (2005). Critical linkages among TQM factors and business results. *International Journal of Operations & Production Management*, 25(11), 1123.
- Sila, I., Ebrahimpour, M., & Birkholz, C. (2006). Quality in supply chains: an empirical analysis. *Supply Chain Management*, 11(6), 491.
- Silveira, G. J. C. d., & Arkader, R. (2007). The direct and mediated relationships between supply chain coordination investments and delivery performance. *International Journal of Operations & Production Management*, 27(2), 140.
- Silveira, G. J. C. d., & Cagliano, R. (2006). The relationship between interorganizational information systems and operations performance. *International Journal of Operations & Production Management*, 26(3/4), 232.
- Simatupang, T. M., & Sridharan, R. (2005). The collaboration index: a measure for supply chain collaboration. *International Journal of Physical Distribution & Logistics Management*, 35(1), 44.
- Simatupang, T. M., & Sridharan, R. (2005). An integrative framework for supply chain collaboration. *International Journal of Logistics Management*, 16(2), 257.
- Simchi-Levi, D., & Zhao, Y. (2005). Safety stock positioning in supply chains with stochastic lead times. *Manufacturing & Service Operations Management*, 7(4), 295.
- Simpson, D., Power, D., & Samson, D. (2007). Greening the automotive supply chain: a relationship perspective. *International Journal of Operations & Production Management*, 27(1), 28.
- Simpson, D. F., & Power, D. J. (2005). Use the supply relationship to develop lean and green suppliers. *Supply Chain Management*, 10(1), 60.
- Singer, M., & Donoso, P. (2007). Internal supply chain management in the Chilean sawmill industry. *International Journal of Operations & Production Management*, 27(5), 524.
- Singh, N., Lai, K.-h., & Cheng, T. C. E. (2007). Intra-organizational perspectives on IT-enabled supply chains. *Association for Computing Machinery. Communications of the ACM*, 50(1), 59.

- Singh, R., Salam, A. F., & Iyer, L. (2005). Agents in e-supply chains. *Association for Computing Machinery. Communications of the ACM*, 48(6), 108.
- Singhal, J., & Singhal, K. (2007). Holt, Modigliani, Muth, and Simon's work and its role in the renaissance and evolution of operations management. *Journal of Operations Management*, 25(2), 300-309.
- Singhal, K., Singhal, J., & Starr, M. K. (2007). The domain of production and operations management and the role of Elwood Buffa in its delineation. *Journal of Operations Management*, 25(2), 310-327.
- Skinner, L. R., Bryant, P. T., & Richey, R. G. (2008). Examining the impact of reverse logistics disposition strategies. *International Journal of Physical Distribution & Logistics Management*, 38(7), 518.
- Skipper, J. B., Craighead, C. W., Byrd, T. A., & Rainer, R. K. (2008). Towards a theoretical foundation of supply network interdependence and technology-enabled coordination strategies. *International Journal of Physical Distribution & Logistics Management*, 38(1), 39.
- Småros, J. (2007). Forecasting collaboration in the European grocery sector: Observations from a case study. *Journal of Operations Management*, 25(3), 702-716.
- Smart, A. (2005). Exploring supply chain opportunities in the UK utilities sector and the supporting role of eMarketplaces. *Supply Chain Management*, 10(3/4), 264.
- Smart, A., & Dudas, A. (2007). Developing a decision-making framework for implementing purchasing synergy: a case study. *International Journal of Physical Distribution & Logistics Management*, 37(1), 64.
- Smart, P., Bessant, J., & Gupta, A. (2007). Towards technological rules for designing innovation networks: a dynamic capabilities view. *International Journal of Operations & Production Management*, 27(10), 1069.
- Smith, J., Karwan, K., & Markland, R. (2007). A note on the growth of research in service operations management. *Production and Operations Management*, 16(6), 780.
- Smith, L. (2006). West marine: A CPFR success story. *Supply Chain Management Review*, 10(2), 29.
- Smith, M. F., Lancioni, R. A., & Oliva, T. A. (2005). The effects of management inertia on the supply chain performance of produce-to-stock firms. *Industrial Marketing Management*, 34(6), 614.

- Sodhi, M. S. (2005). Managing demand risk in tactical supply chain planning for a global consumer electronics company. *Production and Operations Management*, 14(1), 69.
- Sohail, M. S., & Al-Abdali, O. S. (2005). The usage of third party logistics in Saudi Arabia: Current position and future prospects. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 637.
- Sohal, A. S., & Perry, M. (2006). Major business-environment influences on the cereal products industry supply chain: An Australian study. *International Journal of Physical Distribution & Logistics Management*, 36(1), 36.
- Song, Y., Ray, S., & Li, S. (2008). Structural properties of buyback contracts for price-setting newsvendors. *Manufacturing & Service Operations Management*, 10(1), 1.
- Soosay, C. A., Hyland, P. W., & Ferrer, M. (2008). Supply chain collaboration: capabilities for continuous innovation. *Supply Chain Management*, 13(2), 160.
- Sornn-Friese, H. (2005). Interfirm linkages and the structure and evolution of the Danish trucking industry. *Transportation Journal*, 44(4), 10.
- Sousa, R., & Voss, C. A. (2007). Operational implications of manufacturing outsourcing for subcontractor plants. *International Journal of Operations & Production Management*, 27(9), 974.
- Sousa, R., Yeung, A. C. L., & Cheng, T. C. E. (2008). Customer heterogeneity in operational e-service design attributes. *International Journal of Operations & Production Management*, 28(7), 592.
- Spector, R. E. (2006). How constraints management enhances lean and six sigma. *Supply Chain Management Review*, 10(1), 42.
- Spekman, R. E., & Patrick J. Sweeney, I. (2006). RFID: from concept to implementation. *International Journal of Physical Distribution & Logistics Management*, 36(10), 736.
- Spens, K. M., & Kovács, G. (2006). A content analysis of research approaches in logistics research. *International Journal of Physical Distribution & Logistics Management*, 36(5), 374.
- Sridharan, U. V., Caines, W. R., & Patterson, C. C. (2005). Implementation of supply chain management and its impact on the value of firms. *Supply Chain Management*, 10(3/4), 313.

- Srivastava, S. K. (2008). Value recovery network design for product returns. *International Journal of Physical Distribution & Logistics Management*, 38(4), 311.
- Srivastava, S. K., & Srivastava, R. K. (2006). Managing product returns for reverse logistics. *International Journal of Physical Distribution & Logistics Management*, 36(7), 524.
- Sroufe, R., & Curkovic, S. (2008). An examination of ISO 9000:2000 and supply chain quality assurance. *Journal of Operations Management*, 26(4), 503-520.
- Stacey, J., Natarajarathinam, M., & Sox, C. (2007). The storage constrained, inbound inventory routing problem. *International Journal of Physical Distribution & Logistics Management*, 37(6), 484.
- Stallkamp, T. T. (2005). Ending adversarial commerce. *Supply Chain Management Review*, 9(7), 46.
- Stank, T. P., Davis, B. R., & Fugate, B. S. (2005). A strategic framework for supply chain oriented logistics. *Journal of Business Logistics*, 26(2), 27.
- Stanton, J. V., & Burkink, T. J. (2008). Improving small farmer participation in export marketing channels: perceptions of US fresh produce importers. *Supply Chain Management*, 13(3), 199.
- Stapleton, D., Hanna, J. B., & Ross, J. R. (2006). Enhancing supply chain solutions with the application of chaos theory. *Supply Chain Management*, 11(2), 108.
- Stefansson, G. (2006). Collaborative logistics management and the role of third-party service providers. *International Journal of Physical Distribution & Logistics Management*, 36(2), 76.
- Stefansson, G., & Russell, D. (2008). Supply chain interfaces: Defining attributes and attribute values for collaborative logistics management. *Journal of Business Logistics*, 29(1), 347.
- Stevenson, M., & Spring, M. (2007). Flexibility from a supply chain perspective: definition and review. *International Journal of Operations & Production Management*, 27(7), 685.
- Stock, J. R., & Broadus, C. J. (2006). Doctoral research in supply chain management and/or logistics-related areas: 1999-2004. *Journal of Business Logistics*, 27(1), 139.
- Stonebraker, P. W., & Liao, J. (2006). Supply chain integration: exploring product and environmental contingencies. *Supply Chain Management*, 11(1), 34.

- Storey, J., Emberson, C., Godsell, J., & Harrison, A. (2006). Supply chain management: theory, practice and future challenges. *International Journal of Operations & Production Management*, 26(7), 754.
- Storey, J., Emberson, C., & Reade, D. (2005). The barriers to customer responsive supply chain management. *International Journal of Operations & Production Management*, 25(3/4), 242.
- Stratman, J. K. (2007). Realizing benefits from enterprise resource planning: Does strategic focus matter? *Production and Operations Management*, 16(2), 203.
- Stuart, J. A., Bonawi-tan, W., Loehr, S., & Gates, J. (2005). Reducing costs through improved returns processing. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 468.
- Su, J. C. P., Chang, Y.-L., & Ferguson, M. (2005). Evaluation of postponement structures to accommodate mass customization. *Journal of Operations Management*, 23(3-4), 305-318.
- Su, X. (2008). Bounded rationality in newsvendor models. *Manufacturing & Service Operations Management*, 10(4), 566.
- Su, X., & Zhang, F. (2008). Strategic customer behavior, commitment, and supply chain performance. *Management Science*, 54(10), 1759.
- Subirana, B., & Bain, M. (2006). Legal programming. *Association for Computing Machinery. Communications of the ACM*, 49(9), 57.
- Subramanian, R., Gupta, S., & Talbot, B. (2007). Compliance strategies under permits for emissions. *Production and Operations Management*, 16(6), 763.
- Subroto, R., & Sivakumar, K. (2007). The role of information technology adoption in the globalization of business buying behavior: a conceptual model and research propositions. *The Journal of Business & Industrial Marketing*, 22(4), 220.
- Suh, T., & Kwon, I.-W. G. (2006). Matter over mind: When specific asset investment affects calculative trust in supply chain partnership. *Industrial Marketing Management*, 35(2), 191.
- Sun, D., Ryan, J., & Shin, H. (2008). Why do we observe stockless operations on the internet? Stockless operations under competition. *Production and Operations Management*, 17(2), 139.
- Suresh, P. S., Houmin, Y., Hanqin, Z., & Jing, Z. (2007). A supply chain with a service requirement for each market signal. *Production and Operations Management*, 16(3), 322.

- Suzuki, Y. (2007). Truck driver turnover: what rate is good enough? *International Journal of Physical Distribution & Logistics Management*, 37(8), 612.
- Svahn, S., & Westerlund, M. (2007). The modes of supply net management: a capability view. *Supply Chain Management*, 12(5), 369.
- Svensson, G. (2005). The multiple facets of the bullwhip effect: refined and re-defined. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 762.
- Svensson, G. (2007). Aspects of sustainable supply chain management (SSCM): conceptual framework and empirical example. *Supply Chain Management*, 12(4), 262.
- Svensson, G., & Bååth, H. (2008). Supply chain management ethics: conceptual framework and illustration. *Supply Chain Management*, 13(6), 398.
- Swafford, P. M., Ghosh, S., & Murthy, N. (2006). The antecedents of supply chain agility of a firm: Scale development and model testing. *Journal of Operations Management*, 24(2), 170-188.
- Swafford, P. M., Ghosh, S., & Murthy, N. N. (2006). A framework for assessing value chain agility. *International Journal of Operations & Production Management*, 26(1/2), 118.
- Swink, M., Narasimhan, R., & Kim, S. W. (2005). Manufacturing practices and strategy integration: Effects on cost efficiency, flexibility, and market-based performance. *Decision Sciences*, 36(3), 427.
- Szwejczewski, M., Lemke, F., & Goffin, K. (2005). Manufacturer-supplier relationships: An empirical study of German manufacturing companies. *International Journal of Operations & Production Management*, 25(9/10), 875.
- Tachizawa, E. M., & Thomsen, C. G. (2007). Drivers and sources of supply flexibility: an exploratory study. *International Journal of Operations & Production Management*, 27(10), 1115.
- Talluri, S., Vickery, S. K., & Narayanan, S. (2008). Optimization models for buyer-supplier negotiations. *International Journal of Physical Distribution & Logistics Management*, 38(7), 551.
- Tamer, B., & Saibal, R. (2006). The impact of capacity costs on product differentiation in delivery time, delivery reliability, and price. *Production and Operations Management*, 15(2), 179.

- Tan, A. W. K., & Kumar, A. (2006). A decision-making model for reverse logistics in the computer industry. *International Journal of Logistics Management*, 17(3), 331.
- Tang, O., & Teunter, R. (2006). Economic lot scheduling problem with returns. *Production and Operations Management*, 15(4), 488.
- Tang, Q., & Cheng, H. (2006). Optimal strategies for a monopoly intermediary in the supply chain of complementary web services. *Journal of Management Information Systems*, 23(3), 275.
- Tassabehji, R., Taylor, W. A., Beach, R., & Wood, A. (2006). Reverse e-auctions and supplier-buyer relationships: an exploratory study. *International Journal of Operations & Production Management*, 26(1/2), 166.
- Taylor, D. H. (2005). Value chain analysis: an approach to supply chain improvement in agri-food chains. *International Journal of Physical Distribution & Logistics Management*, 35(9/10), 744.
- Taylor, D. H. (2006). Demand management in agri-food supply chains. *International Journal of Logistics Management*, 17(2), 163.
- Taylor, D. H. (2006). Strategic considerations in the development of lean agri-food supply chains: a case study of the UK pork sector. *Supply Chain Management*, 11(3), 271.
- Taylor, D. H., & Fearne, A. (2006). Towards a framework for improvement in the management of demand in agri-food supply chains. *Supply Chain Management*, 11(5), 379.
- Taylor, R., Serguei, N., & Nils, R. (2006). An empirical examination of the decision to invest in fulfillment capabilities: A study of internet retailers. *Management Science*, 52(4), 567.
- Taylor, T., & Plambeck, E. (2007). Supply chain relationships and contracts: The impact of repeated interaction on capacity investment and procurement. *Management Science*, 53(10), 1577.
- Taylor, T. A. (2006). Sale timing in a supply chain: When to sell to the retailer. *Manufacturing & Service Operations Management*, 8(1), 23.
- Taylor, T. A., & Plambeck, E. L. (2007). Simple relational contracts to motivate capacity investment: price only vs. price and quantity. *Manufacturing & Service Operations Management*, 9(1), 94.

- Teng, S. G., & Jaramillo, H. (2005). A model for evaluation and selection of suppliers in global textile and apparel supply chains. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 503.
- Teng, S. G., & Jaramillo, H. (2006). Integrating the US textile and apparel supply chain with small companies in South America. *Supply Chain Management*, 11(1), 44.
- Terwiesch, C., Ren, J., Ho, T. H., & Cohen, M. A. (2005). An empirical analysis of forecast sharing in the semiconductor equipment supply chain. *Management Science*, 51(2), 208.
- Theodorakioglou, Y., Gotzamani, K., & Tsiolvas, G. (2006). Supplier management and its relationship to buyers' quality management. *Supply Chain Management*, 11(2), 148.
- Theodore Farris, I., Wittmann, M., & Hasty, R. (2005). Aftermarket support and the supply chain: Exemplars and implications from the aerospace industry. *International Journal of Physical Distribution & Logistics Management*, 35(1), 6.
- Thibault, M., Brooks, M. R., & Button, K. J. (2006). The response of the U.S. maritime industry to the new container security initiatives. *Transportation Journal*, 45(1), 5.
- Thomas, D., Ranganathan, C., & Desouza, K. C. (2005). Race to dot.com and back: Lessons on e-business spin-offs and reintegration. *Information Systems Management*, 22(3), 23.
- Thomas, D. J., & Tyworth, J. E. (2007). Is pooling lead-time risk by splitting orders simulateously worthwhile? *Journal of Business Logistics*, 28(1), 169.
- Thomas, R. (2008). Exploring relational aspects of time-based competition. *International Journal of Physical Distribution & Logistics Management*, 38(7), 540.
- Thron, T., Nagy, G., & Wassan, N. (2006). The impact of various levels of collaborative engagement on global and individual supply chain performance. *International Journal of Physical Distribution & Logistics Management*, 36(8), 596.
- Thron, T., Nagy, G., & Wassan, N. (2007). Evaluating alternative supply chain structures for perishable products. *International Journal of Logistics Management*, 18(3), 364.
- Thuraisingham, B. (2005). Directions for security and privacy for semantic e-business applications. *Association for Computing Machinery. Communications of the ACM*, 48(12), 71.

- Tibben-Lembke, R. S., & Rogers, D. S. (2006). Real options: applications to logistics and transportation. *International Journal of Physical Distribution & Logistics Management*, 36(4), 252.
- Tiede, T., & Lee, K. R. (2005). What Is an optimal distribution network strategy? . *Supply Chain Management Review*, 9(8), 32.
- Ting, S.-C., Chen, C.-N., & Bartholomew, D. E. (2007). An integrated study of entrepreneurs' opportunism. *The Journal of Business & Industrial Marketing*, 22(5), 322.
- Ting, S.-C., & Cho, D. I. (2008). An integrated approach for supplier selection and purchasing decisions. *Supply Chain Management*, 13(2), 116.
- Tiwana, A., Keil, M., & Fichman, R. G. (2006). Information systems project continuation in escalation situations: A real options model. *Decision Sciences*, 37(3), 357.
- Tokman, M., Elmadag, A. B., Uray, N., & Jr., R. G. R. (2007). Exploring the development of supply chain international joint ventures. *International Journal of Physical Distribution & Logistics Management*, 37(6), 442.
- Tokman, M., Richey, R. G., Marino, L. D., & Weaver, K. M. (2007). Exploration, exploitation, and satisfaction in supply chain portfolio strategy. *Journal of Business Logistics*, 28(1), 25.
- Tomlin, B. (2006). On the value of mitigation and contingency strategies for managing supply chain disruption risks. *Management Science*, 52(5), 639.
- Tomlin, B., & Wang, Y. (2005). On the value of mix flexibility and dual sourcing in unreliable newsvendor networks. *Manufacturing & Service Operations Management*, 7(1), 37.
- Tompkins, J. A., Simonson, S. W., Tompkins, B. W., & Upchurch, B. E. (2006). Creating an outsourcing relationship. *Supply Chain Management Review*, 10(2), 52.
- Tong, P., Johnson, J. L., Umesh, U. N., & Lee, R. P. (2008). A typology of interfirm relationships: the role of information technology and reciprocity. *The Journal of Business & Industrial Marketing*, 23(3), 178.
- Tontini, G., & Silveira, A. (2007). Identification of satisfaction attributes using competitive analysis of the improvement gap. *International Journal of Operations & Production Management*, 27(5), 482.
- Towers, N., & Burnes, B. (2008). A composite framework of supply chain management and enterprise planning for small and medium-sized manufacturing enterprises. *Supply Chain Management*, 13(5), 349.

- Towers, N., Knibbs, A., & Panagiotopoulos, N. (2005). Implementing manufacturing resource planning in a Greek aerospace company: A case study. *International Journal of Operations & Production Management*, 25(3/4), 277.
- Towill, D. R. (2005). The impact of business policy on bullwhip induced risk in supply chain management. *International Journal of Physical Distribution & Logistics Management*, 35(7/8), 555.
- Toyli, J., Hakkinen, L., Ojala, L., & Naula, T. (2008). Logistics and financial performance. *International Journal of Physical Distribution & Logistics Management*, 38(1), 57.
- Tracey, M., Lim, J.-S., & Vonderembse, M. A. (2005). The impact of supply-chain management capabilities on business performance. *Supply Chain Management*, 10(3/4), 179.
- Trent, R. J. (2005). Making sure the team works. *Supply Chain Management Review*, 9(3), 30.
- Trent, R. J. (2005). Why relationships matter. *Supply Chain Management Review*, 9(8), 53.
- Trim, P. R. J., & Lee, Y.-I. (2006). Vertically integrated organisational marketing systems: a partnership approach for retailing organisations. *The Journal of Business & Industrial Marketing*, 21(3), 151.
- Trkman, P., Stemberger, M. I., Jaklic, J., & Groznik, A. (2007). Process approach to supply chain integration. *Supply Chain Management*, 12(2), 116.
- Tronstad, R., & Unterschultz, J. (2005). Looking beyond value-based pricing of beef in North America. *Supply Chain Management*, 10(3/4), 214.
- Trovinger, S. C., & Bohn, R. E. (2005). Setup time reduction for electronics assembly: Combining simple (SMED) and IT-based methods. *Production and Operations Management*, 14(2), 205.
- Tsai, M.-C., Liao, C.-H., & Han, C.-s. (2008). Risk perception on logistics outsourcing of retail chains: model development and empirical verification in Taiwan. *Supply Chain Management*, 13(6), 415.
- Tummala, V. M. R., Phillips, C. L. M., & Johnson, M. (2006). Assessing supply chain management success factors: a case study. *Supply Chain Management*, 11(2), 179.
- Tunca, T. I., & Zenios, S. A. (2006). Supply auctions and relational contracts for procurement. *Manufacturing & Service Operations Management*, 8(1), 43.

- Tzelepis, D., Tsekouras, K., Skuras, D., & Dimara, E. (2006). The effects of ISO 9001 on firms' productive efficiency. *International Journal of Operations & Production Management*, 26(10), 1146.
- Ülkü, S., Toktay, L. B., & Yücesan, E. (2005). The impact of outsourced manufacturing on timing of entry in uncertain markets. *Production and Operations Management*, 14(3), 301.
- Ulrich, K. T., & Ellison, D. J. (2005). Beyond make-buy: Internalization and integration of design and production. *Production and Operations Management*, 14(3), 315.
- Vaaland, T. I., & Morten, H. (2007). Can the SME survive the supply chain challenges? *Supply Chain Management*, 12(1), 20.
- Vaart, T. v. d., & Donk, D. P. v. (2006). Buyer-focused operations as a supply chain strategy: Identifying the influence of business characteristics. *International Journal of Operations & Production Management*, 26(1/2), 8.
- Vachon, S., & Klassen, R. D. (2006). Extending green practices across the supply chain. *International Journal of Operations & Production Management*, 26(7), 795.
- Vaidyanathan, G. (2005). A framework for evaluating third-party logistics. *Association for Computing Machinery. Communications of the ACM*, 48(1).
- Vasileiou, K., & Morris, J. (2006). The sustainability of the supply chain for fresh potatoes in Britain. *Supply Chain Management*, 11(4), 317.
- Vázquez-Bustelo, D., Avella, L., & Fernández, E. (2007). Agility drivers, enablers and outcomes. *International Journal of Operations & Production Management*, 27(12), 1303.
- Veludo, M. d. L., Macbeth, D., & Purchase, S. (2006). Framework for relationships and networks. *The Journal of Business & Industrial Marketing*, 21(4), 199.
- Venkatesh, V. (2006). Where to go from here? Thoughts on future directions for research on individual-level technology adoption with a focus on decision making*. *Decision Sciences*, 37(4), 497.
- Vereecke, A., & Muylle, S. (2006). Performance improvement through supply chain collaboration in Europe. *International Journal of Operations & Production Management*, 26(11), 1176.
- Verma, A. K. (2006). Improving agility of supply chains using base stock model and computer based simulations. *International Journal of Physical Distribution & Logistics Management*, 36(6), 445.

- Viadiu, F. M., Fa, M. C., & Saizarbitoria, I. H. (2006). ISO 9000 and ISO 14000 standards: an international diffusion model. *International Journal of Operations & Production Management*, 26(1/2), 141.
- Vigtil, A. (2007). Information exchange in vendor managed inventory. *International Journal of Physical Distribution & Logistics Management*, 37(2), 131.
- Vijayaraman, B. S., & Osyk, B. A. (2006). An empirical study of RFID implementation in the warehousing industry. *International Journal of Logistics Management*, 17(1), 6.
- Vishal, G., Avi, G., & Sridhar, S. (2005). Information sharing in a supply chain under ARMA demand. *Management Science*, 51(6), 961.
- Vishal, G., Marshall, L. F., & Ananth, R. (2005). An econometric analysis of inventory turnover performance in retail services. *Management Science*, 51(2), 181.
- Vitasek, K., Manrodt, K. B., & Abbott, J. (2005). What makes a lean supply chain? *Supply Chain Management Review*, 9(7), 39.
- Voeth, M., & Herbst, U. (2006). Supply-chain pricing - A new perspective on pricing in industrial markets. *Industrial Marketing Management*, 35(1), 83.
- Vorasayan, J., & Ryan, S. M. (2006). Optimal price and quantity of refurbished products. *Production and Operations Management*, 15(3), 369.
- Voss, M. D., Calantone, R. J., & Keller, S. B. (2005). Internal service quality: Determinants of distribution center performance. *International Journal of Physical Distribution & Logistics Management*, 35(3/4), 161.
- Wagner, S. (2008). Inventory management in the German transportation industry. *Journal of Business Logistics*, 29(2), 215.
- Wagner, S., & Bode, C. (2008). An empirical examination of supply chain performance along several dimensions of risk. *Journal of Business Logistics*, 29(1), 307.
- Wagner, S. M., & Bode, C. (2006). An empirical investigation into supply chain vulnerability. *Journal of Purchasing and Supply Management*, 12(6), 301-312.
- Wagner, S. M., & Lindemann, E. (2008). Determinants of value sharing in channel relationships. *The Journal of Business & Industrial Marketing*, 23(8), 544.
- Walker, H., Di Sisto, L., & McBain, D. (2008). Drivers and barriers to environmental supply chain management practices: Lessons from the public and private sectors. *Journal of Purchasing and Supply Management*, 14(1), 69-85.

- Walker, H., & Harland, C. (2008). E-procurement in the United Nations: influences, issues and impact. *International Journal of Operations & Production Management*, 28(9), 831.
- Waller, M. A., Cassany, C. R., & Ozment, J. (2006). Impact of cross-docking on inventory in a decentralized retail supply chain. *Transportation Research Part E: Logistics and Transportation Review*, 42(5), 359-382.
- Waller, M. A., Nachtmann, H., & Hunter, J. (2006). Measuring the impact of inaccurate inventory information on a retail outlet. *International Journal of Logistics Management*, 17(3), 355.
- Waller, M. A., Tangari, A. H., & Williams, B. D. (2008). Case pack quantity's effect on retail market share. *International Journal of Physical Distribution & Logistics Management*, 38(6), 436.
- Waller, M. A., Williams, B. D., & Eroglu, C. (2008). Hidden effects of variable order review intervals in inventory control. *International Journal of Physical Distribution & Logistics Management*, 38(3), 244.
- Walley, K., Custance, P., Taylor, S., Lindgreen, A., & Hingley, M. (2007). The importance of brand in the industrial purchase decision: a case study of the UK tractor market. *The Journal of Business & Industrial Marketing*, 22(6), 383.
- Wallin, C., Rungtusanatham, J., & Rabinovich, E. (2006). What is the "right" inventory management approach for a purchased item? *International Journal of Operations & Production Management*, 26(1/2), 50.
- Walters, D. (2006). Effectiveness and efficiency: the role of demand chain management. *International Journal of Logistics Management*, 17(1), 75.
- Walters, D. (2008). Demand chain management+response management=increased customer satisfaction. *International Journal of Physical Distribution & Logistics Management*, 38(9), 699.
- Walters, P. (2008). Adding value in global B2B supply chains: Strategic directions and the role of the Internet as a driver of competitive advantage. *Industrial Marketing Management*, 37(1), 59.
- Walther, G., & Spengler, T. (2005). Impact of WEEE-directive on reverse logistics in Germany. *International Journal of Physical Distribution & Logistics Management*, 35(5), 337.
- Wang, E., & Wei, H. (2007). Interorganizational governance value creation: Coordinating for information visibility and flexibility in supply chains*. *Decision Sciences*, 38(4), 647.

- Wang, E. T. G., Tai, J. C. F., & Wei, H.-L. (2006). A virtual integration theory of improved supply-chain performance. *Journal of Management Information Systems*, 23(2), 41.
- Wang, M., & Zhang, S. (2005). Integrating EDI with an e-scm system using EAI technology. *Information Systems Management*, 22(3), 31.
- Wang, Q. (2005). Discount pricing policies and the coordination of decentralized distribution systems*. *Decision Sciences*, 36(4), 627.
- Wang, Q., Zantow, K., Lai, F., & Wang, X. (2006). Strategic postures of third-party logistics providers in mainland China. *International Journal of Physical Distribution & Logistics Management*, 36(10), 793.
- Wang, Y., & Krishna, A. (2006). Timeshare exchange mechanisms. *Management Science*, 52(8), 1223.
- Wang, Y., & Lalwani, C. S. (2007). Using e-business to enable customised logistics sustainability. *International Journal of Logistics Management*, 18(3), 402.
- Wanke, P., Arkader, R., & Hijjar, M. F. (2007). Logistics sophistication, manufacturing segments and the choice of logistics providers. *International Journal of Operations & Production Management*, 27(5), 542.
- Ward, P., & Zhou, H. (2006). Impact of information technology integration and lean/just-in-time practices on lead-time performance*. *Decision Sciences*, 37(2), 177.
- Ward, P. T., McCreery, J. K., & Anand, G. (2007). Business strategies and manufacturing decisions. *International Journal of Operations & Production Management*, 27(9), 951.
- Wasti, N., Kozan, K., & Kuman, A. (2006). Buyer-supplier relationships in the Turkish automotive industry. *International Journal of Operations & Production Management*, 26(9), 947.
- Watson, N., & Zheng, Y.-S. (2005). Decentralized serial supply chains subject to order delays and information distortion: Exploiting real-time sales data. *Manufacturing & Service Operations Management*, 7(2), 152.
- Watts, C. A., Mabert, V. A., & Hartman, N. (2008). Supply chain bolt-ons: investment and usage by manufacturers. *International Journal of Operations & Production Management*, 28(12), 1219.
- Webster, M., Beach, R., & Fouweather, I. (2006). E-business strategy development: an FMCG sector case study. *Supply Chain Management*, 11(4), 353.

- Wedad, E. (2005). The effect of asymmetric bidder size on an auction's performance: Are more bidders always better? *Management Science*, 51(12), 1763.
- Welch, J., & Wietfeldt, P. (2005). How to leverage your systems investment. *Supply Chain Management Review*, 9(8), 24.
- Wernerfelt, B. (2005). Product development resources and the scope of the firm. *Journal of Marketing*, 69(2), 15.
- Whipple, J. M., & Russell, D. (2007). Building supply chain collaboration: a typology of collaborative approaches. *International Journal of Logistics Management*, 18(2), 174.
- Whitaker, J., Mithas, S., & Krishnan, M. (2007). A field study of RFID deployment and return expectations. *Production and Operations Management*, 16(5), 599.
- White, A., Johnson, M., & Wilson, H. (2008). RFID in the supply chain: lessons from European early adopters. *International Journal of Physical Distribution & Logistics Management*, 38(2), 88.
- Whitten, D., & Leidner, D. (2006). Bringing IT back: An analysis of the decision to backsource or switch vendors. *Decision Sciences*, 37(4), 605.
- Wickramatillake, C. D., Koh, S. C. L., Gunasekaran, A., & Arunachalam, S. (2007). Measuring performance within the supply chain of a large scale project. *Supply Chain Management*, 12(1), 52.
- Wijngaard, J., Vries, J. d., & Nauta, A. (2006). Performers and performance: How to investigate the contribution of the operational network to operational performance. *International Journal of Operations & Production Management*, 26(3/4), 394.
- Wikner, J., Naim, M. M., & Rudberg, M. (2007). Exploiting the order book for mass customized manufacturing control systems with capacity limitations. *IEEE Transactions on Engineering Management*, 54(1), 145.
- Wikner, J., & Rudberg, M. (2005). Integrating production and engineering perspectives on the customer order decoupling point. *International Journal of Operations & Production Management*, 25(7/8), 623.
- Wikner, J., & Tang, O. (2008). A structural framework for closed-loop supply chains. *International Journal of Logistics Management*, 19(3), 344.
- Wilding, R., & Humphries, A. S. (2006). Understanding collaborative supply chain relationships through the application of the Williamson organisational failure

- framework. *International Journal of Physical Distribution & Logistics Management*, 36(4), 309.
- Wiley, J., Wilkinson, I., & Young, L. (2006). The nature, role and impact of connected relations: a comparison of European and Chinese suppliers' perspectives. *The Journal of Business & Industrial Marketing*, 21(1), 3.
- Wilkinson, I. F. (2006). The evolution of an evolutionary perspective on B2B business. *The Journal of Business & Industrial Marketing*, 21(7), 458.
- Williams, B. D., & Tokar, T. (2008). A review of inventory management research in major logistics journals. *International Journal of Logistics Management*, 19(2), 212.
- Williams, Z., Lueg, J. E., & LeMay, S. A. (2008). Supply chain security: an overview and research agenda. *International Journal of Logistics Management*, 19(2), 254.
- Williams, Z., & Moore, R. (2007). Supply chain relationships and information capabilities. *International Journal of Physical Distribution & Logistics Management*, 37(6), 469.
- Win, A. (2008). The value a 4PL provider can contribute to an organisation. *International Journal of Physical Distribution & Logistics Management*, 38(9), 674.
- Witcher, B. J., Chau, V. S., & Harding, P. (2008). Dynamic capabilities: top executive audits and hoshin kanri at Nissan South Africa. *International Journal of Operations & Production Management*, 28(6), 540.
- Woensel, T. v., Donselaar, K. v., Broekmeulen, R., & Fransoo, J. (2007). Consumer responses to shelf out-of-stocks of perishable products. *International Journal of Physical Distribution & Logistics Management*, 37(9), 704.
- Wong, C. Y., Arlbjørn, J. S., & Johansen, J. (2005). Supply chain management practices in toy supply chains. *Supply Chain Management*, 10(5), 367.
- Wong, C. Y., & Johansen, J. (2006). Making JIT retail a success: the coordination journey. *International Journal of Physical Distribution & Logistics Management*, 36(2), 112.
- Woodside, A. G., & Biemans, W. G. (2005). Modeling innovation, manufacturing, diffusion and adoption/rejection processes. *The Journal of Business & Industrial Marketing*, 20(7), 380.
- Wouters, M. (2006). Implementation costs and redistribution mechanisms in the economic evaluation of supply chain management initiatives. *Supply Chain Management*, 11(6), 510.

- Wouters, M., & Sportel, M. (2005). The role of existing measures in developing and implementing performance measurement systems. *International Journal of Operations & Production Management*, 25(11), 1062.
- Wouters, M., van Jarwaarde, E., & Groen, B. (2007). Supplier development and cost management in Southeast Asia--Results from a field study. *Journal of Purchasing and Supply Management*, 13(4), 228-244.
- Wright, P. D., Bretthauer, K. M., & Côté, M. J. (2006). Reexamining the nurse scheduling problem: Staffing ratios and nursing shortages*. *Decision Sciences*, 37(1), 39.
- Wu, C. (2008). Knowledge creation in a supply chain. *Supply Chain Management*, 13(3), 241.
- Wu, D. J., & Kleindorfer, P. R. (2005). Competitive options, supply contracting, and electronic markets. *Management Science*, 51(3), 452.
- Wu, D. Y., & Katok, E. (2006). Learning, communication, and the bullwhip effect. *Journal of Operations Management*, 24(6), 839-850.
- Wu, F., Yenyurt, S., Kim, D., & Cavusgil, S. T. (2006). The impact of information technology on supply chain capabilities and firm performance: A resource-based view. *Industrial Marketing Management*, 35(4), 492.
- Wu, L., Yue, X., & Sim, T. (2006). Supply clusters: A key to China's cost advantage. *Supply Chain Management Review*, 10(2), 46.
- Wu, Y.-C. J. (2006). Skill requirements for logistics license in Taiwan. *Supply Chain Management*, 11(5), 415.
- Wu, Y.-C. J., & Cheng, W.-P. (2006). Reverse logistics in the publishing industry: China, Hong Kong, and Taiwan. *International Journal of Physical Distribution & Logistics Management*, 36(7), 507.
- Wu, Z., & Choi, T. Y. (2005). Supplier-supplier relationships in the buyer-supplier triad: Building theories from eight case studies. *Journal of Operations Management*, 24(1), 27-52.
- Wuyts, S., & Geyskens, I. (2005). The formation of buyer-supplier relationships: Detailed contract drafting and close partner selection. *Journal of Marketing*, 69(4), 103.
- Wycisk, C., McKelvey, B., & Hülsmann, M. (2008). "Smart parts" supply networks as complex adaptive systems: analysis and implications. *International Journal of Physical Distribution & Logistics Management*, 38(2), 108.

- Xia, Y., Chen, B., & Kouvelis, P. (2008). Market-based supply chain coordination by matching suppliers' cost structures with buyers' order profiles. *Management Science*, 54(11), 1861.
- Xiao, T., Xia, Y., & Zhang, G. P. (2007). Strategic outsourcing decisions for manufacturers that produce partially substitutable products in a quantity-setting duopoly situation*. *Decision Sciences*, 38(1), 81.
- Xue, M., & Field, J. (2008). Service coproduction with information stickiness and incomplete contracts: Implications for consulting services design. *Production and Operations Management*, 17(3), 357.
- Xue, M., Hitt, L., & Harker, P. (2007). Customer efficiency, channel usage, and firm performance in retail banking. *Manufacturing & Service Operations Management*, 9(4), 535.
- Yang, H. M., Choi, B. S., Park, H. J., Suh, M. S., & Chae, B. (2007). Supply chain management six sigma: a management innovation methodology at the Samsung Group. *Supply Chain Management*, 12(2), 88.
- Yang, Y., Humphreys, P., & McIvor, R. (2006). Business service quality in an e-commerce environment. *Supply Chain Management*, 11(3), 195.
- Yao, Z., Leung, S. C. H., & Lai, K. K. (2008). The effectiveness of revenue-sharing contract to coordinate the price-setting newsvendor products' supply chain. *Supply Chain Management*, 13(4), 263.
- Yeh, Y.-P. (2005). Identification of factors affecting continuity of cooperative electronic supply chain relationships: empirical case of the Taiwanese motor industry. *Supply Chain Management*, 10(3/4), 327.
- Yen-Chun, J. W. (2007). Contemporary logistics education: an international perspective. *International Journal of Physical Distribution & Logistics Management*, 37(7), 504.
- Yeung, A. C. L. (2008). Strategic supply management, quality initiatives, and organizational performance. *Journal of Operations Management*, 26(4), 490-502.
- Yeung, A. C. L., Cheng, T. C. E., & Lai, K.-h. (2005). An empirical model for managing quality in the electronics industry. *Production and Operations Management*, 14(2), 189.
- Yeung, A. C. L., Cheng, T. C. E., & Lai, K.-h. (2006). An operational and institutional perspective on total quality management. *Production and Operations Management*, 15(1), 156.

- Yeung, J. H. Y., Selen, W., Deming, Z., & Min, Z. (2007). Postponement strategy from a supply chain perspective: cases from China. *International Journal of Physical Distribution & Logistics Management*, 37(4), 331.
- Yeung, J. H. Y., Selen, W., Sum, C.-C., & Huo, B. (2006). Linking financial performance to strategic orientation and operational priorities. *International Journal of Physical Distribution & Logistics Management*, 36(3), 210.
- Yossi, A. (2007). On the benefits of collaborative forecasting partnerships between retailers and manufacturers. *Management Science*, 53(5), 777.
- Young, R., Zhang, L., & Prybutok, V. (2007). Hacking into the minds of hackers. *Information Systems Management*, 24(4), 281.
- Yu, C.-S. (2006). Influences on Taiwanese SME e-marketplace adoption decisions. *Journal of Global Information Technology Management*, 9(2), 5.
- Yuliang, Y., & Martin, D. (2008). The inventory value of information sharing, continuous replenishment, and vendor-managed inventory. *Transportation Research Part E: Logistics and Transportation Review*, 44(3), 361-378.
- Zacharia, Z. G., & Mentzer, J. T. (2007). The role of logistics in new product development. *Journal of Business Logistics*, 28(1), 83.
- Zachariassen, F. (2008). Negotiation strategies in supply chain management. *International Journal of Physical Distribution & Logistics Management*, 38(10), 764.
- Zailani, S., & Rajagopal, P. (2005). Supply chain integration and performance: US versus East Asian companies. *Supply Chain Management*, 10(5), 379.
- Zee, D. J. v. d., & Vorst, J. G. A. J. v. d. (2005). A modeling framework for supply chain simulation: Opportunities for improved decision making*. *Decision Sciences*, 36(1), 65.
- Zhang, F. (2006). Competition, cooperation, and information sharing in a two-echelon assembly system. *Manufacturing & Service Operations Management*, 8(3), 273.
- Zhang, J. (2005). Transshipment and its impact on supply chain members' performance. *Management Science*, 51(10), 1534.
- Zhang, Q., Vonderembse, M. A., & Lim, J.-S. (2005). Logistics flexibility and its impact on customer satisfaction. *International Journal of Logistics Management*, 16(1), 71.

- Zhang, Q., Vonderembse, M. A., & Lim, J.-S. (2006). Spanning flexibility: supply chain information dissemination drives strategy development and customer satisfaction. *Supply Chain Management, 11*(5), 390.
- Zhang, S., & Cheung, K. (2008). Replenishment sequencing in a supply chain with balanced ordering. *Manufacturing & Service Operations Management, 10*(2), 198.
- Zhang, X., & Chen, R. (2006). Forecast-driven or customer-order-driven? An empirical analysis of the Chinese automotive industry. *International Journal of Operations & Production Management, 26*(6), 668.
- Zhao, H., Deshpande, V., & Ryan, J. K. (2005). Inventory sharing and rationing in decentralized dealer networks. *Management Science, 51*(4), 531.
- Zhao, X. (2008). Coordinating a supply chain system with retailers under both price and inventory competition. *Production and Operations Management, 17*(5), 532.
- Zhao, X., Flynn, B. B., & Roth, A. V. (2006). Decision sciences research in China: A critical review and research agenda-foundations and overview*. *Decision Sciences, 37*(4), 451.
- Zhao, X., Flynn, B. B., & Roth, A. V. (2007). Decision sciences research in China: Current status, opportunities, and propositions for research in supply chain management, logistics, and quality management*. *Decision Sciences, 38*(1), 39.
- Zhao, X., Huo, B., Flynn, B. B., & Yeung, J. H. Y. (2008). The impact of power and relationship commitment on the integration between manufacturers and customers in a supply chain. *Journal of Operations Management, 26*(3), 368-388.
- Zhou, G., Min, H., Xu, C., & Cao, Z. (2008). Evaluating the comparative efficiency of Chinese third-party logistics providers using data envelopment analysis. *International Journal of Physical Distribution & Logistics Management, 38*(4), 262.
- Zhou, H., & Benton Jr, W. C. (2007). Supply chain practice and information sharing. *Journal of Operations Management, 25*(6), 1348-1365.
- Zhu, K., Zhang, R. Q., & Tsung, F. (2007). Pushing quality improvement along supply chains. *Management Science, 53*(3), 421.
- Zhu, Q., Sarkis, J., & Geng, Y. (2005). Green supply chain management in China: pressures, practices and performance. *International Journal of Operations & Production Management, 25*(5/6), 449.

- Zhu, Q., Sarkis, J., & Lai, K.-h. (2008). Green supply chain management implications for "closing the loop". *Transportation Research Part E: Logistics and Transportation Review*, 44(1), 1-18.
- Zinn, W., & Liu, P. (2008). A comparison of actual and intended consumer behavior in response to retail stockouts. *Journal of Business Logistics*, 29(2), 141.
- Zipkin, P. (2006). The best things in life were free: On the technology of transactions. *Manufacturing & Service Operations Management*, 8(4), 321.
- Zobel, C. W., Cook, D. F., & Ragsdale, C. T. (2006). Data-driven classification using boundary observations. *Decision Sciences*, 37(2), 247.
- Zokaei, A. K., & Simons, D. W. (2006). Value chain analysis in consumer focus improvement. *International Journal of Logistics Management*, 17(2), 141.
- Zokaei, K., & Hines, P. (2007). Achieving consumer focus in supply chains. *International Journal of Physical Distribution & Logistics Management*, 37(3), 223.
- Zorzini, M., Hendry, L., Stevenson, M., & Pozzetti, A. (2008). Customer enquiry management and product customization. *International Journal of Operations & Production Management*, 28(12), 1186.
- Zsidisin, G. A., Ragatz, G. L., & Melnyk, S. A. (2005). The dark side of supply chain management. *Supply Chain Management Review*, 9(2), 46.
- Zsidisin, G. A., Smith, M. E., McNally, R. C., & Kull, T. J. (2007). Evaluation criteria development and assessment of purchasing and supply management journals. *Journal of Operations Management*, 25(1), 165-183.

Academic Vita

Joseph R. Pazak

229 Elmhurst Circle

Cranberry Township, PA 16066

Phone: 724 991 3193 (cell)

Email: jrp5082@psu.edu

Current Research

Research is being conducted in the supply chain management field of study in relation to a collaborative agenda of interdisciplinary functions. The focus of the paper is on the procurement/logistics functions using an interdisciplinary model to identify potential opportunities in the procurement/logistics, operations, information technology (IT), and marketing fields. The results of the research will provide overlapping research areas which are now being concurrently, but not necessarily collaboratively, investigated. This study identifies areas that called for collaboration between each function and the purchasing field.

Papers

ACADEMIC RESEARCH TODAY: ESTABLISHING A COLLABORATIVE RESEARCH AGENDA IN SUPPLY CHAIN MANAGEMENT BETWEEN PROCUREMENT, MARKETING, OPERATIONS, AND INFORMATION TECHNOLOGY (2010)

Profile

Honors scholar and dean's list member with hands-on experience in Management Operations, Supply Chain, Finance, and SAP. Will graduate with honors in May 2010 from the Sam & Irene Black School of Business at Penn State University with a Major in Operations Management and Minor in Finance. Member of the Schreyer Honors College and Beta Gamma Sigma Honor Society. Demonstrated a record of success in various challenging internship assignments at Fortune 500 companies.

Areas of Expertise

- Supply Chain and Operations Management
- SAP software processes and end user experience
- Certification in SAP R/3 ECC 6.0
- Hands-on SAP courses in Sales Logistics, Procurement, Financials, and Supply Chain

- Microsoft Office: Project, Excel, Word, Powerpoint, Outlook, Access
- National Competency Certification in Accounting

Education

Penn State University, Erie PA

**Major: Operations Management
Concentration in Supply Chain Management
Expected Graduation May 2010**

Minor: Finance

Deans List 7 semesters

Member: Schreyer Honors College and Beta Gamma Sigma National Honors Society

Work Experience

Bayer Corporation, Pittsburgh PA Supply Chain Internship May 2009 – August 2009

Responsible for several different roles in Customer Service department including setup of a new SAP system website, customer service desk coverage over several different product groups, and call center coverage. Assisted with training and roll-out of an SAP upgrade implementation to ECC 6.0. Dealt with rush orders and customer deadlines during the conversion period before and after the SAP transition. Prepared excel reports for managers to help provide cost saving analysis in a tough economy. The position provided exposure to many stages of the supply chain operations with a Fortune 500 company while helping support operations during a critical time with the system upgrade.

Fedex Ground, Pittsburgh PA Purchasing Department Internship May 2008 – August 2008

Integrated as a full time member of the Corporate Purchasing Department as part of their internship program. Responsible for several projects to track fiscal year spend and consumption, electric and gas usage, and payment recording. Worked on a special project to provide purchasing data to load into a new procurement system being implemented by Advantage IQ. Assisted with data collection to support site relocations, site maintenance, and service expansion opportunities. Researched and recommended options for recycling as part of the Corporate Social Responsibility program. This position provided an opportunity to gain exposure to the overall purchasing operation of a Fortune 500 company while successfully contributing toward the departmental objectives.

Trace Services, Pittsburgh PA – Project Coordinator / Supervisor May 2007- Sept 2007

Responsible for a special project to coordinate all activities for a meter reading contract for a major public utility. Developed scheduling process for a team of 8 employees that had to fulfill scheduled appointments to read inside gas meters. Tasks included scheduling appointments with customers, developing the schedule for the meter readers, entering results into the utility tracking system built using Alpha Five software, and handling customer service calls. Also served as afternoon shift supervisor to ensure that all employees and vehicles were checked in each evening and to secure the building and grounds.

Other Activities:

President, SAP Student Interest Group, Penn State Behrend

March 2007 – Present

Coordinate all activities to support the expansion of knowledge of the SAP ERP system for the group. Responsibilities include coordinating group activities, preparing and managing annual budget, managing the group Website, and scheduling special events or speakers.

Secretary, Circle K International Community Service Organization, Penn State Behrend Chapter

May 2008 – Present

Charter member of the Circle K. Responsibilities include coordinating group activities, recruit new members, and participating in community service projects in the Erie area.

References - **Available upon request.**